

Criteria	Exemplary	Proficient	Needs Improvement	Not Evident	Criterion Score
Overview: Organization and Teams	6.2 points Meets "Proficient" criteria and description demonstrates nuanced understanding of use of business project teams for addressing government incentives and regulations.	5.58 points Comprehensively describes the organization of the company, including divisions and project teams, and the manner in which the company has used teams to respond to past government regulations.	4.34 points Describes the organization of the company, including divisions and project teams, and the manner in which the company has used teams to respond to past government regulations, but description is cursory or inaccurate.	0 points Does not describe the organization of the company and the manner in which the company has used teams to respond to past government regulations.	/ 6.2
Overview: Stakeholders	6.2 points Meets "Proficient" criteria and description demonstrates nuanced understanding of role of stakeholders in the process of advocating for businesses and their interests.	5.58 points Comprehensively describes company's internal and external stakeholders, including actions taken by stakeholders to influence political process and advocate for business interests.	4.34 points Describes company's internal and external stakeholders, including actions taken by stakeholders to influence political process and advocate for business interests, but description is cursory or inaccurate.	0 points Does not describe company's internal and external stakeholders.	/ 6.2