

Current Data Sorted by Assets

Comparative Historical Data

Current Data Sorted by Assets						Type of Statement	Comparative Historical Data	
1	3	3	4	3		Unqualified	11	7
3	3	2				Reviewed	14	10
16	16	5				Compiled	15	17
1	6	8				Tax Returns	35	24
	14 (4/1-9/30/15)		11	5	6	Other	29	42
			84 (10/1/15-3/31/16)				4/1/11-3/31/12 ALL	4/1/12-3/31/13 ALL
0-500M	500M-2MM	2-10MM	10-50MM	50-100MM	100-250MM	NUMBER OF STATEMENTS	104	100
21	25	18	16	9	9	ASSETS	%	%
%	%	%	%	%	%	Cash & Equivalents	15.2	16.2
17.9	10.3	14.1	18.1			Trade Receivables (net)	5.9	6.6
1.1	8.3	1.9	6.5			Inventory	50.9	49.8
64.6	47.4	51.3	38.6			All Other Current	2.4	1.6
.4	3.8	1.3	3.9			Total Current	74.4	74.2
84.0	69.7	68.6	67.1			Fixed Assets (net)	15.8	14.1
10.1	18.6	22.7	27.1			Intangibles (net)	2.0	2.7
1.3	2.5	1.3	.8			All Other Non-Current	7.8	9.0
4.3	9.2	7.3	5.0			Total	100.0	100.0
100.0	100.0	100.0	100.0			LIABILITIES		
6.6	7.6	4.3	5.9			Notes Payable-Short Term	8.4	7.6
1.1	2.0	2.7	.9			Cur. Mat.-L.T.D.	2.3	1.2
19.6	22.6	15.7	10.2			Trade Payables	20.7	23.9
.2	.0	.9	1.0			Income Taxes Payable	.2	.1
11.6	3.9	5.4	7.9			All Other Current	10.3	14.7
39.0	36.0	29.0	25.9			Total Current	41.9	47.5
10.1	8.4	12.2	9.8			Long-Term Debt	10.2	11.9
.2	.0	.0	.3			Deferred Taxes	.1	.2
10.1	9.4	6.9	15.3			All Other Non-Current	9.5	12.0
40.1	46.2	51.9	48.7			Net Worth	38.3	28.4
100.0	100.0	100.0	100.0			Total Liabilities & Net Worth	100.0	100.0
100.0	100.0	100.0	100.0			INCOME DATA		
50.0	40.3	48.1	45.7			Net Sales	100.0	100.0
45.3	36.5	40.3	38.6			Gross Profit	42.6	44.2
4.7	3.8	7.8	7.1			Operating Expenses	38.1	40.3
1.0	.3	1.8	1.6			Operating Profit	4.4	3.9
3.7	3.5	6.0	5.5			All Other Expenses (net)	.2	.5
						Profit Before Taxes	4.3	3.4
3.9	3.0	5.0	5.2			RATIOS		
2.4	2.1	2.2	2.7			Current	3.1	3.0
1.5	1.4	1.7	1.5				2.0	1.7
.9	.8	1.6	2.6				1.2	1.3
.1	.5	.4	.7			Quick	1.2	1.1
.0	.2	.1	.4				(103)	.4
							.1	.1
0 UND	0 UND	0 UND	0 999.8			Sales/Receivables	0 UND	0 UND
0 UND	0 UND	1 397.2	2 184.6				1 329.4	1 657.0
0 UND	3 108.2	3 118.6	20 18.1				6 57.9	7 52.0
94 3.9	78 4.7	101 3.6	73 5.0			Cost of Sales/Inventory	81 4.5	68 5.4
118 3.1	111 3.3	152 2.4	126 2.9				114 3.2	107 3.4
182 2.0	159 2.3	332 1.1	146 2.5				166 2.2	152 2.4
0 UND	13 28.4	13 28.1	13 28.1			Cost of Sales/Payables	14 25.3	24 15.2
43 8.4	61 6.0	36 10.2	27 13.4				39 9.3	49 7.5
61 6.0	85 4.3	61 6.0	46 8.0				66 5.5	74 4.9
4.6	5.3	2.2	2.5			Sales/Working Capital	4.6	6.0
8.7	7.3	5.8	5.2				9.0	11.1
20.2	16.2	17.0	18.0				27.1	26.7
	15.3	49.3	26.0			EBIT/Interest	21.2	29.1
(16)	4.1	(14)	(11)	8.3			(80)	5.3
	1.9	1.8	1.4				1.5	1.8
						Net Profit + Depr., Dep., Amort./Cur. Mat. L/T/D	9.8	5.8
.0	.1	.2	.2				(13)	2.2
.1	.4	.3	.4				.8	1.2
.5	.9	.7	1.4			Fixed/Worth	.1	.1
.4	.4	.6	.4				.3	.4
1.0	1.6	1.1	1.0				1.2	.9
3.9	3.3	2.0	2.3			Debt/Worth	.5	.7
66.7	31.9	35.4	42.9				1.5	1.6
(19)	20.4	(23)	14.6	(15)	14.4	% Profit Before Taxes/Tangible Net Worth	5.3	4.7
2.9	4.0	4.1	6.1				60.1	59.4
31.5	14.5	11.8	30.3				(91)	24.9
6.8	5.1	7.1	11.1				(83)	28.5
1.7	1.0	1.9	3.2				4.8	8.3
453.6	78.4	50.3	31.3			% Profit Before Taxes/Total Assets	21.9	19.6
187.2	24.1	17.6	18.8				8.6	9.3
22.8	7.6	4.2	4.7				1.8	1.3
5.3	3.6	3.5	3.4			Sales/Net Fixed Assets	95.3	94.2
3.7	2.3	2.0	2.8				28.5	29.3
2.7	1.7	1.3	1.3				13.6	16.0
.2	.4	.4	.3			Sales/Total Assets	4.2	4.0
(14)	.3	(17)	1.3	(13)	1.2		2.9	3.2
1.1	1.7	1.7	2.2				1.8	2.2
2.4	1.8					% Depr., Dep., Amort./Sales	.4	.4
3.4	(18)	2.6					(81)	.8
5.4	4.2						(71)	.9
							1.5	1.6
22353M	86708M	254246M	1056264M	1311226M	3561360M	Net Sales (\$)	5267788M	5198131M
5645M	29403M	88691M	373089M	633343M	1518825M	Total Assets (\$)	2078061M	2148585M

