

Current Data Sorted by Assets

Comparative Historical Data

Current Data Sorted by Assets						Comparative Historical Data		
1	1	1	5	1		Type of Statement		
						Unqualified	11	11
						Reviewed	3	3
						Compiled	1	2
						Tax Returns	7	9
						Other	28	18
							4/1/15-3/31/16	4/1/16-3/31/17
							ALL	ALL
0-500M	500M-2MM	2-10MM	10-50MM	50-100MM	100-250MM	NUMBER OF STATEMENTS		
2	4	8	4	10	3	50	43	
%	%	%	%	%	%			
						<b>ASSETS</b>		
						Cash & Equivalents	18.9	13.9
						Trade Receivables (net)	15.2	9.1
						Inventory	5.2	5.1
						All Other Current	2.7	2.5
						Total Current	42.0	30.6
						Fixed Assets (net)	44.6	51.6
						Intangibles (net)	4.7	5.1
						All Other Non-Current	8.7	12.6
						Total	100.0	100.0
						<b>LIABILITIES</b>		
						Notes Payable-Short Term	8.8	10.5
						Cur. Mat.-L.T.D.	2.7	3.7
						Trade Payables	14.0	7.8
						Income Taxes Payable	.1	.1
						All Other Current	13.4	12.6
						Total Current	39.0	34.7
						Long-Term Debt	29.3	43.7
						Deferred Taxes	.8	.2
						All Other Non-Current	7.0	7.4
						Net Worth	23.9	14.0
						Total Liabilities & Net Worth	100.0	100.0
						<b>INCOME DATA</b>		
						Net Sales	100.0	100.0
						Gross Profit		
						Operating Expenses	91.1	89.1
						Operating Profit	8.9	10.9
						All Other Expenses (net)	4.9	4.0
						Profit Before Taxes	4.0	6.9
						<b>RATIOS</b>		
						Current	1.8	3.1
							1.0	1.1
							.7	.4
						Quick	1.4	1.4
							.8	.8
							.5	.3
						Sales/Receivables	9 39.2	2 191.2
							19 19.0	17 22.1
							35 10.3	33 11.1
						Cost of Sales/Inventory		
						Cost of Sales/Payables		
						Sales/Working Capital	10.0	9.4
							-137.0	33.2
							-19.9	-9.0
						EBIT/Interest	6.7	10.5
							(39) 3.0	(35) 3.6
							-3	1.4
						Net Profit + Depr., Dep., Amort./Cur. Mat. L/T/D	6.9	
							(10) 3.5	
							2.4	
						Fixed/Worth	.6	.7
							1.5	2.2
							15.4	-15.0
						Debt/Worth	1.2	.8
							3.1	3.2
							-16.5	-22.6
						% Profit Before Taxes/Tangible Net Worth	59.4	39.9
							(37) 12.0	(30) 17.8
							-1.2	4.2
						% Profit Before Taxes/Total Assets	10.0	14.5
							2.4	6.3
							-2.1	1.2
						Sales/Net Fixed Assets	27.9	11.5
							2.7	2.2
							1.1	1.0
						Sales/Total Assets	2.7	2.1
							1.5	1.4
							.7	.7
						% Depr., Dep., Amort./Sales	1.2	5.0
							(35) 5.8	(30) 11.6
							13.7	16.7
						% Officers', Directors' Owners' Comp/Sales	1.9	2.0
							(11) 2.4	(10) 3.0
							4.5	5.1
						Net Sales (\$)	1995839M	2261296M
						Total Assets (\$)	1886695M	1871521M

735M 198M 3316M 4143M 53509M 42582M 225198M 98518M 1021379M 643430M 801039M 522320M

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M = \$ thousand MM = \$ million See Pages viii through xx for Explanation of Ratios and Data

Comparative Historical Data

Current Data Sorted by Sales

Comparative Historical Data			Type of Statement	Current Data Sorted by Sales								
11	22	9	Unqualified	1	1	1	2	5				
2		2	Reviewed		1		1					
1	3		Complied									
5	3	6	Tax Returns	2			2	1	1			
21	24	14	Other	2	2		1	2	7			
4/1/17-3/31/18 ALL	4/1/18-3/31/19 ALL	4/1/19-3/31/20 ALL		7 (4/1-9/30/19)			24 (10/1/19-3/31/20)					
40	52	31	NUMBER OF STATEMENTS	0-1MM	1-3MM	3-5MM	5-10MM	10-25MM	25MM & OVER			
%	%	%	ASSETS	5	3	1	3	6	13			
16.2	16.8	15.7	Cash & Equivalents	%	%	%	%	%	%	10.8		
11.8	8.0	7.7	Trade Receivables (net)									
5.9	4.3	7.3	Inventory									
4.2	3.5	4.4	All Other Current									
38.2	32.6	35.1	Total Current									
46.0	48.7	53.1	Fixed Assets (net)									
6.9	8.8	4.8	Intangibles (net)									
8.9	9.9	7.0	All Other Non-Current									
100.0	100.0	100.0	Total	100.0								
			LIABILITIES									
1.5	4.2	1.7	Notes Payable-Short Term									
4.6	5.1	10.1	Cur. Mat.-L.T.D.									
10.7	7.9	9.0	Trade Payables									
.3	.6	.2	Income Taxes Payable									
8.9	14.0	14.8	All Other Current									
25.9	31.8	35.8	Total Current									
38.3	36.6	61.2	Long-Term Debt									
.8	.9	.9	Deferred Taxes									
8.2	8.5	3.3	All Other Non-Current									
26.8	22.2	-1.3	Net Worth									
100.0	100.0	100.0	Total Liabilities & Net Worth	100.0								
			INCOME DATA									
100.0	100.0	100.0	Net Sales	100.0								
			Gross Profit									
90.8	91.1	91.6	Operating Expenses	104.2								
9.2	8.9	8.4	Operating Profit	-4.2								
1.6	3.3	3.2	All Other Expenses (net)	4.4								
7.7	5.6	5.2	Profit Before Taxes	-8.6								
			RATIOS									
3.3	2.0	3.0	Current	1.4								
1.3	.9	1.0	Quick	.6								
.7	.6	.5	Sales/Receivables	5 71.0								
2.8	1.5	2.2	Cost of Sales/Inventory	13 28.8								
.9	.7	.6	Cost of Sales/Payables	23 15.6								
.4	.4	.3	Sales/Working Capital	18.5								
4	103.8	9	39.9	3	114.3							
24	15.3	19	19.4	18	20.6							
40	9.1	30	12.2	36	10.2							
5.9	7.5	5.5	EBIT/Interest	(12) .3								
17.7	-35.9	215.6	Net Profit + Depr., Dep., Amort./Cur. Mat. L/T/D	1.7								
-11.7	-8.3	-7.7	Fixed/Worth	1.3								
13.2	12.8	9.8	Debt/Worth	-9								
(33)	3.7	(44)	2.9	(28)	3.4							
-6	-3	.1	% Profit Before Taxes/Tangible Net Worth	1.4								
	4.7		% Profit Before Taxes/Total Assets	-43.6								
	(15)	3.3	Sales/Net Fixed Assets	9.6								
.8	1.0	1.0	Sales/Total Assets	1.8								
1.7	2.2	4.2	% Depr., Dep., Amort./Sales	2.0								
8.9	108.9	-4.1	% Officers', Directors' Owners' Comp/Sales	1.6								
.7	1.1	.8	Net Sales (\$)	2893M			5556M			4000M		
2.4	3.3	4.5	Total Assets (\$)	3019M			10464M			2590M		
14.0	133.2	-5.9		20059M			101621M			1971047M		
47.6	40.0	70.0		22188M			148429M			1124501M		
(33)	18.1	(40)	21.6	(22)	35.3							
7.9	.2	3.3										
12.9	11.3	14.9										
5.7	5.7	8.2										
-1.4	-2.1	-1.2										
10.0	5.3	5.2										
2.8	2.3	2.0										
1.4	1.3	1.3										
2.2	1.6	1.7										
1.4	1.0	1.3										
.9	.8	.9										
(28)	2.1	3.4	3.4									
8.6	5.6	(36)	5.4	(20)	6.7							
2.3	8.6	9.4	12.5									
(10)	2.5											
6.6												

