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20. Using the following information, calculate for 20x5 (a) net sales, (b) beginning merchandise inventory, (c) gross margin, and (d) net income.

Sales staff Salaries Expense	\$ 7,000
Sales	90,000
Ending Merchandise Inventory	16,000
Purchases Returns and Allowances	500
General and Administrative Expenses	11,000
Sales Returns and Allowances	1,200
Freight-In	1,500
Purchases	30,000
Cost of Goods Sold	47,000

21. The income statement account balances on December 31, 20x5, for Janice Company appear below. In addition, beginning merchandise inventory was \$3,000 and ending merchandise inventory was \$4,000. Prepare a 20x5 income statement for the company.

Account Name	Balance
Sales	\$100,000
Sales Returns and Allowances	1,500
Purchases	50,000
Purchases Returns and Allowances	3,000
Freight-In	5,000
Selling Expenses	25,000
General and Administrative Expenses	10,000