

Genuine Automotive Parts: Automotive Segment Financial Performance³⁴ (2007–2011)

	2011	2010	2009	2008	2007
Proportion of Total Company Sales	48.7%	50.0%	52.0%	48.3%	49.0%
Net Sales (thousands)	\$6,061,424	\$5,608,101	\$5,225,389	\$5,321,536	\$5,311,873
Operating Profit (thousands)	\$467,806	\$421,109	\$387,945	\$385,356	\$431,180
Assets (thousands)	\$2,895,748	\$2,854,461	\$2,825,693	\$2,799,901	\$2,785,619

Questions

1. Evaluate the financial performance of the automotive segment of GPC from 2007 to 2011.
2. Apply the concepts from service-dominant logic to developing a new store concept for 2020. Be sure to consider the role of triple-loop learning.
3. How should e-tailing and m-tailing be part of the 2020 store of the future?

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