

– Advertising	x,xxx	x,xxx	x,xxx	x%	F or U
– Cleaning	x,xxx	x,xxx	x,xxx	x%	F or U
– Repairs & Maintenance	x,xxx	x,xxx	x,xxx	x%	F or U
– Rent	x,xxx	x,xxx	x,xxx	x%	F or U
– Telephone	x,xxx	x,xxx	x,xxx	x%	F or U
– Electricity Expense	x,xxx	x,xxx	x,xxx	x%	F or U
– Luxury Car Tax	x,xxx	x,xxx	x,xxx	x%	F or U
– Fringe Benefits Tax	x,xxx	x,xxx	x,xxx	x%	F or U
– Superannuation	x,xxx	x,xxx	x,xxx	x%	F or U
– Wages & Salaries	x,xxx	x,xxx	x,xxx	x%	F or U
– Payroll Tax	x,xxx	x,xxx	x,xxx	x%	F or U
– Workers' Compensation	x,xxx	x,xxx	x,xxx	x%	F or U
Total Expenses	Calculation	Calculation	x,xxx	x%	F or U
Net Profit (Before Tax)	Calculation	Calculation	x,xxx	x%	F or U
Income Tax	Calculation	Calculation	x,xxx	x%	F or U
Net Profit	Calculation	Calculation	x,xxx	x%	F or U

Note: F = Favourable, U = Unfavourable

Debtor ageing ratio template

	2011/12	2012/13	2013/14
Trade Debtors			
Sales			
Debtor Days			

Anticipate that the trade debtors for the 2013/14 financial period maintain the same growth as that which took place between 2011/12 to 2012/13.