

- a) What should Helm do?
- b) A new subway station is scheduled to open across the street from the present location in about a month, so its third factor score should be raised to 40. How does this change your answer? **PX**

•• **8.9** A location analysis for Cook Controls, a small manufacturer of parts for high-technology cable systems, has been narrowed down to four locations. Cook will need to train assemblers, testers, and robotics maintainers in local training centers. Lori Cook, the president, has asked each potential site to offer training programs, tax breaks, and other industrial incentives. The critical factors, their weights, and the ratings for each location are shown in the following table. High scores represent favorable values.

		LOCATION			
FACTOR	WEIGHT	AKRON, OH	BILOXI, MS	CARTHAGE, TX	DENVER, CO
Labor availability	.15	90	80	90	80
Technical school quality	.10	95	75	65	85
Operating cost	.30	80	85	95	85
Land and construction cost	.15	60	80	90	70
Industrial incentives	.20	90	75	85	60
Labor cost	.10	75	80	85	75

- a) Compute the composite (weighted average) rating for each location.
- b) Which site would you choose?
- c) Would you reach the same conclusion if the weights for operating cost and labor cost were reversed? Recompute as necessary and explain. **PX**

••• **8.10** Pan American Refineries, headquartered in Houston, must decide among three sites for the construction of a new oil

- Perform an analysis of the volume over which each location is preferable.
- How does your answer change if Dallas's fixed costs increase by 10%? **Px**

••• **8.18** Hyundai Motors is considering three sites—A, B, and C—at which to locate a factory to build its new-model automobile, the Hyundai Sport C150. The goal is to locate at a minimum-cost site, where cost is measured by the annual fixed plus variable costs of production. Hyundai Motors has gathered the following data:

SITE	ANNUALIZED FIXED COST	VARIABLE COST PER AUTO PRODUCED
A	\$10,000,000	\$2,500
B	\$20,000,000	\$2,000
C	\$25,000,000	\$1,000

The firm knows it will produce between 0 and 60,000 Sport C150s at the new plant each year, but, thus far, that is the extent of its knowledge about production plans.

- For what values of volume, V , of production, if any, is site C a recommended site?
- What volume indicates site A is optimal?
- Over what range of volume is site B optimal? Why? **Px**

•• **8.19** Peggy Lane Corp., a producer of machine tools, wants to move to a larger site. Two alternative locations have been identified: Bonham and McKinney. Bonham would have fixed costs of \$800,000 per year and variable costs of \$14,000 per standard unit produced. McKinney would have annual fixed costs of \$920,000 and variable costs of \$13,000 per standard unit. The finished items sell for \$29,000 each.

- At what volume of output would the two locations have the same profit?

- b) For what range of output would Bonham be superior (have higher profits)?
- c) For what range would McKinney be superior?
- d) What is the relevance of break-even points for these cities? **Px**

•• 8.20 The following table gives the map coordinates and the shipping loads for a set of cities that we wish to connect through a central hub.

CITY	MAP COORDINATE (x, y)	SHIPPING LOAD
A	(5, 10)	5
B	(6, 8)	10
C	(4, 9)	15
D	(9, 5)	5
E	(7, 9)	15
F	(3, 2)	10
G	(2, 6)	5

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- a) Near which map coordinates should the hub be located?
- b) If the shipments from city A triple, how does this change the coordinates? **Px**

•• 8.21 A chain of home health care firms in Louisiana needs to locate a central office from which to conduct internal audits and other periodic reviews of its facilities. These facilities are scattered throughout the state, as detailed in the following table. Each site, except for Houma, will be visited three times each year by a team of workers, who will drive from the central office to the site. Houma will be visited five times a year. Which coordinates represent a good central location for this office? What other factors might influence the office location decision? Where would