

Current Data Sorted by Assets

1	1	10	14	5	8
5	11	15	7	2	1
11	30	23	5	3	3
11	69	85	47	17	26
71 (4/1-9/30/19)		337 (10/1/19-3/31/20)			
0-500M	500M-2MM	2-10MM	10-50MM	50-100MM	100-250MM
28	101	134	82	25	38
%	%	%	%	%	%
23.5	16.6	19.0	14.4	11.2	10.8
9	2.8	2.8	3.3	4.7	5.3
42.5	35.4	25.2	18.3	19.0	24.7
2.0	2.9	3.2	2.6	3.2	3.1
68.9	67.8	50.0	38.5	38.1	43.9
18.7	26.1	31.7	38.0	43.7	42.1
5.5	6.6	4.8	7.2	10.1	5.0
6.8	9.6	13.6	16.3	8.2	8.9
100.0	100.0	100.0	100.0	100.0	100.0
2.0	6.5	1.8	3.4	1.1	3.1
1.6	2.9	3.1	3.2	3.8	2.5
12.6	20.6	18.5	13.7	18.0	18.9
.6	.0	.0	.2	.1	.1
7.0	16.1	12.4	8.8	9.7	13.6
28.8	46.1	35.8	29.3	32.7	38.2
12.6	25.2	18.0	20.3	18.4	19.5
.0	.0	.0	.2	.8	.6
7.8	12.5	8.2	5.2	6.5	6.7
55.8	16.2	37.9	45.0	41.5	35.0
100.0	100.0	100.0	100.0	100.0	100.0
100.0	100.0	100.0	100.0	100.0	100.0
31.1	28.1	28.8	29.8	28.3	28.2
25.9	26.5	26.4	27.7	26.9	28.3
5.3	1.5	2.3	2.1	1.5	1.0
-.4	-.4	-.8	-.2	.1	.0
5.7	2.0	3.1	2.3	1.4	1.0
14.5	3.6	3.3	2.5	1.5	1.8
5.4	1.9	1.8	1.4	1.2	1.1
1.5	.9	1.1	.9	.9	.8
7.3	1.3	1.6	1.3	.7	.6
1.0	.5	.6	.5	.4	.4
.2	.1	.2	.3	.2	.2
0 UND	0 UND	0 UND	0 926.9	1 259.6	2 204.9
0 UND	0 999.8	1 644.6	2 167.5	4 97.4	4 96.9
0 UND	2 190.9	2 191.0	4 86.0	7 54.5	5 68.4
20 18.5	18 20.4	17 21.2	17 22.1	18 20.6	19 19.6
28 13.8	27 13.7	24 14.9	23 16.0	21 17.3	25 14.4
56 6.5	40 9.2	35 10.3	29 12.4	26 14.2	33 11.0
0 UND	5 78.0	10 36.5	13 28.2	14 26.7	15 23.9
2 147.1	11 34.5	16 22.3	19 19.2	20 18.0	21 17.8
10 35.5	19 19.4	22 16.9	24 14.9	27 13.6	28 13.1
5.9	13.1	11.6	12.5	27.3	23.8
17.8	29.6	22.8	41.3	71.4	89.3
35.0	-153.7	168.0	-82.8	-203.4	-43.5
7.5	18.3	34.1	15.8	15.7	6.0
(11) 5.4	(69) 5.4	(98) 10.0	(71) 4.4	(22) 4.5	(35) 3.5
2.0	1.1	2.3	.8	1.3	1.4
			7.4	23.1	23.1
			(22) 3.3	(11) 6.0	1.3
.0	.2	.3	.5	.9	.8
.2	.8	.6	1.1	1.3	1.6
.9	NM	2.3	2.7	2.2	3.4
.1	.7	.4	.6	1.2	.8
.6	2.6	1.0	1.2	2.0	2.4
1.5	-13.1	6.1	3.8	3.3	5.7
101.6	121.6	50.2	24.6	25.0	33.9
(26) 52.2	(73) 36.0	(110) 22.8	(73) 11.0	(24) 17.6	(32) 16.2
30.0	15.8	8.5	.9	4.9	2.4
56.2	28.4	17.8	11.5	8.7	5.9
29.5	9.8	9.3	5.5	5.1	4.1
7.7	2.3	2.7	.4	1.3	.9
286.3	110.0	41.0	18.9	17.6	13.9
84.7	42.8	19.3	10.9	11.4	10.2
22.1	12.2	7.9	6.2	5.7	7.6
9.3	8.9	6.7	5.1	5.0	5.5
6.3	5.9	4.5	3.6	4.1	4.3
3.7	4.0	2.8	2.5	3.3	3.9
.3	.3	.5	.9	1.3	.8
(10) .6	(59) .9	(100) .9	(78) 1.3	(23) 1.5	(19) 1.4
1.3	1.7	1.4	1.9	1.7	1.6
1.1	.7	.6	.3	.8	.8
(14) 2.1	(45) 1.4	(46) 1.1	(16) .7	(22) 1.3	(27) 1.2
5.0	2.2	2.3	1.2	2.8	3.2

