

Just for Feet, Inc	1998	1997	1996	1998	1997	1996
Sales	\$774,863	\$478,638	\$256,397	100.0%	100.0%	100.0%
COGS	\$452,330	\$279,816	\$147,526	58.4%	58.5%	57.5%
Gross Profit	\$322,533	\$198,822	\$108,871	41.6%	41.5%	42.5%
Other Revenues	\$1,299	\$1,101	\$581	0.2%	0.2%	0.2%
Operating Expenses						
Store Operating	\$232,505	\$139,659	\$69,329	30.0%	29.2%	27.0%
Store Opening	\$13,669	\$6,728	\$11,240	1.8%	1.4%	4.4%
Amortization	\$2,072	\$1,200	\$180	0.3%	0.3%	0.1%
General & Administrative	\$24,341	\$18,040	\$7,878	3.1%	3.8%	3.1%
Operating Income	\$51,245	\$34,296	\$20,825	6.6%	7.2%	8.1%
Interest Expense	\$(8,059)	\$(1,446)	\$(832)	-1.0%	-0.3%	-0.3
Interest Income	\$143	\$1,370	\$4,750	0.0%	0.3%	1.9%
Earnings before tax & extra items	\$43,329	\$34,220	\$24,743	5.6%	7.1%	9.7%
Income Taxes	\$16,681	\$12,817	\$8,783	2.2%	2.7%	3.4%
Extraordinary Item			\$(2,041)			-0.8%
Net Income	\$26,648	\$21,403	\$13,919	3.4%	4.5%	5.4%