Comparative Historical Data

Current Data Sorted by Sales

			Type of Statement						
11	7	11	Unqualified	1					10
9	8	5	Reviewed	1	1		1	1	2
8	5	8	Compiled	1	3	1	1	2	
38	30	37	Tax Returns	10	15	4	4	3	1
30	30	37	Other	1	8	1	1	6	20
4/1/13- 3/31/14 ALL	4/1/14- 3/31/15 ALL	4/1/15- 3/31/16 ALL		14 (4/1-9/30/15)			84 (10/1/15-3/31/16)		
96	80	98	NUMBER OF STATEMENTS	0-1MM	1-3MM	3-5MM	5-10MM	10-25MM	25MM & OVER
%	%	%	ASSETS	%	%	%	%	%	%
13.0	15.4	14.0	Cash & Equivalents	19.6	9.4			15.3	14.2
5.5	4.4	4.9	Trade Receivables (net)	.7	1.5			1.7	6.3
52.2	52.8	49.7	Inventory	52.9	57.1			59.6	42.7
1.9	2.1	2.5	All Other Current	.0	.5			2.7	3.3
72.5	74.7	71.1	Total Current	73.2	68.4			79.3	66.5
16.5	15.3	18.9	Fixed Assets (net)	19.9	20.7			14.3	21.7
4.8	5.0	2.7	Intangibles (net)	2.1	2.2			1.5	4.6
6.2	5.0	7.3	All Other Non-Current	4.3	8.8			4.9	7.2
100.0	100.0	100.0	Total	100.0	100.0			100.0	100.0
			LIABILITIES						
6.9	5.1	6.0	Notes Payable-Short Term	6.9	4.7			7.5	4.5
3.1	2.2	2.1	Cur. Mat.-L.T.D.	.2	2.4			1.2	3.2
22.4	17.3	18.1	Trade Payables	10.3	19.7			19.0	16.7
.2	.1	.4	Income Taxes Payable	.0	.2			.1	1.0
8.5	9.5	7.7	All Other Current	10.2	7.3			5.5	9.4
41.1	34.3	34.2	Total Current	27.6	34.2			33.2	34.7
11.4	9.8	10.8	Long-Term Debt	6.6	17.5			10.2	10.4
.1	.1	.2	Deferred Taxes	.4	.0			.0	.4
15.3	10.5	9.8	All Other Non-Current	16.9	7.1			5.5	11.3
32.1	45.3	44.9	Net Worth	47.7	41.1			51.1	43.2
100.0	100.0	100.0	Total Liabilities & Net Worth	100.0	100.0			100.0	100.0
			INCOME DATA						
100.0	100.0	100.0	Net Sales	100.0	100.0			100.0	100.0
43.6	47.2	45.1	Gross Profit	49.8	45.7			42.9	45.6
38.6	42.3	39.5	Operating Expenses	44.5	38.7			41.4	38.8
5.0	4.9	5.6	Operating Profit	5.4	7.0			1.5	6.8
.6	.8	1.1	All Other Expenses (net)	.7	2.1			.8	1.1
4.4	4.2	4.5	Profit Before Taxes	4.7	4.9			.7	5.7
			RATIOS						
3.2	4.5	3.5		5.0	3.9			4.3	3.7
1.7	2.4	2.2	Current	2.3	2.1			2.2	2.0
1.2	1.3	1.5		1.8	1.4			1.7	1.3
1.0	1.2	1.0		1.5	.8			1.3	1.0
.3	.5	.5	Quick	.3	.2			.3	.6
