

DEMOCRACY'S THIRD WAVE

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Between 1974 and 1990, at least 30 countries made transitions to democracy, just about doubling the number of democratic governments in the world. Were these democratizations part of a continuing and ever-expanding "global democratic revolution" that will reach virtually every country in the world? Or did they represent a limited expansion of democracy, involving for the most part its reintroduction into countries that had experienced it in the past?

The current era of democratic transitions constitutes the third wave of democratization in the history of the modern world. The first "long" wave of democratization began in the 1820s, with the widening of the suffrage to a large proportion of the male population in the United States, and continued for almost a century until 1926, bringing into being some 29 democracies. In 1922, however, the coming to power of Mussolini in Italy marked the beginning of a first "reverse wave" that by 1942 had reduced the number of democratic states in the world to 12. The triumph of the Allies in World War II initiated a second wave of democratization that reached its zenith in 1962 with 36 countries governed democratically, only to be followed by a second reverse wave (1960-1975) that brought the number of democracies back down to 30.

At what stage are we within the third wave? Early in a long wave, or at or near the end of a short one? And if the third wave comes to a halt, will it be followed by a significant third reverse wave eliminating many of democracy's gains in the 1970s and 1980s? Social science

cannot provide reliable answers to these questions, nor can any social scientist. It may be possible, however, to identify some of the factors that will affect the future expansion or contraction of democracy in the world and to pose the questions that seem most relevant for the future of democratization.

One way to begin is to inquire whether the causes that gave rise to the third wave are likely to continue operating, to gain in strength, to weaken, or to be supplemented or replaced by new forces promoting democratization. Five major factors have contributed significantly to the occurrence and the timing of the third-wave transitions to democracy:

- 1) The deepening legitimacy problems of authoritarian regimes in a world where democratic values were widely accepted, the consequent dependence of these regimes on successful performance, and their inability to maintain "performance legitimacy" due to economic (and sometimes military) failure.

- 2) The unprecedented global economic growth of the 1960s, which raised living standards, increased education, and greatly expanded the urban middle class in many countries.

- 3) A striking shift in the doctrine and activities of the Catholic Church, manifested in the Second Vatican Council of 1963-65 and the transformation of national Catholic churches from defenders of the status quo to opponents of authoritarianism.

- 4) Changes in the policies of external actors, most notably the European Community, the United States, and the Soviet Union.

- 5) "Snowballing," or the demonstration effect of transitions earlier in the third wave in stimulating and providing models for subsequent efforts at democratization.

I will begin by addressing the latter three factors, returning to the first two later in this article.

Historically, there has been a strong correlation between Western Christianity and democracy. By the early 1970s, most of the Protestant countries in the world had already become democratic. The third wave of the 1970s and 1980s was overwhelmingly a Catholic wave. Beginning in Portugal and Spain, it swept through six South American and three Central American countries, moved on to the Philippines, doubled back to Mexico and Chile, and then burst through in the two Catholic countries of Eastern Europe, Poland and Hungary. Roughly three-quarters of the countries that transitioned to democracy between 1974 and 1989 were predominantly Catholic.

By 1990, however, the Catholic impetus to democratization had largely exhausted itself. Most Catholic countries had already democratized or, as in the case of Mexico, liberalized. The ability of Catholicism to promote further expansion of democracy (without expanding its own ranks) is limited to Paraguay, Cuba, and a few

Francophone African countries. By 1990, sub-Saharan Africa was the only region of the world where substantial numbers of Catholics and Protestants lived under authoritarian regimes in a large number of countries.

The Role of External Forces

During the third wave, the European Community (EC) played a key role in consolidating democracy in southern Europe. In Greece, Spain, and Portugal, the establishment of democracy was seen as necessary to secure the economic benefits of EC membership, while Community membership was in turn seen as a guarantee of the stability of democracy. In 1981, Greece became a full member of the Community, and five years later Spain and Portugal did as well.

In April 1987, Turkey applied for full EC membership. One incentive was the desire of Turkish leaders to reinforce modernizing and democratic tendencies in Turkey and to contain and isolate the forces in Turkey supporting Islamic fundamentalism. Within the Community, however, the prospect of Turkish membership met with little enthusiasm and even some hostility (mostly from Greece). In 1990, the liberation of Eastern Europe also raised the possibility of membership for Hungary, Czechoslovakia, and Poland. The Community thus faced two issues. First, should it give priority to broadening its membership or to "deepening" the existing Community by moving toward further economic and political union? Second, if it did decide to expand its membership, should priority go to European Free Trade Association members like Austria, Norway, and Sweden, to the East Europeans, or to Turkey? Presumably the Community can only absorb a limited number of countries in a given period of time. The answers to these questions will have significant implications for the stability of democracy in Turkey and in the East European countries.

