

Power Game

Debrief

Name: _____

Debriefing the Power Game

- What did you learn about power from this experience?
- Does it remind you of events you have seen in other organizations, or in society?
- What did you learn about your own power, and your own reactions to power or powerlessness?

- Were you satisfied with the amount of power you had?

- How did you try to exercise power, deny that you had power, or try to gain more?

- In lecture it was suggested that the "tendency or willingness to endorse power stem from several sources:
 - **Social categorization** – power associated with a social position. Social position is associated with such variables as class, status, occupation, wealth, education, etc..... These associations of variables with social status have several consequences:
 - They make the use of power easier for some people and more difficult for others
 - Expectations about social categories influence perceptions about the self.
 - If you expect to be seen as powerful then you behave in a powerful way.
 - If you expect to be seen as powerless then you behave accordingly.
 - To facilitate our use of power we tend to see the other not as an individual but as a group. By doing this we de-individualize the other person and thereby ease our conscience when using power.
 - **Mystique** is another way power is endorsed. Mystique is the aura-of-power that develops around the seeming incomprehensible and unfathomable actions taken by individuals.
 - This develops in our childhood when observing our parents or other key adults.
 - It continues into adulthood when viewing people in "positions of power."
 - Therefore, mystique functions to reinforce existing power relations.
 - **Interaction** is the primary means through which endorsement of power is achieved.
 - A party's communication skills influence the perception of power.
 - Successful power moves require the skillful and appropriate use of resources.
 - What is seen as skillful and appropriate varies with the situation.
 - **Overt endorsement** of power occurs when participants in the conflict overtly value certain abilities, knowledge, or personal characteristics. These are typically discussed and result in legitimate power for the individual that may possess such qualities.

(Use back of page to write your response to this item.)

- Did you see any of these tendencies during the “power game?” Explain.
What types of power do you feel were used during the game. (Use either French/Raven’s approach or Etzioni’s approach to categorizing power.)

COALITION TEAMS

Summer Semester 2017

TEAM A: (EACH PERSON BRINGS WITH THEM 10 EXTRA CREDIT POINTS) — powerful

- Moudi
- Chrystelle

A - 16-14 17-13 last one

TEAM B: (EACH PERSON BRINGS WITH THEM 10 EXTRA CREDIT POINTS)

- Erica
- Hong-Yi

17-13

TEAM C: (EACH PERSON BRINGS WITH THEM 10 EXTRA CREDIT POINTS)

- Bader
- Amit

A - C 17-10

14-10

* B and C are win
* My team is A - we don't win
because we don't make deal
with other teams.