

■ **Achievement Exam**

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Select the single best answer for each question or statement, then go online to www.myashworth.com and enter your answers.

1. In a perfectly free competitive market, _____.
 - _____ A. no buyer or seller has the power to significantly affect the price of a good
 - _____ B. the most influential buyers or sellers have the power to affect the price of a good
 - _____ C. the majority of buyers or sellers have the power to affect the price of a good
 - _____ D. only buyers have the power to significantly affect the price of a good

2. Which of the following are characteristics of a perfectly free economy?
 - _____ A. There are numerous buyers and sellers, none of whom has a substantial share of the market.
 - _____ B. All buyers and sellers can freely and immediately enter or leave the market.
 - _____ C. Every buyer and seller has full and perfect knowledge of what every other buyer and seller is doing, including knowledge of the prices, quantities, and quality of all goods being bought and sold.
 - _____ D. All the above

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3. In a perfectly free economy, all buyers and sellers are what?
- _____ A. utility users
 - _____ B. utility creators
 - _____ C. utility maximizers
 - _____ D. utility diminishers
4. When a buyer purchases a good, each additional item of a certain type is less satisfying than the earlier ones. This is known as _____.
- _____ A. the principle of increasing marginal utility
 - _____ B. the principle of gross marginal utility
 - _____ C. the principle of diminishing marginal utility
 - _____ D. the principle of consumer awareness
5. Efficiency comes about in perfectly competitive free markets when _____.
- _____ A. firms are motivated to invest resources in industries with a high consumer demand and move away from industries where demand is low
 - _____ B. firms are encouraged to minimize the resources they consume to produce a commodity and to use the most efficient technologies
 - _____ C. commodities are distributed among buyers such that buyers receive the most satisfying commodities they can purchase, given what is available to them and the amount they have to spend
 - _____ D. all the above

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6. In a monopoly, how many sellers are there?
- ☐ A. There is a relatively small number of large firms controlling the market.
 - ☐ B. There is only one seller, but other sellers can enter the market.
 - ☐ C. There are many sellers, so new sellers cannot enter the market.
 - ☐ D. There is only one seller, and new sellers cannot enter the market.
7. Monopolistic markets and their high prices and profits violate capitalist justice. Why?
- ☐ A. Monopolies are much like communism.
 - ☐ B. Buyers will not pay high prices, so the monopoly will fail.
 - ☐ C. Charging high prices is an unsustainable business model.
 - ☐ D. The seller charges more than the goods are worth; therefore, the prices are unjust.
8. The common definition of price fixing is _____.
- ☐ A. when companies agree to set prices artificially high
 - ☐ B. when companies agree to limit production
 - ☐ C. when a company sells a buyer certain goods only on condition that the buyer also purchases other goods from the firm
 - ☐ D. when companies agree to limit production
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9. When a company sells a buyer certain goods only on condition that the buyer also purchases other goods from the firm, this is known as _____.
- _____ A. manipulation of supply
 - _____ B. exclusive dealing arrangements
 - _____ C. price discrimination
 - _____ D. tying arrangement
10. Proponents of the Antitrust view argue that prices and profits in highly concentrated industries are higher than they should be. By breaking up large corporations into smaller units, what do they claim will happen?
- _____ A. Higher levels of competition will emerge in those industries.
 - _____ B. The weaker units will fail, making the more successful ones thrive.
 - _____ C. It will encourage higher prices.
 - _____ D. It will allow for easier entry into the market for new sellers.
11. Which government law is the most important legislation that protects markets from price fixing?
- _____ A. Interstate Commerce Act
 - _____ B. Clayton Act
 - _____ C. Sherman Antitrust Act
 - _____ D. Tobacco Trust Act

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12. When companies get together to fix prices, the result is _____.
____ A. a consortium of suppliers
____ B. an oligopoly
____ C. a monopoly
____ D. none of the above
13. What is the most obvious failure of monopoly markets?
____ A. the damage to the environment
____ B. the high prices they allow the monopoly companies to charge
____ C. the inequalities between employees and executives
____ D. monopoly markets have no real failures
14. Which of the following is NOT a feature of a perfectly competitive free market?
____ A. All buyers and sellers are utility maximizers.
____ B. Buyers and sellers do not have knowledge of what every other buyer and seller is doing.
____ C. Goods being sold in the market are extremely similar.
____ D. No external parties regulate the price.
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15. In a perfectly competitive market, what is the equilibrium point?
- _____ A. the point at which the sellers can produce the largest quantity, and the highest price at which the sellers can make a profit
 - _____ B. the point at which the sellers can produce the lowest quantity for the highest price at which buyers are willing to pay
 - _____ C. the point at which the quantity buyers want to buy equals that which sellers want to sell
 - _____ D. the point at which the quantity buyers want to buy equals that which sellers want to sell, and the highest price at which buyers are willing to pay equals the lowest price sellers are willing to sell at
16. An oil company is expanding, but no new oil fields are available. They therefore must resort to the expensive and less-efficient practice of extracting petroleum from oil sands. This is known as _____.
- _____ A. the principle of increasing marginal cost
 - _____ B. the principle of gross marginal utility
 - _____ C. the principle of diminishing marginal utility
 - _____ D. the principle of increasing marginal utility
17. When do prices in perfectly competitive markets drive resources away?
- _____ A. when demand is high
 - _____ B. when demand is low
 - _____ C. when there is a surplus of resources
 - _____ D. when there is a shortage of resources