The withdrawal of Soviet power made possible democratization in Eastern Europe. If the Soviet Union were to end or drastically curtail its support for Castro's regime, movement toward democracy might occur in Cuba. Apart from that, there seems little more the Soviet Union can do or is likely to do to promote democracy outside its borders. The key issue is what will happen within the Soviet Union itself. If Soviet control loosens, it seems likely that democracy could be reestablished in the Baltic states. Movements toward democracy also exist in other republics. Most important, of course, is Russia itself. The inauguration and consolidation of democracy in the Russian republic, if it occurs, would be the single most dramatic gain for democracy since the immediate post-World War II years. Democratic development in most of the Soviet republics, however, is greatly complicated by their ethnic heterogeneity

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and the unwillingness of the dominant nationality to allow equal rights to ethnic minorities. As Sir Ivor Jennings remarked years ago, "the people cannot decide until somebody decides who are the people." It may take years if not decades to resolve the latter issue in much of the Soviet Union.

During the 1970s and 1980s the United States was a major promoter of democratization. Whether the United States continues to play this role depends on its will, its capability, and its attractiveness as a model to other countries. Before the mid-1970s the promotion of democracy had not always been a high priority of American foreign policy. It could again subside in importance. The end of the Cold War and of the ideological competition with the Soviet Union could remove one rationale for propping up anti-communist dictators, but it could also reduce the incentives for any substantial American involvement in the Third World.

American will to promote democracy may or may not be sustained. American ability to do so, on the other hand, is limited. The trade and budget deficits impose new limits on the resources that the United States can use to influence events in foreign countries. More important, the ability of the United States to promote democracy has in some measure run its course. The countries in Latin America, the Caribbean, Europe, and East Asia that were most susceptible to American influence have, with a few exceptions, already become democratic. The one major country where the United States can still exercise significant influence on behalf of democratization is Mexico. The undemocratic countries in Africa, the Middle East, and mainland Asia are less susceptible to American influence.

Apart from Central America and the Caribbean, the major area of the Third World where the United States has continued to have vitally important interests is the Persian Gulf. The Gulf War and the dispatch of 500,000 American troops to the region have stimulated demands for movement toward democracy in Kuwait and Saudi Arabia and delegitimized Saddam Hussein's regime in Iraq. A large American military deployment in the Gulf, if sustained over time, would provide an external impetus toward liberalization if not democratization, and a large American military deployment probably could not be sustained over time unless some movement toward democracy occurred.

The U.S. contribution to democratization in the 1980s involved more than the conscious and direct exercise of American power and influence. Democratic movements around the world have been inspired by and have borrowed from the American example. What might happen, however, if the American model ceases to embody strength and success, no longer seems to be the winning model? At the end of the 1980s, many were arguing that "American decline" was the true reality. If people around the world come to see the United States as a fading power beset by

political stagnation, economic inefficiency, and social chaos, its perceived failures will inevitably be seen as the failures of democracy, and the worldwide appeal of democracy will diminish.

Snowballing

The impact of snowballing on democratization was clearly evident in 1990 in Bulgaria, Romania, Yugoslavia, Mongolia, Nepal, and Albania. It also affected movements toward liberalization in some Arab and African countries. In 1990, for instance, it was reported that the "upheaval in Eastern Europe" had "fueled demands for change in the Arab world" and prompted leaders in Egypt, Jordan, Tunisia, and Algeria to open up more political space for the expression of discontent.¹

The East European example had its principal effect on the leaders of authoritarian regimes, not on the people they ruled. President Mobutu Sese Seko of Zaire, for instance reacted with shocked horror to televised pictures of the execution by firing squad of his friend, Romanian dictator Nicolae Ceaușescu. A few months later, commenting that "You know what's happening across the world," he announced that he would allow two parties besides his own to compete in elections in 1993. In Tanzania, Julius Nyerere observed that "If changes take place in Eastern Europe then other countries with one-party systems and which profess socialism will also be affected." His country, he added, could learn a "lesson or two" from Eastern Europe. In Nepal in April 1990, the government announced that King Birendra was lifting the ban on political parties as a result of "the international situation" and "the rising expectations of the people."²

If a country lacks favorable internal conditions, however, snowballing alone is unlikely to bring about democratization. The democratization of countries A and B is not a reason for democratization in country C, unless the conditions that favored it in the former also exist in the latter. Although the legitimacy of democratic government came to be accepted throughout the world in the 1980s, economic and social conditions favorable to democracy were not everywhere present. The "worldwide democratic revolution" may create an external environment conducive to democratization, but it cannot produce the conditions necessary for democratization within a particular country.