Comparative Historical Data

Type of Statement	55	53
Unqualified	56	45
Reviewed	114	69
Compiled	204	199
Tax Returns	311	259
Other	4/1/15-3/31/16 ALL	4/1/16-3/31/17 ALL
NUMBER OF STATEMENTS	740	625
ASSETS	%	%
Cash & Equivalents	16.1	16.4
Trade Receivables (net)	4.1	3.8
Inventory	30.3	29.3
All Other Current	2.8	2.1
Total Current	53.3	51.6
Fixed Assets (net)	31.1	31.6
Intangibles (net)	7.1	7.2
All Other Non-Current	8.5	9.6
Total	100.0	100.0
LIABILITIES	5.2	3.8
Notes Payable-Short Term	3.1	3.7
Cur. Mat.-L.T.D.	17.9	18.1
Trade Payables	.2	.2
Income Taxes Payable	11.0	11.7
All Other Current	37.4	37.5
Total Current	20.9	22.4
Long-Term Debt	.2	.3
Deferred Taxes	8.2	7.9
All Other Non-Current	33.3	31.8
Net Worth	100.0	100.0
Total Liabilities & Net Worth	100.0	100.0
INCOME DATA	100.0	100.0
Net Sales	27.3	28.7
Gross Profit	25.4	26.8
Operating Expenses	1.9	1.8
Operating Profit	-.4	-.3
All Other Expenses (net)	2.3	2.1
Profit Before Taxes	2.8	2.8
RATIOS	2.8	2.8
Current	1.0	1.0
Quick	(735) .5	(624) .5
Sales/Receivables	0 UND	0 UND
1 440.2	1 475.8	
4 102.8	4 101.5	
18 20.6	18 20.1	
24 15.1	26 14.3	
34 10.6	35 10.4	
7 53.1	7 50.6	
14 26.7	15 23.9	
22 16.9	22 16.5	
14.8	13.0	
32.0	33.5	
999.8	-351.5	
22.7	18.5	
(576) 6.3	(503) 5.3	
2.1	1.3	
8.2	6.9	
(95) 3.4	(65) 3.2	
1.7	1.6	
.3	.4	
1.0	1.1	
4.7	6.9	
.6	.6	
1.8	1.9	
16.9	20.8	
64.9	49.6	
(593) 30.2	(485) 22.6	
10.2	7.4	
20.3	18.1	
9.2	7.4	
2.6	1.2	
55.0	57.4	
21.2	18.6	
9.1	8.4	
8.0	7.4	
5.4	4.9	
3.4	3.2	
.5	.5	
(598) 1.0	(498) 1.0	
1.6	1.7	
.6	.8	
(240) 1.3	(227) 1.5	
2.8	3.2	
66517495M	61011992M	
15961913M	14459266M	