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18. What is a characteristic of an oligopoly market?
- ____ A. There are a relatively small number of firms controlling the market.
 - ____ B. There is only one seller, but other sellers can enter the market.
 - ____ C. There are many sellers, so new sellers cannot enter the market.
 - ____ D. There is only one seller, and new sellers cannot enter the market.
19. What is a horizontal merger?
- ____ A. when a company unifies operations with its suppliers and distributors
 - ____ B. when a company joins with another company in another market to cross-sell their goods
 - ____ C. when two companies in the same market join together instead of competing
 - ____ D. when a company splits into two to better specialize in their markets
20. Which of the following is the term for a situation in which firms limit their output?
- ____ A. market allocation
 - ____ B. bid rigging
 - ____ C. exclusive dealing arrangements
 - ____ D. manipulation of supply

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21. What are the two main threats to the environment?
- ____ A. first-world countries and capitalism
 - ____ B. first-world countries and overpopulation
 - ____ C. overpopulation and pollution
 - ____ D. pollution and resource depletion
22. The undesirable and unintended contamination of the environment because of the manufacture or use of commodities is commonly referred to as ____.
- ____ A. resource depletion
 - ____ B. pollution
 - ____ C. degradation
 - ____ D. contamination
23. ____ refers to the consumption of finite or scarce resources.
- ____ A. resource depletion
 - ____ B. pollution
 - ____ C. degradation
 - ____ D. contamination

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24. The release of CFCs into the atmosphere may lead to several hundred thousand new cases of skin cancer each year and destroy many valuable food crops. Also, ocean plankton – on which the entire ocean's food chain depends – may be severely damaged. This is referred to as _____.
- ____ A. resource depletion
 - ____ B. ozone depletion
 - ____ C. environment depletion
 - ____ D. contamination continuance
25. Acid rain is caused by _____.
- ____ A. global warming
 - ____ B. fossil fuels
 - ____ C. airborne toxins
 - ____ D. none of the above
26. Because our environment is so complex and its parts are so interwoven, many theorists believe that our duty to protect the environment extends beyond the welfare of humans to other nonhuman parts of the system. This idea is called _____.
- ____ A. ecological ethics or deep ecology
 - ____ B. conservation ethics
 - ____ C. survival ethics
 - ____ D. none of the above

27. The saving or rationing of natural resources for later use is referred to as _____.
- _____ A. evolution
 - _____ B. ecology
 - _____ C. planned deletion
 - _____ D. conservation
28. How much do the needs of future generations affect current prices?
- _____ A. They hardly affect current prices.
 - _____ B. They have some influence on current prices.
 - _____ C. Current prices are based upon the demand expected of future generations.
 - _____ D. They influence new market prices only.
29. Each human generates _____ of garbage each day.
- _____ A. 45 pounds
 - _____ B. 14.5 pounds
 - _____ C. 4.5 pounds
 - _____ D. none of the above

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30. What is one reason why businesses were able to ignore their effects on the environment for so long?
- _____ A. Businesses tend to view the effects of their activities as negligible and ignore them.
 - _____ B. Governments had no way to stop them.
 - _____ C. Businesses did not know they were polluting.
 - _____ D. Businesses used bribes for many years as incentives to government to ignore the effects.
31. What is the term for the view that protecting the environment is important because it harms human beings?
- _____ A. ecocentrism
 - _____ B. anthropocentrism
 - _____ C. exocentrism
 - _____ D. biocentrism
32. Why should we protect the environment, according to ecological ethics?
- _____ A. for our future generations to enjoy
 - _____ B. to prevent the depletion of our resources
 - _____ C. for the sake of the environment itself
 - _____ D. for the preservation of our species

33. What is the "safety standard" of pollution?
- _____ A. when an environment is clean enough for all organisms that live in it
 - _____ B. when an environment is clean enough that it causes 3 deaths out of 10,000
 - _____ C. when an environment is clean enough to allow us to live healthy human lives
 - _____ D. no safety standard; all pollution is bad
34. What is Blackstone's theory of environmental rights?
- _____ A. All organisms have a right to life, and we have a duty to protect their environment.
 - _____ B. Humans have a duty to ensure a livable environment because we each have a right to a livable environment.
 - _____ C. Environmental protection is necessary for the continuation of the species, and all other concerns are secondary.
 - _____ D. The only way to protect the environment is through political change.
35. What is the term for the cost an individual or company must pay out of their own pocket for an economic activity?
- _____ A. private cost
 - _____ B. social cost
 - _____ C. economic cost
 - _____ D. associated cost

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36. What is the term for the sum total internal and external costs of an economic activity?
- _____ A. private cost
 - _____ B. social cost
 - _____ C. economic cost
 - _____ D. associated cost
37. According to your textbook, what remedy for covering the external cost of pollution is the most fair and just?
- _____ A. Make everyone pay a small amount to cover the costs.
 - _____ B. Internalize the costs of pollution.
 - _____ C. Shift production to a less populated area.
 - _____ D. Reduce production so that the external costs are lessened.
38. Ozone depletion is a serious threat to our survival; which gases are extremely harmful to the ozone layer?
- _____ A. carbon dioxide
 - _____ B. nitrogen
 - _____ C. chlorofluorocarbons
 - _____ D. hydrocarbons

39. What is a good way for a business to determine the level of pollution control/removal?

- _____ A. Survey public opinion to find out what people think is a good amount.
- _____ B. Consult with environmental scientists to determine the effects of the pollution.
- _____ C. Do a cost-benefit analysis to determine the cost of removal versus benefits of removal.
- _____ D. Remove all pollution, because zero pollution is achievable with enough cost.

40. Which approach to pollution says that we should get rid of social systems of hierarchy and domination?

- _____ A. ecofeminism
- _____ B. ethic of care
- _____ C. precautionary principle
- _____ D. social ecology