In Eastern Europe the major obstacle to democratization was Soviet control; once it was removed, the movement to democracy spread rapidly. There is no comparable external obstacle to democratization in the Middle East, Africa, and Asia. If rulers in these areas chose authoritarianism before December 1989, why can they not continue to choose it thereafter? The snowballing effect would be real only to the extent that it led them to believe in the desirability or necessity of

democratization. The events of 1989 in Eastern Europe undoubtedly encouraged democratic opposition groups and frightened authoritarian leaders elsewhere. Yet given the previous weakness of the former and the long-term repression imposed by the latter, it seems doubtful that the East European example will actually produce significant progress toward democracy in most other authoritarian countries.

By 1990, many of the original causes of the third wave had become significantly weaker, even exhausted. Neither the White House, the Kremlin, the European Community, nor the Vatican was in a strong position to promote democracy in places where it did not already exist (primarily in Asia, Africa, and the Middle East). It remains possible, however, for new forces favoring democratization to emerge. After all, who in 1985 could have foreseen that Mikhail Gorbachev would facilitate democratization in Eastern Europe?

In the 1990s the International Monetary Fund (IMF) and the World Bank could conceivably become much more forceful than they have heretofore been in making political democratization as well as economic liberalization a precondition for economic assistance. France might become more active in promoting democracy among its former African colonies, where its influence remains substantial. The Orthodox churches could emerge as a powerful influence for democracy in southeastern Europe and the Soviet Union. A Chinese proponent of *glasnost* could come to power in Beijing, or a new Jeffersonian-style Nasser could spread a democratic version of Pan-Arabism in the Middle East. Japan could use its growing economic clout to encourage human rights and democracy in the poor countries to which it makes loans and grants. In 1990, none of these possibilities seemed very likely, but after the surprises of 1989 it would be rash to rule anything out.

A Third Reverse Wave?

By 1990 at least two third-wave democracies, Sudan and Nigeria, had reverted to authoritarian rule; the difficulties of consolidation could lead to further reversions in countries with unfavorable conditions for sustaining democracy. The first and second democratic waves, however, were followed not merely by some backsliding but by major reverse waves during which most regime changes throughout the world were from democracy to authoritarianism. If the third wave of democratization slows down or comes to a halt, what factors might produce a third reverse wave?

Among the factors contributing to transitions away from democracy during the first and second reverse waves were:

- 1) the weakness of democratic values among key elite groups and the general public;

- 2) severe economic setbacks, which intensified social conflict and enhanced the popularity of remedies that could be imposed only by authoritarian governments;
- 3) social and political polarization, often produced by leftist governments seeking the rapid introduction of major social and economic reforms;
- 4) the determination of conservative middle-class and upper-class groups to exclude populist and leftist movements and lower-class groups from political power;
- 5) the breakdown of law and order resulting from terrorism or insurgency;
- 6) intervention or conquest by a nondemocratic foreign power;
- 7) "reverse snowballing" triggered by the collapse or overthrow of democratic systems in other countries.

Transitions from democracy to authoritarianism, apart from those produced by foreign actors, have almost always been produced by those in power or close to power in the democratic system. With only one or two possible exceptions, democratic systems have not been ended by popular vote or popular revolt. In Germany and Italy in the first reverse wave, antidemocratic movements with considerable popular backing came to power and established fascist dictatorships. In Spain in the first reverse wave and in Lebanon in the second, democracy ended in civil war.

The overwhelming majority of transitions from democracy, however, took the form either of military coups that ousted democratically elected leaders, or executive coups in which democratically chosen chief executives effectively ended democracy by concentrating power in their own hands, usually by declaring a state of emergency or martial law. In the first reverse wave, military coups ended democratic systems in the new countries of Eastern Europe and in Greece, Portugal, Argentina, and Japan. In the second reverse wave, military coups occurred in Indonesia, Pakistan, Greece, Nigeria, Turkey, and many Latin American countries. Executive coups occurred in the second reverse wave in Korea, India, and the Philippines. In Uruguay, the civilian and military leadership cooperated to end democracy through a mixed executive-military coup.

