

Quarterly Dashboard

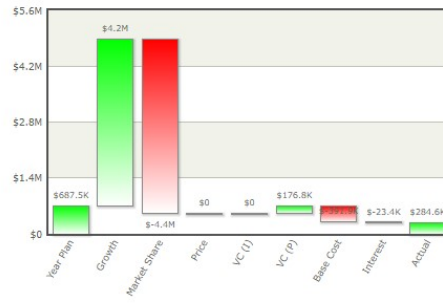
PDF Report: [Strategy And SWOT Analysis](#)

Dashboard for Q4'21

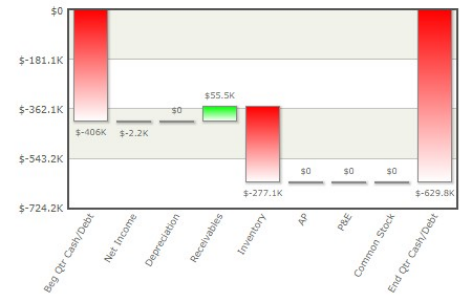
Financial Summary

Sales: 1,582 Units @ \$580	\$917,560	
Gross Margin	\$286,138	31.2%
Operating Margin	\$10,848	1.2%
Net Income	(\$2,188)	-0.2%
Current Credit Line	\$425,000	
Current Debt	\$629,757	
Return on Sales [ROS]		-0.2%
x Asset Turns		x 1.05
Return on Assets [ROA]		-0.2%
x Financial Leverage		x 3.56
Return on Equity [ROE]		-0.9%

Pre-Tax Income: Year Plan vs. Actual



Cash Flow Walk:



* SRO = Short Range Outlook; quarterly decisions submitted.

R&D Projects Q1'21A Q2'21A Q3'21A Q4'21A

Project	Q1'21A	Q2'21A	Q3'21A	Q4'21A
Simplification				
Matek				
Redex				
Speedy Reader				
Matek				
Expanded Market				
Matek				
Redex				

* Green box indicates project is active in quarter.