Current Data Sorted by Assets

Comparative Historical Data

Current Data Sorted by Assets						Type of Statement	Comparative Historical Data	
						Unqualified	31	36
						Reviewed	39	23
						Compiled	21	15
						Tax Returns	52	29
						Other	140	93
							4/1/15-3/31/16 ALL	4/1/16-3/31/17 ALL
						NUMBER OF STATEMENTS	283	196
						ASSETS	%	%
						Cash & Equivalents	9.4	10.5
						Trade Receivables (net)	19.5	19.0
						Inventory	26.4	24.4
						All Other Current	2.6	2.4
						Total Current	57.9	56.4
						Fixed Assets (net)	29.7	31.1
						Intangibles (net)	6.6	7.2
						All Other Non-Current	5.9	5.3
						Total	100.0	100.0
						LIABILITIES		
						Notes Payable-Short Term	10.5	12.6
						Cur. Mat.-L.T.D.	2.8	2.9
						Trade Payables	15.4	14.9
						Income Taxes Payable	.2	.2
						All Other Current	8.3	9.0
						Total Current	37.2	39.6
						Long-Term Debt	19.1	18.1
						Deferred Taxes	.5	.9
						All Other Non-Current	10.4	7.1
						Net Worth	32.8	34.5
						Total Liabilities & Net Worth	100.0	100.0
						INCOME DATA		
						Net Sales	100.0	100.0
						Gross Profit	33.2	31.9
						Operating Expenses	27.4	25.4
						Operating Profit	5.8	6.5
						All Other Expenses (net)	.8	.8
						Profit Before Taxes	5.0	5.7
						RATIOS		
						Current	2.7	3.1
						Quick	1.7	1.6
						Sales/Receivables	18	20.0
						Cost of Sales/Inventory	27	13.7
						Cost of Sales/Payables	36	10.2
						Sales/Working Capital	23	15.6
						EBIT/Interest	49	7.4
						Net Profit + Depr., Dep., Amort./Cur. Mat. L/T/D	91	4.0
						Fixed/Worth	14	25.2
						Debt/Worth	26	14.2
						% Profit Before Taxes/Tangible Net Worth	44	8.3
						% Profit Before Taxes/Total Assets	6.4	5.7
						Sales/Net Fixed Assets	12.1	12.4
						Sales/Total Assets	40.5	38.1
						% Depr., Dep., Amort./Sales	30.8	33.1
						% Officers', Directors' Owners' Comp/Sales	(243)	8.0
						Net Sales (\$)	8.0	(177)
						Total Assets (\$)	2.3	2.2
							9.1	9.6
							4.4	4.9
							2.0	2.1
							.4	.4
							.8	.8
							2.7	2.0
							.6	.5
							1.6	1.5
							8.0	5.2
							52.9	50.7
							27.9	(163)
							11.3	10.4
							19.9	19.6
							10.4	9.8
							3.5	2.2
							23.7	20.3
							9.6	8.3
							4.8	4.1
							3.4	3.4
							2.5	2.3
							1.7	1.4
							1.0	1.0
							2.0	(163)
							3.1	3.6
							1.2	.8
							2.6	(46)
							5.6	5.6