In both the first and second reverse waves, democratic systems were replaced in many cases by historically new forms of authoritarian rule. Fascism was distinguished from earlier forms of authoritarianism by its mass base, ideology, party organization, and efforts to penetrate and control most of society. Bureaucratic authoritarianism differed from earlier forms of military rule in Latin America with respect to its institutional character, its presumption of indefinite duration, and its economic policies. Italy and Germany in the 1920s and 1930s and Brazil and Argentina in the 1960s and 1970s were the lead countries in

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introducing these new forms of nondemocratic rule and furnished the examples that antidemocratic groups in other countries sought to emulate. Both these new forms of authoritarianism were, in effect, responses to social and economic development: the expansion of social mobilization and political participation in Europe, and the exhaustion of the import-substitution phase of economic development in Latin America.

Although the causes and forms of the first two reverse waves cannot generate reliable predictions concerning the causes and forms of a possible third reverse wave, prior experiences do suggest some potential causes of a new reverse wave.

First, systemic failures of democratic regimes to operate effectively could undermine their legitimacy. In the late twentieth century, the major nondemocratic ideological sources of legitimacy, most notably Marxism-Leninism, were discredited. The general acceptance of democratic norms meant that democratic governments were even less dependent on performance legitimacy than they had been in the past. Yet sustained inability to provide welfare, prosperity, equity, justice, domestic order, or external security could over time undermine the legitimacy even of democratic governments. As the memories of authoritarian failures fade, irritation with democratic failures is likely to increase. More specifically, a general international economic collapse on the 1929-30 model could undermine the legitimacy of democracy in many countries. Most democracies did survive the Great Depression of the 1930s; yet some succumbed, and presumably some would be likely to succumb in response to a comparable economic disaster in the future.

Second, a shift to authoritarianism by any democratic or democratizing great power could trigger reverse snowballing. The reinvigoration of authoritarianism in Russia or the Soviet Union would have unsettling effects on democratization in other Soviet republics, Bulgaria, Romania, Yugoslavia, and Mongolia; and possibly in Poland, Hungary, and Czechoslovakia as well. It could send the message to would-be despots elsewhere: "You too can go back into business." Similarly, the establishment of an authoritarian regime in India could have a significant demonstration effect on other Third World countries. Moreover, even if a major country does not revert to authoritarianism, a shift to dictatorship by several smaller newly democratic countries that lack many of the usual preconditions for democracy could have ramifying effects even on other countries where those preconditions are strong.

If a nondemocratic state greatly increased its power and began to expand beyond its borders, this too could stimulate authoritarian movements in other countries. This stimulus would be particularly strong if the expanding authoritarian state militarily defeated one or more democratic countries. In the past, all major powers that have developed economically have also tended to expand territorially. If China develops

economically under authoritarian rule in the coming decades and expands its influence and control in East Asia, democratic regimes in the region will be significantly weakened.

Finally, as in the 1920s and the 1960s, various old and new forms of authoritarianism that seem appropriate to the needs of the times could emerge. Authoritarian nationalism could take hold in some Third World countries and also in Eastern Europe. Religious fundamentalism, which has been most dramatically prevalent in Iran, could come to power in other countries, especially in the Islamic world. Oligarchic authoritarianism could develop in both wealthy and poorer countries as a reaction to the leveling tendencies of democracy. Populist dictatorships could emerge in the future, as they have in the past, in response to democracy's protection of various forms of economic privilege, particularly in those countries where land tenancy is still an issue. Finally, communal dictatorships could be imposed in democracies with two or more distinct ethnic, racial, or religious groups, with one group trying to establish control over the entire society.

All of these forms of authoritarianism have existed in the past. It is not beyond the wit of humans to devise new ones in the future. One possibility might be a technocratic "electronic dictatorship," in which authoritarian rule is made possible and legitimated by the regime's ability to manipulate information, the media, and sophisticated means of communication. None of these old or new forms of authoritarianism is highly probable, but it is also hard to say that any one of them is totally impossible.

Obstacles to Democratization

Another approach to assessing democracy's prospects is to examine the obstacles to and opportunities for democratization where it has not yet taken hold. As of 1990, more than one hundred countries lacked democratic regimes. Most of these countries fell into four sometimes overlapping geocultural categories:

- 1) Home-grown Marxist-Leninist regimes, including the Soviet Union, where major liberalization occurred in the 1980s and democratic movements existed in many republics;
- 2) Sub-Saharan African countries, which, with a few exceptions, remained personal dictatorships, military regimes, one-party systems, or some combination of these three;
- 3) Islamic countries stretching from Morocco to Indonesia, which except for Turkey and perhaps Pakistan had nondemocratic regimes;
- 4) East Asian countries, from Burma through Southeast Asia to China and North Korea, which included communist systems, military regimes, personal dictatorships, and two semidemocracies (Thailand and Malaysia).

