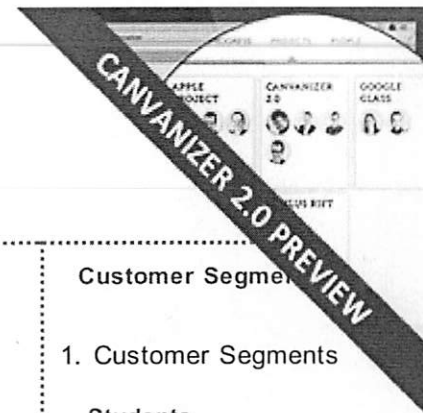


DoDDS-DoDEA School



Key Partners	Key Activities	Value Proposition	Customer Relationships	Customer Segments
1. Who are your key partners? 2. Who are your key suppliers?	1. What are your key activities?	1. What are your value propositions?	1. Your customer relationships?	1. Customer Segments
US Government	Teaching	Expert Staff	Face to Face	Students
Military Branches	Student Performance	High graduation rate	Email	Grades: K - 5 Ages: 5 - 12
Foreign Government	Evaluation	Life experience	Sharepoint	Parents
Accreditation Team	Graduation	College Preparation	Newsletter	Stake holders
Colleges	Education		Marquee	Military Contractors Civilians
	Key Resources		Channels	
Local Education Agencies	1. What are your key resources?		1. Channels	
Public Schools	Location		Testing	
	Faculty		In class instruction	

Facility
_____**Accreditation**
_____**Home School**
_____**Cost Structure****1. What about your cost structure?****Salary**

Teachers

Principals

Administrative Staff
_____Maintenance
_____Supplies
_____Equipment
_____Real Estate
_____**Revenue Streams****1. What are your revenue streams?**Tuition
_____Grants
_____Donation