Comparative Historical Data

Current Data Sorted by Sales

Comparative Historical Data			Type of Statement	Current Data Sorted by Sales									
28	36	23	Unqualified	1		1		1		22			
30	24	18	Reviewed	1		1		7		8			
15	9	5	Compiled	1		1		3		1			
23	25	25	Tax Returns	1		6		3		12			
100	87	88	Other	3		6		15		52			
4/1/17-3/31/18	4/1/18-3/31/19	4/1/19-3/31/20		38 (4/1-9/30/19)		121 (10/1/19-3/31/20)							
ALL	ALL	ALL		0-1MM	1-3MM	3-5MM	5-10MM	10-25MM	25MM & OVER				
196	181	159	NUMBER OF STATEMENTS	1	10	6	18	29	95				
%	%	%	ASSETS	%	%	%	%	%	%	%			
10.5	10.5	11.5	Cash & Equivalents		19.2		11.1	12.3	9.9				
18.8	18.6	19.6	Trade Receivables (net)		13.0		17.8	21.3	20.9				
24.9	24.0	23.6	Inventory		13.7		23.8	32.2	22.4				
2.0	2.2	2.5	All Other Current		1.3		3.0	1.8	2.9				
56.3	55.3	57.2	Total Current		47.2		55.7	67.5	56.2				
33.3	32.5	29.0	Fixed Assets (net)		43.7		31.0	26.2	27.7				
5.4	8.3	9.0	Intangibles (net)		5.9		1.4	4.3	12.6				
5.0	3.8	4.8	All Other Non-Current		3.3		12.0	1.9	3.6				
100.0	100.0	100.0	Total		100.0		100.0	100.0	100.0				
			LIABILITIES										
11.2	9.9	6.9	Notes Payable-Short Term		8.4		14.0	5.8	5.8				
2.8	4.4	5.4	Cur. Mat.-L.T.D.		2.5		24.4	2.3	3.2				
13.3	15.1	16.4	Trade Payables		15.0		18.6	15.4	16.1				
.2	.1	.1	Income Taxes Payable		.0		.1	.1	.1				
9.6	8.5	13.2	All Other Current		58.0		12.9	10.4	10.1				
37.2	38.1	41.9	Total Current		83.8		70.1	34.0	35.3				
19.2	17.9	15.4	Long-Term Debt		23.8		13.7	12.2	14.8				
.6	.5	.3	Deferred Taxes		.0		.1	.2	.5				
6.8	7.1	5.7	All Other Non-Current		.3		13.7	5.1	5.3				
36.3	36.4	36.7	Net Worth		-7.9		2.5	48.5	44.1				
100.0	100.0	100.0	Total Liabilities & Net Worth		100.0		100.0	100.0	100.0				
			INCOME DATA										
100.0	100.0	100.0	Net Sales		100.0		100.0	100.0	100.0				
32.2	30.6	33.7	Gross Profit		56.8		49.3	29.8	28.4				
26.7	26.1	29.5	Operating Expenses		58.9		45.5	26.7	23.8				
5.4	4.5	4.2	Operating Profit		-2.1		3.8	3.1	4.6				
1.2	1.3	1.1	All Other Expenses (net)		1.4		1.5	.6	1.2				
4.2	3.2	3.1	Profit Before Taxes		-3.5		2.3	2.5	3.4				
			RATIOS										
3.0	2.7	2.6			2.8		1.9	2.9	2.6				
1.7	1.6	1.6	Current		1.3		.9	2.3	1.6				
1.1	1.1	1.0			.5		.4	1.5	1.1				
1.7	1.7	1.8	Quick		2.7		1.4	2.1	1.6				
.8	.8	.7			1.0		.4	1.1	.8				
.5	.4	.4			.2		.2	.5	.5				
19	19.3	19	19.4	19	19.5	0	UND	16	22.2	21	17.3	23	15.9
31	11.8	31	11.7	29	12.7	13	27.2	18	20.1	29	12.5	33	11.2
41	8.8	42	8.7	38	9.5	28	13.2	30	12.0	36	10.2	43	8.5
29	12.5	27	13.6	22	16.5	0	UND	4	95.9	23	15.6	28	12.9
52	7.0	54	6.7	57	6.4	8	45.7	43	8.4	60	6.1	60	6.1
96	3.8	99	3.7	99	3.7	114	3.2	83	4.4	114	3.2	96	3.8
14	26.1	17	21.9	16	22.2	0	UND	18	20.4	16	22.7	18	20.8
25	14.7	30	12.0	29	12.7	13	27.4	32	11.3	27	13.6	29	12.7
44	8.3	50	7.3	43	8.4	36	10.0	66	5.5	43	8.4	42	8.6
5.5	5.9	6.0	Sales/Working Capital		10.0		16.6	5.3	5.7				11.0
11.5	10.9	12.3			NM		NM	7.5	11.0				115.3
36.1	64.0	-682.2			-2.2		-7.8	17.2	19.5				19.5
33.5	17.4	21.2	EBIT/Interest				22.1	26.6	5.6				1.5
(175)	7.9	(156)	5.6	(137)	5.4		(14)	3.0	(24)	7.8	(85)		10.8
1.5	.6	.8					-1.3	.4	4.5				2.5
7.9	9.2	8.4	Net Profit + Depr., Dep., Amort./Cur. Mat. L/T/D						(27)				3
(58)	4.3	(48)	5.0	(34)	3.9								.9
1.7	2.3	1.4											2.4
.4	.4	.3	Fixed/Worth		.3		.1	.2	.3				.9
.8	1.0	.9			6.8		2.3	.6	2.4				.6
1.7	2.8	3.7			-1.2		-3.5	1.1	2.4				.6
.6	.6	.6	Debt/Worth		.3		.4	.5	1.7				5.9
1.4	1.9	1.7			8.0		5.9	1.2	5.9				37.6
3.4	5.0	7.9			-4.7		-7.2	2.8	37.6				19.5
41.1	45.5	52.4	% Profit Before Taxes/Tangible Net Worth				108.7	64.3	13.2				13.2
(172)	22.3	(154)	21.3	(130)	20.0		(12)	30.9	(27)	19.9	(79)		10.3
9.5	6.9	7.2						4.3	10.3				7.3
18.3	17.4	14.8	% Profit Before Taxes/Total Assets		21.8		22.3	15.5	7.3				1.8
8.9	7.2	7.3			2.7		.0	9.8	1.8				25.5
1.0	.3	-.4			-6.8		-6.8	-1.3	25.5				8.5
19.4	19.2	25.5	Sales/Net Fixed Assets		61.4		33.3	48.5	8.5				4.6
7.4	7.5	8.8			5.3		13.4	12.3	4.6				3.2
3.3	3.4	4.7			1.1		6.2	4.6	3.2				2.2
3.1	3.2	3.4	Sales/Total Assets		5.6		4.0	3.5	2.2				1.4
2.1	2.0	2.2			1.6		2.9	2.5	1.4				.9
1.5	1.3	1.4			.9		2.0	1.7	1.4				2.1
.7	.9	.8	% Depr., Dep., Amort./Sales				.6	1.1	.9				3.4
(165)	1.7	(133)	2.4	(117)	2.1		(12)	1.2	(23)	2.8	(74)		.5
3.7	4.0	3.7						3.7	.5				.7
1.0	.8	.6	% Officers', Directors' Owners' Comp/Sales					1.7	.7				1.6
(44)	2.1	(46)	2.0	(38)	1.7			2.5	(13)				
4.8	4.3	4.1						4.4					
13133235M	14802096M	15292060M	Net Sales (\$)		915M	17972M	26127M	133174M	463850M	14650022M			
7200335M	8024356M	7771287M	Total Assets (\$)		293M	14712M	13814M	63659M	230739M	7448070M			