The obstacles to democratization in these groups of countries are political, cultural, and economic. One potentially significant political obstacle to future democratization is the virtual absence of experience with democracy in most countries that remained authoritarian in 1990. Twenty-three of 30 countries that democratized between 1974 and 1990 had had some history of democracy, while only a few countries that were nondemocratic in 1990 could claim such experience. These included a few third-wave backsliders (Sudan, Nigeria, Suriname, and possibly Pakistan), four second-wave backsliders that had not redemocratized in the third wave (Lebanon, Sri Lanka, Burma, Fiji), and three first-wave democratizers that had been prevented by Soviet occupation from redemocratizing at the end of World War II (Estonia, Latvia, and Lithuania). Virtually all the 90 or more other nondemocratic countries in 1990 lacked significant past experience with democratic rule. This obviously is not a decisive impediment to democratization—if it were, no countries would now be democratic—but it does make it more difficult.

Another obstacle to democratization is likely to disappear in a number of countries in the 1990s. Leaders who found authoritarian regimes or rule them for a long period tend to become particularly staunch opponents of democratization. Hence some form of leadership change within the authoritarian system usually precedes movement toward democracy. Human mortality is likely to ensure such changes in the 1990s in some authoritarian regimes. In 1990, the long-term rulers in China, Côte d'Ivoire, and Malawi were in their eighties; those in Burma, Indonesia, North Korea, Lesotho, and Vietnam were in their seventies; and the leaders of Cuba, Morocco, Singapore, Somalia, Syria, Tanzania, Zaire, and Zambia were sixty or older. The death or departure from office of these leaders would remove one obstacle to democratization in their countries, but would not make it inevitable.

Between 1974 and 1990, democratization occurred in personal dictatorships, military regimes, and one-party systems. Full-scale democratization has not yet occurred, however, in communist one-party states that were the products of domestic revolution. Liberalization has taken place in the Soviet Union, which may or may not lead to full-scale democratization in Russia. In Yugoslavia, movements toward democracy are underway in Slovenia and Croatia. The Yugoslav communist revolution, however, was largely a Serbian revolution, and the prospects for democracy in Serbia appear dubious. In Cambodia, an extraordinarily brutal revolutionary communist regime was replaced by a less brutal communist regime imposed by outside force. In 1990, Albania appeared to be opening up, but in China, Vietnam, Laos, Cuba, and Ethiopia, Marxist-Leninist regimes produced by home-grown revolutions seemed determined to remain in power. The revolutions in

these countries had been nationalist as well as communist, and hence nationalism reinforced communism in a way that obviously was not true of Soviet-occupied Eastern Europe.

One serious impediment to democratization is the absence or weakness of real commitment to democratic values among political leaders in Asia, Africa, and the Middle East. When they are out of power, political leaders have good reason to advocate democracy. The test of their democratic commitment comes once they are in office. In Latin America, democratic regimes have generally been overthrown by military coups d'état. This has happened in Asia and the Middle East as well, but in these regions elected leaders themselves have also been responsible for ending democracy: Syngman Rhee and Park Chung Hee in Korea, Adnan Menderes in Turkey, Ferdinand Marcos in the Philippines, Lee Kwan Yew in Singapore, Indira Gandhi in India, and Sukarno in Indonesia. Having won power through the electoral system, these leaders then proceeded to undermine that system. They had little commitment to democratic values and practices.

Even when Asian, African, and Middle Eastern leaders have more or less abided by the rules of democracy, they often seemed to do so grudgingly. Many European, North American, and Latin American political leaders in the last half of the twentieth century were ardent and articulate advocates of democracy. Asian and African countries, in contrast, did not produce many heads of government who were also apostles of democracy. Who were the Asian, Arab, or African equivalents of Rómulo Betancourt, Alberto Lleras Camargo, José Figueres, Eduardo Frei, Fernando Belaúnde Terry, Juan Bosch, José Napoleón Duarte, and Raúl Alfonsín? Jawaharlal Nehru and Corazon Aquino were, and there may have been others, but they were few in number. No Arab leader comes to mind, and it is hard to identify any Islamic leader who made a reputation as an advocate and supporter of democracy while in office. Why is this? This question inevitably leads to the issue of culture.