.1	.1	.1		.0	.1			.1	.2
0	0	0		0	0		0	0	0
UND	UND	UND	Sales/Receivables	UND	UND		999.8	999.8	999.8
0	1	0		UND	UND		1	244.9	3
3	6	4		UND	1		2	187.4	20
123.8	63.7	87.5		UND	452.7				18.1
64	81	87		114	94		99	78	4.7
5.7	4.5	4.2	Cost of Sales/Inventory	3.2	3.9		3.7	2.9	2.9
122	140	130		2.7	2.5		2.7	126	2.5
2.2	1.7	2.0		1.9	1.3		1.7	146	2.5
18	11	14		0	13		22	14	25.4
20.0	33.3	25.8	Cost of Sales/Payables	UND	28.3		16.3	39	9.3
39	41	43		8.0	7.3		9.2	64	5.7
9.3	8.9	8.5		6.0	5.2		7.5		
65	66	65		61	70		49		
5.6	5.5	5.6							
5.0	3.1	4.1	Sales/Working Capital	3.9	4.1		4.5	3.7	
10.5	7.4	7.4		6.3	6.6		5.8	8.8	
32.3	18.5	19.4		14.4	17.8		13.8	27.1	
14.4	17.7	19.2	EBIT/Interest		26.1		15.0	26.0	
(63)	(59)	(64)		4.3	3.0		(11)	(23)	6.6
.8	1.7	1.5			1.5		-7.4	2.1	
5.4		11.0	Net Profit + Depr., Dep.,						
(10)		(11)	Amort./Cur. Mat. L/T/D						
.7		.4							
.1	.1	.1	Fixed/Worth	.0	.1		.1	.2	
.4	.3	.3		.3	.5		.3	.6	
1.4	1.2	1.1		1.4	1.4		.4	2.3	
.9	.3	.4	Debt/Worth	.4	.4		.7	.6	
1.9	1.2	1.1		.8	1.5		.9	1.4	
6.7	4.3	3.1		4.6	2.5		1.7	4.8	
71.5	46.5	44.3	% Profit Before Taxes/Tangible	63.8	30.4		39.4	63.9	
(77)	(69)	(91)	Net Worth	20.4	(24)		7.3	(30)	21.7
3.0	2.7	3.1		4.4	4.8		-4.6	5.4	
22.5	21.7	18.9	% Profit Before Taxes/Total	28.4	15.9		9.2	24.3	
7.1	6.9	6.9	Assets	9.5	5.2		3.9	11.6	
-2	1.3	1.5		2.8	1.8		-2.8	2.2	
166.5	88.9	71.9	Sales/Net Fixed Assets	358.8	137.3		45.5	28.2	
28.2	24.7	18.9		70.3	19.1		22.5	11.7	
12.1	11.5	7.5		4.6	5.8		18.0	6.4	
4.0	3.8	3.7	Sales/Total Assets	3.8	3.7		4.6	3.5	
2.7	2.6	2.7		2.7	2.3		2.8	2.8	
2.0	1.6	1.7		1.5	1.3		1.9	1.6	
.4	.3	.3	% Depr., Dep., Amort./Sales	.2	.3		.3	.6	
(64)	(54)	(71)		(10)	(16)		(11)	(26)	1.3
2.0	2.6	1.8		2.6	1.6		1.7	2.3	
1.3	1.5	1.7	% Officers', Directors'		1.8				
(48)	(30)	(46)	Owners' Comp/Sales		(18)				
3.7	3.9	2.7			3.0				
6.1	5.2	4.0			4.2				
4163416M	5570640M	6292157M	Net Sales (\$)	7379M	47510M	23650M	46928M	192331M	5974359M
1488262M	2343794M	2648996M	Total Assets (\$)	3603M	46294M	8095M	18958M	73249M	2498797M