M = \$ thousand MM = \$ million

See Pages viii through xx for Explanation of Ratios and Data



Comparative Historical Data

Current Data Sorted by Sales

Comparative Historical Data			Current Data Sorted by Sales									
9	7	5	Type of Statement	1		2		3		4		
15	14	11	Unqualified	1		2		3		4		
12	10	3	Reviewed	1		2		3		4		
8	6	8	Compiled	1		2		3		4		
35	25	28	Tax Returns	1		2		3		4		
4/1/17-3/31/18	4/1/18-3/31/19	4/1/19-3/31/20	Other	1		2		3		4		
ALL	ALL	ALL		1		2		3		4		
79	62	55	NUMBER OF STATEMENTS	0-1MM	1-3MM	3-5MM	5-10MM	10-25MM	25MM & OVER			
%	%	%	ASSETS	1	2	2	14	12	24			
9.7	11.4	11.8	Cash & Equivalents	%	%	%	%	%	%			
24.3	26.6	27.9	Trade Receivables (net)				6.1	27.5	8.0			
44.9	43.7	41.5	Inventory				35.4	18.7	27.2			
4.7	3.4	3.9	All Other Current				37.4	40.5	44.2			
83.7	85.1	85.2	Total Current				8.0	4.0	2.3			
5.0	5.8	7.3	Fixed Assets (net)				86.9	90.7	81.7			
4.1	4.2	2.1	Intangibles (net)				8.7	4.1	8.0			
7.3	4.9	5.4	All Other Non-Current				.6	.2	4.4			
100.0	100.0	100.0	Total				3.9	5.0	5.9			
			LIABILITIES				100.0	100.0	100.0			
18.0	17.5	15.9	Notes Payable-Short Term				20.6	13.1	17.1			
.8	.5	.5	Cur. Mat.-L.T.D.				.1	.0	.6			
21.4	22.4	18.5	Trade Payables				17.8	14.8	21.0			
.0	.1	.1	Income Taxes Payable				.1	.0	.0			
13.3	12.9	10.6	All Other Current				15.7	7.4	10.3			
53.6	53.4	45.6	Total Current				54.4	35.3	49.1			
3.5	3.5	4.8	Long-Term Debt				3.1	3.6	6.9			
.1	.2	.1	Deferred Taxes				.0	.0	.2			
11.2	8.1	10.1	All Other Non-Current				8.4	3.6	12.6			
31.6	34.8	39.5	Net Worth				34.2	57.5	31.2			
100.0	100.0	100.0	Total Liabilities & Net Worth				100.0	100.0	100.0			
			INCOME DATA									
100.0	100.0	100.0	Net Sales				100.0	100.0	100.0			
33.4	33.0	35.2	Gross Profit				39.2	35.9	33.6			
32.7	29.9	29.4	Operating Expenses				34.6	27.5	28.3			
.7	3.1	5.8	Operating Profit				4.6	8.4	5.3			
.9	.1	.8	All Other Expenses (net)				1.1	.0	1.3			
-2	3.0	5.0	Profit Before Taxes				3.5	8.4	4.0			
			RATIOS									
2.6	3.5	3.6	Current				2.5	7.6	4.1			
1.6	1.6	2.0	Quick				1.9	2.7	1.5			
1.2	1.1	1.3	Sales/Receivables				1.1	1.9	1.3			
1.2	1.3	1.8	Cost of Sales/Inventory				1.4	4.2	1.6			
.7	.6	.8	Cost of Sales/Payables				.7	1.2	.7			
.3	.3	.5	Sales/Working Capital				.4	.6	.4			
15	23.6	22	EBIT/Interest				22	16.6	18	20.6	28	12.9
41	8.9	41	Net Profit + Depr., Dep., Amort./Cur. Mat. L/T/D				47	7.7	36	10.1	45	8.2
63	5.8	63	Fixed/Worth				64	5.7	45	8.2	68	5.4
64	5.7	64	Debt/Worth				30	12.0	85	4.3	78	4.7
130	2.8	118	% Profit Before Taxes/Tangible Net Worth				101	3.6	135	2.7	114	3.2
192	1.9	174	% Profit Before Taxes/Total Assets				243	1.5	182	2.0	159	2.3
22	16.7	24	Sales/Net Fixed Assets				14	26.0	9	38.5	17	21.8
44	8.3	41	Sales/Total Assets				31	11.8	34	10.6	40	9.1
66	5.5	70	% Depr., Dep., Amort./Sales				51	7.2	54	6.8	78	4.7
	3.8	3.2	% Officers', Directors' Owners' Comp/Sales					4.0	2.5	3.1		
	7.5	8.1	Net Sales (\$)					9.8	3.9	8.0		
	18.8	24.9	Total Assets (\$)					NM	9.3	20.1		
	8.7	11.6						15.2		9.4		
(68)	3.0	(50)						(11)	3.6	(22)	3.5	
	-5	1.4							-3		.6	

M = \$ thousand MM = \$ million  
See Pages viii through xx for Explanation of Ratios and Data

Current Data Sorted by Assets

Comparative Historical Data

Current Data Sorted by Assets						Comparative Historical Data	
						Type of Statement	
						Unqualified	13
						Reviewed	6
						Compiled	2
						Tax Returns	10
						Other	50
						4/1/15-3/31/16 ALL	4/1/16-3/31/17 ALL
						81	74
						NUMBER OF STATEMENTS	
						ASSETS	
						Cash & Equivalents	19.3
						Trade Receivables (net)	24.3
						Inventory	22.6
						All Other Current	3.3
						Total Current	69.4
						Fixed Assets (net)	18.6
						Intangibles (net)	7.1
						All Other Non-Current	4.9
						Total	100.0
						LIABILITIES	
						Notes Payable-Short Term	4.8
						Cur. Mat.-L.T.D.	1.9
						Trade Payables	11.7
						Income Taxes Payable	.2
						All Other Current	11.4
						Total Current	29.9
						Long-Term Debt	17.6
						Deferred Taxes	.5
						All Other Non-Current	11.2
						Net Worth	40.7
						Total Liabilities & Net Worth	100.0
						INCOME DATA	
						Net Sales	100.0
						Gross Profit	35.6
						Operating Expenses	30.2
						Operating Profit	5.4
						All Other Expenses (net)	1.9
						Profit Before Taxes	3.5
						RATIOS	
						Current	5.5
						Quick	2.4
						Sales/Receivables	39
						Cost of Sales/Inventory	28
						Cost of Sales/Payables	18
						Sales/Working Capital	2.4
						EBIT/Interest	19.3
						Net Profit + Depr., Dep., Amort./Cur. Mat. L/T/D	(17)
						Fixed/Worth	.1
						Debt/Worth	1.1
						% Profit Before Taxes/Tangible Net Worth	(72)
						% Profit Before Taxes/Total Assets	20.6
						Sales/Net Fixed Assets	12.4
						Sales/Total Assets	2.1
						% Depr., Dep., Amort./Sales	(57)
						% Officers', Directors' Owners' Comp./Sales	(16)
						Net Sales (\$)	4843199M
						Total Assets (\$)	6386067M
	1	6	5	3	3		
	4	8	2				
	9 (4/1-9/30/19)		44 (10/1/19-3/31/20)				
	0-500M	500M-2MM	2-10MM	10-50MM	50-100MM	100-250MM	
	%	%	%	%	%	%	
DATA		18.3	18.4	15.7			
		19.8	25.9	19.2			
		25.4	27.8	20.0			
		.7	1.2	3.7			
		64.3	73.3	58.7			
NOT		25.9	13.8	17.2			
		.8	8.8	15.5			
		9.0	4.1	8.6			
		100.0	100.0	100.0			
AVAILABLE		6.7	5.7	.1			
		3.2	3.3	.3			
		9.7	22.5	5.7			
		.1	.2	.2			
		4.4	11.4	37.3			
		24.1	43.2	43.7			
		12.5	6.1	7.6			
		.0	.9	.6			
		1.8	5.2	9.0			
		61.5	44.6	39.0			
		100.0	100.0	100.0			
		100.0	100.0	100.0			
		46.4	35.4	30.5			
		36.2	26.8	30.3			
		10.2	8.5	.2			
		.5	1.1	4.1			
		9.7	7.4	-3.9			
		5.1	3.4	3.0			
		2.3	2.1	1.8			
		1.6	1.1	.9			
		2.9	2.6	1.4			
		1.3	1.2	.9			
		.7	.6	.6			
		31	11.6	36	10.0	45	8.2
		41	8.9	53	6.9	68	5.4
		55	6.6	78	4.7	130	2.8
		51	7.1	39	9.3	52	7.0
		126	2.9	99	3.7	107	3.4
		166	2.2	215	1.7	182	2.0
		15	24.2	22	16.8	9	40.2
		31	11.7	46	7.9	32	11.3
		64	5.7	74	4.9	49	7.5
		2.1	2.1	3.6			
		4.4	6.0	4.2			
		7.5	36.3	-29.1			
		43.5					
		(13)	10.1				
		4.9					
		.1	.1	.1			
		.3	.4	2.5			
		.9	NM	-2.6			
		.3	.5	.5			
		.7	1.5	7.1			
		1.1	NM	-39.1			
		36.7	57.3				
		20.8	(11)	16.5			
		12.6	3.0				
		29.5	21.4	5.7			
		11.5	4.2	-1.1			
		7.0	.9	-7.9			
		95.5	57.0	36.5			
		7.4	22.9	14.6			
		2.2	6.6	5.9			
		2.3	2.5	1.7			
		1.3	1.4	.8			
		1.0	1.0	.7			
		1.8	.4				
		(11)	2.4	(10)	1.2		
		9.4	2.1				
		21674M	123549M	521759M	847204M	1899036M	
		6706M	78529M	299843M	624268M	1806218M	
		4843199M	6386067M				
		4070830M	3701124M				