Culture

It has been argued that the world's great historic cultural traditions vary significantly in the extent to which their attitudes, values, beliefs, and related behavior patterns are conducive to the development of democracy. A profoundly antidemocratic culture would impede the spread of democratic norms in the society, deny legitimacy to democratic institutions, and thus greatly complicate if not prevent the emergence and effective functioning of those institutions. The cultural thesis comes in two forms. The more restrictive version states that only Western culture provides a suitable base for the development of democratic institutions and, consequently, that democracy is largely inappropriate for non-

Western societies. In the early years of the third wave, this argument was explicitly set forth by George Kennan. Democracy, he said, was a form of government "which evolved in the eighteenth and nineteenth centuries in northwestern Europe, primarily among those countries that border on the English Channel and the North Sea (but with a certain extension into Central Europe), and which was then carried into other parts of the world, including North America, where peoples from that northwestern European area appeared as original settlers, or as colonialists, and laid down the prevailing patterns of civil government." Hence democracy has "a relatively narrow base both in time and in space; and the evidence has yet to be produced that it is the natural form of rule for peoples outside those narrow perimeters." The achievements of Mao, Salazar, and Castro demonstrated, according to Kennan, that authoritarian regimes "have been able to introduce reforms and to improve the lot of masses of people, where more diffuse forms of political authority had failed."³ Democracy, in short, is appropriate only for northwestern and perhaps central European countries and their settler-colony offshoots.

The Western-culture thesis has immediate implications for democratization in the Balkans and the Soviet Union. Historically these areas were part of the Czarist and Ottoman empires; their prevailing religions were Orthodoxy and Islam, not Western Christianity. These areas did not have the same experiences as Western Europe with feudalism, the Renaissance, the Reformation, the Enlightenment, the French Revolution, and liberalism. As William Wallace has suggested, the end of the Cold War and the disappearance of the Iron Curtain may have shifted the critical political dividing line eastward to the centuries-old boundary between Eastern and Western Christendom. Beginning in the north, this line runs south roughly along the borders dividing Finland and the Baltic republics from Russia; through Byelorussia and the Ukraine, separating western Catholic Ukraine from eastern Orthodox Ukraine; south and then west in Romania, cutting off Transylvania from the rest of the country; and then through Yugoslavia roughly along the line separating Slovenia and Croatia from the other republics.⁴ This line may now separate those areas where democracy will take root from those where it will not.

A less restrictive version of the cultural obstacle argument holds that certain non-Western cultures are peculiarly hostile to democracy. The two cultures most often cited in this regard are Confucianism and Islam. Three questions are relevant to determining whether these cultures now pose serious obstacles to democratization. First, to what extent are traditional Confucian and Islamic values and beliefs hostile to democracy? Second, if they are, to what extent have these cultures in fact hampered progress toward democracy? Third, if they have

significantly retarded democratic progress in the past, to what extent are they likely to continue to do so in the future?

Confucianism

Almost no scholarly disagreement exists regarding the proposition that traditional Confucianism was either undemocratic or antidemocratic. The only mitigating factor was the extent to which the examination system in the classic Chinese polity opened careers to the talented without regard to social background. Even if this were the case, however, a merit system of promotion does not make a democracy. No one would describe a modern army as democratic because officers are promoted on the basis of their abilities. Classic Chinese Confucianism and its derivatives in Korea, Vietnam, Singapore, Taiwan, and (in diluted fashion) Japan emphasized the group over the individual, authority over liberty, and responsibilities over rights. Confucian societies lacked a tradition of rights against the state; to the extent that individual rights did exist, they were created by the state. Harmony and cooperation were preferred over disagreement and competition. The maintenance of order and respect for hierarchy were central values. The conflict of ideas, groups, and parties was viewed as dangerous and illegitimate. Most important, Confucianism merged society and the state and provided no legitimacy for autonomous social institutions at the national level.

In practice Confucian or Confucian-influenced societies have been inhospitable to democracy. In East Asia only two countries, Japan and the Philippines, had sustained experience with democratic government prior to 1990. In both cases, democracy was the product of an American presence. The Philippines, moreover, is overwhelmingly a Catholic country. In Japan, Confucian values were reinterpreted and merged with autochthonous cultural traditions.

Mainland China has had no experience with democratic government, and democracy of the Western variety has been supported over the years only by relatively small groups of radical dissidents. "Mainstream" democratic critics have not broken with the key elements of the Confucian tradition.⁵ The modernizers of China have been (in Lucian Pye's phrase) the "Confucian Leninists" of the Nationalist and Communist parties. In the late 1980s, when rapid economic growth in China produced a new series of demands for political reform and democracy on the part of students, intellectuals, and urban middle-class groups, the Communist leadership responded in two ways. First, it articulated a theory of "new authoritarianism," based on the experience of Taiwan, Singapore, and Korea, which claimed that a country at China's stage of economic development needed authoritarian rule to achieve balanced economic growth and contain the unsettling

consequences of development. Second, the leadership violently suppressed the democratic movement in Beijing and elsewhere in June of 1989.

