

**(12-4)** Maggie's Muffins, Inc., generated \$5,000,000 in sales during 2013, and its year-end total assets were \$2,500,000. Also, at year-end 2013, current liabilities were \$1,000,000, consisting of \$300,000 of notes payable, \$500,000 of accounts payable, and \$200,000 of accruals. Looking ahead to 2014, the company estimates that its assets must increase at the same rate as sales, its spontaneous liabilities will increase at the same rate as sales, its profit margin will be 7%, and its payout ratio will be 80%. How large a sales increase can the company achieve without having to raise funds externally—that is, what is its self-supporting growth rate?

**(12-5)** At year-end 2013, Wallace Landscaping, Inc., had total assets of \$1,000,000, total liabilities of \$600,000, and equity of \$400,000. The company's sales were \$2,000,000, and its profit margin was 10%. The company's payout ratio was 80%. How large a sales increase can the company achieve without having to raise funds externally—that is, what is its self-supporting growth rate?



(12-6)  
Additional Funds  
Needed

The Booth Company's sales are forecasted to double from \$1,000 in 2013 to \$2,000 in 2014. Here is the December 31, 2013, balance sheet:

|                     |                |                              |                |
|---------------------|----------------|------------------------------|----------------|
| Cash                | \$ 100         | Accounts payable             | \$ 50          |
| Accounts receivable | 200            | Notes payable                | 150            |
| Inventories         | 200            | Accruals                     | 50             |
| Net fixed assets    | 500            | Long-term debt               | 400            |
|                     |                | Common stock                 | 100            |
|                     |                | Retained earnings            | <u>250</u>     |
| Total assets        | <u>\$1,000</u> | Total liabilities and equity | <u>\$1,000</u> |

Booth's fixed assets were used to only 50% of capacity during 2013, but its current assets were at their proper levels in relation to sales. All assets except fixed assets must increase at the same rate as sales, and fixed assets would also have to increase at the same rate if the current excess capacity did not exist. Booth's after-tax profit margin is forecasted to be 5% and its payout ratio to be 60%. What is Booth's additional funds needed (AFN) for the coming year?