Comparative Historical Data

Current Data Sorted by Sales

Comparative Historical Data			Type of Statement	Current Data Sorted by Sales								
15	19	11	Unqualified					2	9			
5	8	3	Reviewed					1	1			
1	2		Compiled									
6	7	6	Tax Returns					1				
39	40	33	Other					4	17			
4/1/17-3/31/18 ALL	4/1/18-3/31/19 ALL	4/1/19-3/31/20 ALL		1	1	2	6	6				
				9 (4/1-9/30/19)			44 (10/1/19-3/31/20)					
66	76	53	NUMBER OF STATEMENTS	0-1MM	1-3MM	3-5MM	5-10MM	10-25MM	25MM & OVER			
%	%	%		1	1	4	10	10	27			
<b>ASSETS</b>												
17.4	17.8	18.3	Cash & Equivalents				12.6	17.1	20.0			
24.5	22.7	22.8	Trade Receivables (net)				19.2	19.9	26.0			
23.0	23.2	24.3	Inventory				35.4	25.7	21.3			
5.9	5.9	3.4	All Other Current				.7	.9	5.7			
70.7	69.5	68.8	Total Current				67.9	63.6	73.0			
18.2	17.1	17.4	Fixed Assets (net)				20.6	18.1	12.2			
4.5	5.0	7.6	Intangibles (net)				.9	13.4	9.7			
6.6	8.3	6.3	All Other Non-Current				10.6	4.9	5.1			
100.0	100.0	100.0	Total				100.0	100.0	100.0			
<b>LIABILITIES</b>												
7.9	6.0	4.5	Notes Payable-Short Term				9.2	8.5	1.3			
1.6	2.3	2.1	Cur. Mat.-L.T.D.				3.0	1.9	1.8			
12.2	14.4	12.3	Trade Payables				9.2	12.9	13.7			
.2	.3	.1	Income Taxes Payable				.1	.0	.2			
16.7	14.1	17.3	All Other Current				5.8	8.4	27.3			
38.8	37.3	36.4	Total Current				27.4	31.7	44.3			
12.7	13.6	9.2	Long-Term Debt				10.2	13.8	5.7			
.7	.4	.4	Deferred Taxes				.0	1.4	.4			
8.3	8.9	4.4	All Other Non-Current				.3	3.3	6.6			
39.5	39.8	49.6	Net Worth				62.1	49.8	43.1			
100.0	100.0	100.0	Total Liabilities & Net Worth				100.0	100.0	100.0			
<b>INCOME DATA</b>												
100.0	100.0	100.0	Net Sales				100.0	100.0	100.0			
37.2	38.0	39.7	Gross Profit				40.5	44.4	32.7			
29.3	31.1	32.2	Operating Expenses				31.2	37.4	27.1			
7.9	6.9	7.5	Operating Profit				9.3	6.9	5.6			
1.2	1.3	1.7	All Other Expenses (net)				.5	2.6	2.2			
6.7	5.5	5.7	Profit Before Taxes				8.8	4.3	3.4			
<b>RATIOS</b>												
<b>Current</b>												
3.6	4.1	3.4					5.1	5.5	3.3			
2.0	2.4	2.1					2.2	2.0	1.9			
1.3	1.3	1.3					1.7	1.1	1.3			
<b>Quick</b>												
2.6	2.7	2.3					2.2	3.6	2.2			
1.2	1.2	1.3					1.0	1.2	1.4			
.5	.7	.7					.7	.5	.7			
<b>Sales/Receivables</b>												
35	10.3	28	13.1	36	10.0		29	12.5	35	10.5	45	8.2
46	7.9	50	7.3	50	7.3		35	10.5	47	7.7	68	5.4
64	5.7	64	5.7	72	5.1		51	7.2	70	5.2	87	4.2
<b>Cost of Sales/Inventory</b>												
39	9.3	41	8.9	49	7.4		41	9.0	50	7.3	41	8.9
85	4.3	81	4.5	104	3.5		122	3.0	140	2.6	94	3.9
135	2.7	135	2.7	159	2.3		203	1.8	215	1.7	130	2.8
<b>Cost of Sales/Payables</b>												
18	20.3	17	20.9	18	20.6		11	34.2	22	16.8	9	40.2
33	11.2	31	11.6	36	10.0		27	13.4	57	6.4	38	9.5
56	6.5	62	5.9	61	6.0		37	9.9	70	5.2	59	6.2
<b>Sales/Working Capital</b>												
								2.1	2.7	2.2		
								5.1	6.1	4.0		
								9.5	30.6	13.1		
<b>EBIT/Interest</b>												
								37.8		34.0		
(53)	6.4	(59)	8.2	(41)	10.1			14.2		(19)	12.7	
	1.4		1.4		2.2			6.7			-1.4	
<b>Net Profit + Depr., Dep., Amort./Cur. Mat. L/T/D</b>												
(15)	8.4	(13)	16.6									
	4.5		3.2									
	-1.0		.5									
<b>Fixed/Worth</b>												
	.1		.1					.1		.1		
	.4		.4					.3		.6		.3
	1.1		1.0		1.5			.5		NM		4.4
<b>Debt/Worth</b>												
	.4		.4					.3		.4		.5
	1.5		1.5		1.1			.6		1.9		1.5
	4.7		18.7		3.6			1.2		NM		9.2
<b>% Profit Before Taxes/Tangible Net Worth</b>												
	56.4		41.2		42.9			36.7				55.2
(54)	25.3	(60)	17.9	(46)	17.8			26.7		(22)		15.0
	6.9		2.9		4.9			16.4				1.9
<b>% Profit Before Taxes/Total Assets</b>												
	22.4		18.4		15.2			29.5		6.8		11.1
	6.5		8.8		6.6			13.1		3.7		5.2
	.7		.1		1.4			7.4		.3		-1.2
<b>Sales/Net Fixed Assets</b>												
	40.6		74.2		54.4			110.1		26.1		69.7
	11.5		11.9		13.1			7.4		9.4		20.8
	6.1		5.7		5.0			3.9		6.3		6.2
<b>Sales/Total Assets</b>												
	2.4		2.5		2.2			2.9		2.2		1.9
	1.7		1.5		1.2			1.5		1.2		1.2
	1.2		1.0		1.0			1.0		.8		.8
<b>% Depr., Dep., Amort./Sales</b>												
(49)	1.0		.9		.5						(20)	1.2
	2.5	(57)	2.2	(35)	2.0							2.4
	4.0		4.1		3.3							
<b>% Officers', Directors' Owners' Comp/Sales</b>												
			1.1		1.3							
	(15)		3.1	(10)	2.4							
			6.1		4.3							
5447479M	5023369M	3413222M	Net Sales (\$)		907M	2631M	17217M	73995M	185065M	3133407M		
3276234M	3503010M	2815564M	Total Assets (\$)		1038M	2678M	10749M	50148M	198916M	2552035M		