Comparative Historical Data

Type of Statement	61	55	24
Unqualified	45	45	28
Reviewed	64	58	39
Compiled	181	156	72
Tax Returns	318	344	245
Other	4/1/17-3/31/18 ALL	4/1/18-3/31/19 ALL	4/1/19-3/31/20 ALL
NUMBER OF STATEMENTS	669	658	408
ASSETS	%	%	%
Cash & Equivalents	16.2	16.4	16.6
Trade Receivables (net)	3.8	3.7	3.1
Inventory	28.5	30.5	27.1
All Other Current	2.6	2.3	2.9
Total Current	51.1	52.9	49.6
Fixed Assets (net)	30.9	30.8	32.4
Intangibles (net)	8.1	7.1	6.1
All Other Non-Current	9.9	9.2	11.9
Total	100.0	100.0	100.0
LIABILITIES	4.1	4.2	3.4
Notes Payable-Short Term	3.3	3.5	2.9
Cur. Mat.-L.T.D.	18.2	17.8	17.7
Trade Payables	.1	.1	.1
Income Taxes Payable	11.6	10.3	12.2
All Other Current	37.2	36.0	36.3
Total Current	20.9	20.9	20.0
Long-Term Debt	.2	.2	.2
Deferred Taxes	9.1	9.0	8.4
All Other Non-Current	32.6	33.9	35.1
Net Worth	100.0	100.0	100.0
Total Liabilities & Net Worth	100.0	100.0	100.0
INCOME DATA	100.0	100.0	100.0
Net Sales	28.8	28.2	28.0
Gross Profit	27.2	26.4	26.9
Operating Expenses	1.6	1.7	2.1
Operating Profit	-.4	-.5	-.4
All Other Expenses (net)	2.0	2.3	2.5
Profit Before Taxes	2.8	2.9	2.9
RATIOS	2.8	2.9	2.9
Current	1.0	1.0	1.0
Quick	(669) .5	(655) .5	.5
Sales/Receivables	0 UND	0 UND	0 830.3
1 391.6	1 431.8	1 403.9	
4 99.3	3 109.0	3 107.2	
18 20.2	18 19.9	18 20.5	
28 14.7	25 14.5	24 16.0	
34 10.6	34 10.8	35 10.4	
7 53.1	7 50.9	8 43.1	
16 22.9	15 24.6	15 23.9	
23 16.0	22 16.8	24 15.3	
13.2	14.6	13.4	
32.6	29.6	31.0	
-128.8	-338.5	-435.9	
17.6	18.1	21.9	
(117) 6.3	(501) 5.6	(306) 5.3	
1.1	1.3	1.7	
4.7	7.3	7.1	
(83) 2.7	(91) 3.3	(51) 3.2	
1.6	1.4	1.7	
.4	.3	.3	
11.1	.9	.9	
13.1	4.3	2.9	
.6	.6	.5	
1.8	1.8	1.6	
39.7	10.1	6.6	
47.8	56.5	50.2	
(113) 19.8	(538) 21.8	(338) 22.1	
6.1	6.5	7.8	
17.8	18.9	17.9	
6.8	7.6	7.7	
.9	1.6	2.1	
51.3	48.8	45.9	
19.3	19.8	17.3	
8.7	9.5	8.3	
7.4	7.6	6.7	
4.8	5.1	4.5	
3.4	3.6	3.2	
.5	.5	.6	
(102) 1.0	(498) .9	(289) 1.1	
1.7	1.6	1.7	
.6	.7	.6	
(113) 1.3	(130) 1.2	(113) 1.2	
2.5	2.3	2.2	
62755080M	68519344M	46984928M	
15290979M	16009831M	10139562M	

Current Data Sorted by Sales

1	1	2	1	1	22
5	5	5	6	3	22
4	7	8	19	18	11
4	16	20	35	61	109
71 (4/1-9/30/19)		337 (10/1/19-3/31/20)			
0-1MM	1-3MM	3-5MM	5-10MM	10-25MM	25MM & OVER
10	28	34	62	95	179
%	%	%	%	%	%
31.9	14.6	17.1	20.1	17.7</	