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## Course Learning Outcomes for Unit IV

Upon completion of this unit, students should be able to:

3. Examine effective teamwork.
  - 3.1 Develop an intervention plan using path-goal theory to reduce conflict and increase production.
  - 3.2 Develop an intervention plan using expectancy theory to reduce conflict and increase production.
  
5. Evaluate the role of leadership in achieving performance goals.
  - 5.1 Recommend strategies for decreasing conflict and increasing production.

## Required Unit Resources

**Chapter 8: Motivation: Core Concepts**

**Chapter 9: Motivation: Applications**

## Unit Lesson

The content for this unit is presented in the video presentation below. You will see text and hear audio. You may refer to these lessons and videos as needed.

Note: Be sure to maximize your internet browser so that you can view each individual lesson on a full screen, ensuring that all content is made visible. A transcript and closed captioning are available once you access the video.



[Unit IV, Motivation](#)  
(9 minutes)

## Suggested Unit Resources

*In order to access the following resources, click the links below.*

The PowerPoint presentations for each chapter of the textbook provide great information to supplement the readings:

[Chapter 8 PowerPoint Presentation](#)  
[PDF version of presentation](#)

[Chapter 9 PowerPoint Presentation](#)  
[PDF version of presentation](#)