Current Data Sorted by Assets

Comparative Historical Data

Current Data Sorted by Assets						Comparative Historical Data		
						Type of Statement	17	21
						Unqualified	9	14
						Reviewed	7	5
						Compiled	11	4
						Tax Returns	55	51
						Other	4/1/15-3/31/16 ALL	4/1/16-3/31/17 ALL
						NUMBER OF STATEMENTS	99	95
						ASSETS	%	%
						Cash & Equivalents	10.3	9.3
						Trade Receivables (net)	20.7	21.9
						Inventory	31.9	31.4
						All Other Current	2.1	2.3
						Total Current	64.9	64.9
						Fixed Assets (net)	16.9	15.4
						Intangibles (net)	13.0	14.3
						All Other Non-Current	5.1	5.4
						Total	100.0	100.0
						LIABILITIES		
						Notes Payable-Short Term	9.6	9.2
						Cur. Mat.-L.T.D.	2.3	2.6
						Trade Payables	12.5	12.5
						Income Taxes Payable	.2	.6
						All Other Current	9.0	9.3
						Total Current	33.7	34.2
						Long-Term Debt	19.7	19.6
						Deferred Taxes	.7	.5
						All Other Non-Current	4.4	5.0
						Net Worth	41.4	40.6
						Total Liabilities & Net Worth	100.0	100.0
						INCOME DATA		
						Net Sales	100.0	100.0
						Gross Profit	45.4	42.8
						Operating Expenses	36.3	33.0
						Operating Profit	9.1	9.8
						All Other Expenses (net)	1.4	1.3
						Profit Before Taxes	7.7	8.5
						RATIOS		
						Current	4.0	3.1
						Quick	2.3	2.0
						Sales/Receivables	1.4	1.4
						Cost of Sales/Inventory	2.3	1.5
						Cost of Sales/Payables	.9	.9
						Sales/Working Capital	.5	.5
						EBIT/Interest	30	28
						Net Profit + Depr., Dep., Amort./Cur. Mat. L/T/D	12.2	13.2
						Fixed/Worth	43	43
						Debt/Worth	8.4	8.4
						% Profit Before Taxes/Tangible Net Worth	56	56
						% Profit Before Taxes/Total Assets	62	62
						Sales/Net Fixed Assets	5.9	7.4
						Sales/Total Assets	4.3	3.5
						% Depr., Dep., Amort./Sales	118	104
						% Officers', Directors' Owners' Comp/Sales	2.2	2.5
						Net Sales (\$)	19	14.2
						Total Assets (\$)	36	37
							51	54
							7.1	6.8
							3.5	4.2
							5.2	6.7
							11.3	12.0
							40.5	33.4
							(86)	(86)
							8.2	9.1
							2.5	3.2
							11.9	15.0
							(19)	(31)
							6.2	4.5
							3.0	2.4
							.1	.1
							.5	.5
							4.7	1.9
							.4	.8
							1.7	1.8
							7.3	5.4
							51.9	68.9
							(75)	(75)
							29.0	31.8
							8.8	19.1
							22.0	23.7
							11.5	13.0
							2.8	5.1
							43.2	54.5
							16.6	15.1
							8.2	7.4
							2.4	2.5
							1.8	2.0
							1.3	1.3
							.7	.6
							(77)	(74)
							1.8	1.5
							2.9	2.6
							1.7	1.3
							(24)	(19)
							4.5	2.7
							6.8	6.1
							5446254M	6391122M
							3809971M	4347847M



Current Data Sorted by Assets

Comparative Historical Data

Current Data Sorted by Assets						Type of Statement	Comparative Historical Data	
						Unqualified	10	9
						Reviewed	10	7
						Compiled	3	2
						Tax Returns	3	4
						Other	26	16
							4/1/15-3/31/16	4/1/16-3/31/17
						NUMBER OF STATEMENTS	ALL	ALL
0-500M	500M-2MM	2-10MM	10-50MM	50-100MM	100-250MM		52	38
%	%	%	%	%	%		%	%
<b>ASSETS</b>								
Cash & Equivalents							10.6	11.9
Trade Receivables (net)							24.7	24.9
Inventory							26.5	25.6
All Other Current							2.3	1.8
Total Current							64.0	64.2
Fixed Assets (net)							20.1	19.2
Intangibles (net)							6.1	9.1
All Other Non-Current							9.8	7.5
Total							100.0	100.0
<b>LIABILITIES</b>								
Notes Payable-Short Term							10.2	12.8
Cur. Mat.-L.T.D.							1.9	3.3
Trade Payables							14.1	14.4
Income Taxes Payable							.0	.1
All Other Current							8.4	6.7
Total Current							34.6	37.3
Long-Term Debt							8.7	9.2
Deferred Taxes							.4	.1
All Other Non-Current							7.0	4.5
Net Worth							49.3	48.8
Total Liabilities & Net Worth							100.0	100.0
<b>INCOME DATA</b>								
Net Sales							100.0	100.0
Gross Profit							38.6	42.0
Operating Expenses							31.5	34.6
Operating Profit							7.1	7.4
All Other Expenses (net)							1.0	.6
Profit Before Taxes							6.2	6.8
<b>RATIOS</b>								
Current							3.3	3.5
Quick							1.9	1.8
Sales/Receivables							1.2	1.1
Cost of Sales/Inventory							2.2	2.5
Cost of Sales/Payables							1.0	1.0
Sales/Working Capital							.5	.5
EBIT/Interest							31	30
Net Profit + Depr., Dep., Amort./Cur. Mat. L/T/D							40	37
Fixed/Worth							51	53
Debt/Worth							43	37
% Profit Before Taxes/Tangible Net Worth							64	76
% Profit Before Taxes/Total Assets							85	111
Sales/Net Fixed Assets							17	25
Sales/Total Assets							33	31
% Depr., Dep., Amort./Sales							42	50
% Officers', Directors' Owners' Comp/Sales							4.3	4.9
Net Sales (\$)							2485823M	2259344M
Total Assets (\$)							1385208M	1264102M