In China, economics reinforced culture in holding back democracy. In Singapore, Taiwan, and Korea, on the other hand, spectacular growth created the economic basis for democracy by the late 1980s. In these countries, economics clashed with culture in shaping political development. In 1990, Singapore was the only non-oil-exporting "high-income" country (as defined by the World Bank) that did not have a democratic political system, and Singapore's leader was an articulate exponent of Confucian values as opposed to those of Western democracy. In the 1980s, Premier Lee Kwan Yew made the teaching and promulgation of Confucian values a high priority for his city-state and took vigorous measures to limit and suppress dissent and to prevent media criticism of the government and its policies. Singapore was thus an authoritarian Confucian anomaly among the wealthy countries of the world. The interesting question is whether it will remain so now that Lee, who created the state, appears to be partially withdrawing from the political scene.

In the late 1980s, both Taiwan and Korea moved in a democratic direction. Historically, Taiwan had always been a peripheral part of China. It was occupied by the Japanese for 50 years, and its inhabitants rebelled in 1947 against the imposition of Chinese control. The Nationalist government arrived in 1949 humiliated by its defeat by the Communists, a defeat that made it impossible "for most Nationalist leaders to uphold the posture of arrogance associated with traditional Confucian notions of authority." Rapid economic and social development further weakened the influence of traditional Confucianism. The emergence of a substantial entrepreneurial class, composed largely of native Taiwanese, created (in very un-Confucian fashion) a source of power and wealth independent of the mainlander-dominated state. This produced in Taiwan a "fundamental change in Chinese political culture, which has not occurred in China itself or in Korea or Vietnam—and never really existed in Japan."⁶ Taiwan's spectacular economic development thus overwhelmed a relatively weak Confucian legacy, and in the late 1980s Chiang Ching-kuo and Lee Teng-hui responded to the pressures produced by economic and social change and gradually moved to open up politics in their society.

In Korea, the classical culture included elements of mobility and egalitarianism along with Confucian components uncongenial to democracy, including a tradition of authoritarianism and strongman rule. As one Korean scholar put it, "people did not think of themselves as citizens with rights to exercise and responsibilities to perform, but they tended to look up to the top for direction and for favors in order to survive."⁷ In the late 1980s, urbanization, education, the development of

a substantial middle class, and the impressive spread of Christianity all weakened Confucianism as an obstacle to democracy in Korea. Yet it remained unclear whether the struggle between the old culture and the new prosperity had been definitively resolved in favor of the latter.

The East Asian Model

The interaction of economic progress and Asian culture appears to have generated a distinctly East Asian variety of democratic institutions. As of 1990, no East Asian country except the Philippines (which is, in many respects, more Latin American than East Asian in culture) had experienced a turnover from a popularly elected government of one party to a popularly elected government of a different party. The prototype was Japan, unquestionably a democracy, but one in which the ruling party has never been voted out of power. The Japanese model of dominant-party democracy, as Pye has pointed out, has spread elsewhere in East Asia. In 1990, two of the three opposition parties in Korea merged with the government party to form a political bloc that would effectively exclude the remaining opposition party, led by Kim Dae Jung and based on the Cholla region, from ever gaining power. In the late 1980s, democratic development in Taiwan seemed to be moving toward an electoral system in which the Kuomintang (KMT) was likely to remain the dominant party, with the Democratic Progressive Party confined to a permanent opposition role. In Malaysia, the coalition of the three leading parties from the Malay, Chinese, and Indian communities (first in the Alliance Party and then in the National Front) has controlled power in unbroken fashion against all competitors from the 1950s through the 1980s. In the mid-1980s, Lee Kwan Yew's deputy and successor Goh Chok Tong endorsed a similar type of party system for Singapore:

I think a stable system is one where there is a mainstream political party representing a broad range of the population. Then you can have a few other parties on the periphery, very serious-minded parties. They are unable to have wider views but they nevertheless represent sectional interests. And the mainstream is returned all the time. I think that's good. And I would not apologize if we ended up in that situation in Singapore.⁸