Comparative Historical Data

Current Data Sorted by Sales

Comparative Historical Data			Current Data Sorted by Sales						
8	8	7	Type of Statement			1	6		
4	9	4	Unqualified	1	1	1	4		
4	3	3	Reviewed	1	1	1	1		
3	5	5	Compiled	2	2	1	11		
18	23	16	Tax Returns	1	1	1	11		
4/1/17-3/31/18	4/1/18-3/31/19	4/1/19-3/31/20	Other	3 (4/1-9/30/19)			32 (10/1/19-3/31/20)		
ALL	ALL	ALL	NUMBER OF STATEMENTS	0-1MM	1-3MM	3-5MM	5-10MM	10-25MM	25MM & OVER
37	48	35		1	4	3	5	5	22
%	%	%	ASSETS	%	%	%	%	%	%
9.5	11.2	10.7	Cash & Equivalents						10.2
28.6	24.7	24.6	Trade Receivables (net)						26.7
28.4	28.8	26.1	Inventory						23.0
2.1	2.1	2.8	All Other Current						4.2
68.6	66.8	64.2	Total Current						64.1
17.9	17.8	23.4	Fixed Assets (net)						25.1
6.6	8.4	5.0	Intangibles (net)						3.3
7.0	7.0	7.3	All Other Non-Current						7.5
100.0	100.0	100.0	Total						100.0
			LIABILITIES						
12.8	11.4	10.6	Notes Payable-Short Term						9.3
2.9	3.3	2.4	Cur. Mat.-L.T.D.						2.8
16.8	15.9	12.5	Trade Payables						14.6
.1	.0	.0	Income Taxes Payable						.0
6.6	11.3	5.5	All Other Current						6.6
39.3	41.9	31.0	Total Current						33.3
7.4	11.0	13.6	Long-Term Debt						12.6
.1	.2	.2	Deferred Taxes						.2
5.6	3.2	3.5	All Other Non-Current						2.7
47.7	43.7	51.7	Net Worth						51.2
100.0	100.0	100.0	Total Liabilities & Net Worth						100.0
			INCOME DATA						
100.0	100.0	100.0	Net Sales						100.0
38.2	39.8	36.7	Gross Profit						34.2
29.7	33.4	28.1	Operating Expenses						26.8
8.5	6.4	8.5	Operating Profit						7.4
1.2	.5	1.0	All Other Expenses (net)						.7
7.2	5.9	7.5	Profit Before Taxes						6.7
			RATIOS						
3.5	3.8	4.3	Current						4.5
1.9	1.7	2.2	Quick						1.9
1.1	1.1	1.5	Sales/Receivables						1.3
1.9	1.9	2.8	Cost of Sales/Inventory						3.3
1.0	.9	1.1	Cost of Sales/Payables						.9
.5	.5	.6	Sales/Working Capital						.5
33	27	26	EBIT/Interest						27
42	37	42	Net Profit + Depr., Dep., Amort./Cur. Mat. L/T/D						43
52	50	56	Fixed/Worth						8.4
41	42	35	Debt/Worth						57
72	78	66	% Profit Before Taxes/Tangible Net Worth						6.4
94	107	118	% Profit Before Taxes/Total Assets						35
22	21	20	Sales/Net Fixed Assets						10.5
33	29	28	Sales/Total Assets						62
45	49	48	% Depr., Dep., Amort./Sales						5.9
			% Officers', Directors' Owners' Comp/Sales						96
4.3	4.1	4.0	Net Sales (\$)						3.8
8.6	8.8	6.3	Total Assets (\$)						10.4
27.5	47.4	15.7							10.4
32.9	16.3	18.1							10.4
(32)	7.5	(40)							10.4
2.5	1.1	1.9							10.4
9.9	4.0	31.1							10.4
(11)	2.4	(13)							10.4
1.5	.1	1.3							10.4
.1	.1	.1							10.4
.3	.3	.5							10.4
1.2	1.2	1.0							10.4
.5	.6	.5							10.4
1.3	1.6	1.1							10.4
3.1	4.0	2.5							10.4
64.8	65.4	59.8							10.4
(35)	16.5	(45)							10.4
11.6	7.1	9.3							10.4
18.5	16.4	18.3							10.4
10.6	7.9	9.3							10.4
3.6	1.1	2.2							10.4
52.3	63.6	30.4							10.4
19.0	21.3	8.9							10.4
6.9	7.6	5.4							10.4
3.1	3.2	2.8							10.4
2.3	2.3	2.1							10.4
1.6	1.6	1.5							10.4
(31)	.6	.9							10.4
1.7	(39)	1.3							10.4
2.4	2.6	2.9							10.4
2.4	1.6	2.4							10.4
(13)	3.9	(10)							10.4
5.5	8.7	5.7							10.4

Current Data Sorted by Assets

Comparative Historical Data

Current Data Sorted by Assets								Comparative Historical Data			
								Type of Statement	35	28	
								Unqualified	13	13	
								Reviewed	8	8	
								Compiled	13	7	
								Tax Returns	96	82	
								Other	4/1/15-3/31/16 ALL	4/1/16-3/31/17 ALL	
1	2	3	4	5	6	7	8	9	10		
7	8	9	10	11	12	13	14	15	16		
1	2	3	4	5	6	7	8	9	10		
27 (4/1-9/30/19)	28	29	30	31	32	33	34	35	36		
98 (10/1/19-3/31/20)	99	100	101	102	103	104	105	106	107		
0-500M	500M-2MM	2-10MM	10-50MM	50-100MM	100-250MM						
7	3	14	53	28	20						
%	%	%	%	%	%						
						<b>NUMBER OF STATEMENTS</b>	165	138			
						<b>ASSETS</b>					
						Cash & Equivalents	16.4	13.4			
						Trade Receivables (net)	19.8	20.4			
						Inventory	20.7	20.7			
						All Other Current	2.6	2.7			
						Total Current	59.5	57.3			
						Fixed Assets (net)	21.7	22.4			
						Intangibles (net)	12.5	13.8			
						All Other Non-Current	6.4	6.6			
						Total	100.0	100.0			
						<b>LIABILITIES</b>					
						Notes Payable-Short Term	6.0	5.1			
						Cur. Mat.-L.T.D.	2.3	3.6			
						Trade Payables	12.9	11.8			
						Income Taxes Payable	.2	.2			
						All Other Current	10.5	10.1			
						Total Current	31.9	30.7			
						Long-Term Debt	15.0	16.0			
						Deferred Taxes	1.2	1.2			
						All Other Non-Current	8.3	8.6			
						Net Worth	43.7	43.5			
						Total Liabilities & Net Worth	100.0	100.0			
						<b>INCOME DATA</b>					
						Net Sales	100.0	100.0			
						Gross Profit	44.0	47.1			
						Operating Expenses	34.4	38.0			
						Operating Profit	9.6	9.0			
						All Other Expenses (net)	2.0	1.8			
						Profit Before Taxes	7.6	7.2			
						<b>RATIOS</b>					
						Current	3.9	3.9			
						Quick	2.0	2.0			
							1.3	1.3			
							2.4	2.7			
							1.2	1.1			
							.7	.6			
1	275.7	27	13.4	39	9.3	41	9.0				
22	16.8	41	9.0	47	7.7	63	5.8				
37	9.8	59	6.2	72	5.1	73	5.0				
25	14.7	61	6.0	54	6.8	66	5.5				
78	4.7	99	3.7	114	3.2	122	3.0				
203	1.8	146	2.5	182	2.0	174	2.1				
19	19.1	26	14.0	28	13.1	39	9.3				
28	12.9	43	8.5	38	9.7	81	4.5				
51	7.2	69	5.3	49	7.4	126	2.9				
							3.9	3.0	2.7	3.8	
							8.5	4.3	6.4	8.2	
							30.6	25.1	21.3	-12.0	
								18.2	14.6	8.8	
							(45)	7.5	(23)	7.7	
								1.5	-2.7	-3.4	
								18.6		8.8	
							(14)	3.6		1.6	
								2.1		-3.4	
							.0	.3	.3	.7	
							.1	.6	1.0	2.6	
							.4	1.3	NM	-4	
							.2	.4	.7	1.8	
							.6	.8	1.3	3.8	
							3.6	2.0	NM	-3.2	
							162.9	32.2	46.9	86.9	
						(12)	41.3	(48)	15.4	(21)	10.5
							20.9	5.0	-12.6	(11)	13.0
							63.6	14.8	12.6	14.9	
							29.2	7.8	3.8	1.4	
							13.7	1.6	-5.5	-7.7	
							402.7	18.3	13.5	15.8	
							39.2	5.3	5.6	5.4	
							14.8	3.4	3.0	2.4	
							3.8	1.9	1.6	1.3	
							3.0	1.3	1.3	1.0	
							1.4	1.1	.8	.5	
								1.3	1.8	2.7	
						(47)	2.8	(23)	2.9	(13)	3.1
							3.7	5.7	5.5		
							1.2				
						(10)	2.4				
							3.9				
9384M	9109M	236989M	1812570M	2498056M	3439818M						
857M	3530M	68185M	1200956M	1956134M	3181546M						
						Net Sales (\$)	9819896M	9729596M			
						Total Assets (\$)	9006673M	7165421M			

Comparative Historical Data

Current Data Sorted by Sales

Comparative Historical Data			Current Data Sorted by Sales								
	32	19	Type of Statement	27 (4/1-9/30/19)			98 (10/1/19-3/31/20)		18		
	32	19	Unqualified				1	1	18		
	16	8	Reviewed				3	3	4		
	9	6	Compiled				2	2	1		
	5	7	Tax Returns	1	2	2	2	2	2		
	5	7	Other	1	2	2	6	16	56		
	93	85									
4/1/17-3/31/18	4/1/18-3/31/19	4/1/19-3/31/20									
ALL	ALL	ALL	NUMBER OF STATEMENTS	0-1MM	1-3MM	3-5MM	5-10MM	10-25MM	25MM & OVER		
152	155	125		5	4	2	9	24	81		
%	%	%	ASSETS	%	%	%	%	%	%		
11.7	11.7	13.2	Cash & Equivalents					15.4	12.0		
21.7	19.2	18.7	Trade Receivables (net)					20.2	18.2		
20.6	22.0	24.0	Inventory					25.4	23.0		
2.5	2.6	2.4	All Other Current					1.2	2.0		
56.5	55.4	58.3	Total Current					62.3	55.2		
21.7	23.7	23.4	Fixed Assets (net)					23.1	24.9		
15.6	16.5	12.1	Intangibles (net)					8.1	14.0		
6.2	4.4	6.3	All Other Non-Current					6.5	5.9		
100.0	100.0	100.0	Total					100.0	100.0		
			LIABILITIES								
6.8	6.9	9.1	Notes Payable-Short Term					5.6	7.4		
3.5	5.1	2.4	Cur. Mat.-L.T.D.					2.4	2.5		
12.3	11.8	11.0	Trade Payables					9.9	11.4		
.1	.3	.2	Income Taxes Payable					.0	.3		
12.8	12.4	12.0	All Other Current					10.0	11.9		
35.5	36.5	34.6	Total Current					27.9	33.5		
16.0	20.5	16.5	Long-Term Debt					7.0	15.6		
.7	.7	.5	Deferred Taxes					.4	.6		
8.6	7.0	4.7	All Other Non-Current					4.9	5.1		
39.2	35.2	43.5	Net Worth					59.9	45.2		
100.0	100.0	100.0	Total Liabilities & Net Worth					100.0	100.0		
			INCOME DATA								
100.0	100.0	100.0	Net Sales					100.0	100.0		
46.1	46.3	43.7	Gross Profit					41.3	40.8		
37.8	38.5	35.7	Operating Expenses					35.1	33.8		
8.3	7.8	8.0	Operating Profit					6.2	7.0		
1.8	2.7	1.4	All Other Expenses (net)					.2	1.8		
6.6	5.1	6.6	Profit Before Taxes					5.9	5.2		
			RATIOS								
3.2	2.8	3.5	Current					3.8	3.1		
1.7	1.7	1.7						2.4	1.6		
1.1	1.2	1.2						1.3	1.2		
1.9	1.6	1.9	Quick					2.5	1.4		
1.0	.9	.9						2.0	.8		
.5	.6	.5						.7	.5		
31	11.6	32	11.5	28	12.9			26	13.9	35	10.3
48	7.6	48	7.6	42	8.6			39	9.4	44	8.3
65	5.6	70	5.2	65	5.6			63	5.8	66	5.5
61	6.0	55	6.6	51	7.2			59	6.2	61	6.0
96	3.8	101	3.6	91	4.0			94	3.9	101	3.6
166	2.2	166	2.2	174	2.1			152	2.4	174	2.1
23	15.6	27	13.6	25	14.7			43	8.4	42	8.7
43	8.4	45	8.2	42	8.7			63	5.8	74	4.9
81	4.5	83	4.4	70	5.2				2.3	3.5	
	3.4		3.3	3.1					3.5	7.7	
	7.2		7.5	7.2					24.4	33.6	
	34.1		22.8	33.6					43.7	14.5	
	21.1		22.3	15.5				(18)	10.1	(72)	4.3
(129)	4.2	(130)	6.4	(101)	5.6				4.0		-5
	.3		.9	-.1							23.1
	6.5		10.2	22.7						(23)	8.9
(44)	3.8	(35)	4.2	(30)	5.6						2.6
	1.0		2.7	2.5					.1		.3
	.3		.3	.2					.3		.9
	.8		.8	.6					.9		3.2
	-12.1		5.1	2.6					.3		.5
	.6		.7	.4					.5		1.5
	1.7		1.7	1.2					1.2		7.5
	-26.9		19.1	4.3					40.3		46.9
	62.2		53.6	47.8				(22)	18.7	(63)	15.3
(111)	16.5	(119)	30.5	(99)	18.8				5.0		-1.1
	2.6		4.8	4.9					30.2		14.5
	18.8		18.6	20.7					10.1		6.1
	7.0		7.6	7.9					2.5		-2.4
	-.7		.1	-1.0					18.2		18.1
	33.9		20.6	21.3					5.9		6.1
	8.2		7.1	6.6					3.6		3.1
	3.8		3.5	3.6					1.9		1.9
	2.3		2.0	2.0					1.2		1.3
	1.5		1.4	1.4					1.1		1.0
	.9		.8	1.0					1.2		1.3
(118)	.8		1.0	1.3				(19)	2.6	(66)	2.9
	2.4	(114)	2.8	(96)	2.9				3.6		4.3
	3.8		4.9	4.5							
(20)	.9		1.5	1.3							
	3.0	(18)	2.1	(15)	2.1						
	6.2		3.9	2.9							
10282181M	11137676M	8005926M									
8012973M	9224765M	6411208M									
			Net Sales (\$)	1055M	9201M	7254M	72242M	442793M	7473381M		
			Total Assets (\$)	313M	7786M	2374M	60773M	370105M	5969857M		

M = \$ thousand MM = \$ million

See pages viii through xx for Explanation of Ratios and Data