A primary criterion for democracy is equitable and open competition for votes between political parties without government harassment or restriction of opposition groups. Japan has clearly met this test for decades with its freedoms of speech, press, and assembly, and reasonably equitable conditions of electoral competition. In the other Asian dominant-party systems, the playing field has been tilted in favor of the government for many years. By the late 1980s, however, conditions were becoming more equal in some countries. In Korea, the government party

was unable to win control of the legislature in 1989, and this failure presumably was a major factor in its subsequent merger with two of its opponents. In Taiwan, restrictions on the opposition were gradually lifted. It is thus conceivable that other East Asian countries could join Japan in providing a level playing field for a game that the government party always wins. In 1990 the East Asian dominant-party systems thus spanned a continuum between democracy and authoritarianism, with Japan at one extreme, Indonesia at the other, and Korea, Taiwan, Malaysia, and Singapore (more or less in that order) in between.

Such a system may meet the formal requisites of democracy, but it differs significantly from the democratic systems prevalent in the West, where it is assumed not only that political parties and coalitions will freely and equally compete for power but also that they are likely to *alternate* in power. By contrast, the East Asian dominant-party systems seem to involve competition for power but not alternation in power, and participation in elections for all, but participation in office only for those in the "mainstream" party. This type of political system offers democracy without turnover. It represents an adaptation of Western democratic practices to serve not Western values of competition and change, but Asian values of consensus and stability.

Western democratic systems are less dependent on performance legitimacy than authoritarian systems because failure is blamed on the incumbents instead of the system, and the ouster and replacement of the incumbents help to renew the system. The East Asian societies that have adopted or appear to be adopting the dominant-party model had unequalled records of economic success from the 1960s to the 1980s. What happens, however, if and when their 8-percent growth rates plummet; unemployment, inflation, and other forms of economic distress escalate; or social and economic conflicts intensify? In a Western democracy the response would be to turn the incumbents out. In a dominant-party democracy, however, that would represent a revolutionary change. If the structure of political competition does not allow that to happen, unhappiness with the government could well lead to demonstrations, protests, riots, and efforts to mobilize popular support to overthrow the government. The government then would be tempted to respond by suppressing dissent and imposing authoritarian controls. The key question, then, is to what extent the East Asian dominant-party system presupposes uninterrupted and substantial economic growth. Can this system survive prolonged economic downturn or stagnation?

Islam

"Confucian democracy" is clearly a contradiction in terms. It is unclear whether "Islamic democracy" also is. Egalitarianism and

voluntarism are central themes in Islam. The "high culture form of Islam," Ernest Gellner has argued, is "endowed with a number of features—unitarianism, a rule-ethic, individualism, scripturalism, puritanism, an egalitarian aversion to mediation and hierarchy, a fairly small load of magic—that are congruent, presumably, with requirements of modernity or modernization." They are also generally congruent with the requirements of democracy. Islam, however, also rejects any distinction between the religious community and the political community. Hence there is no equipoise between Caesar and God, and political participation is linked to religious affiliation. Fundamentalist Islam demands that in a Muslim country the political rulers should be practicing Muslims, *shari'a* should be the basic law, and *ulema* should have a "decisive vote in articulating, or at least reviewing and ratifying, all governmental policy."⁹ To the extent that governmental legitimacy and policy flow from religious doctrine and religious expertise, Islamic concepts of politics differ from and contradict the premises of democratic politics.

Islamic doctrine thus contains elements that may be both congenial and uncongenial to democracy. In practice, however, the only Islamic country that has sustained a fully democratic political system for any length of time is Turkey, where Mustafa Kemal Ataturk explicitly rejected Islamic concepts of society and politics and vigorously attempted to create a secular, modern, Western nation-state. And Turkey's experience with democracy has not been an unmitigated success. Elsewhere in the Islamic world, Pakistan has made three attempts at democracy, none of which lasted long. While Turkey has had democracy interrupted by occasional military interventions, Pakistan has had bureaucratic and military rule interrupted by occasional elections.

The only Arab country to sustain a form of democracy (albeit of the consociational variety) for a significant period of time was Lebanon. Its democracy, however, really amounted to consociational oligarchy, and 40 to 50 percent of its population was Christian. Once Muslims became a majority in Lebanon and began to assert themselves, Lebanese democracy collapsed. Between 1981 and 1990, only two of 37 countries in the world with Muslim majorities were ever rated "Free" by Freedom House in its annual surveys: the Gambia for two years and the Turkish Republic of Northern Cyprus for four. Whatever the compatibility of Islam and democracy in theory, in practice they have rarely gone together.

Opposition movements to authoritarian regimes in southern and eastern Europe, in Latin America, and in East Asia almost universally have espoused Western democratic values and proclaimed their desire to establish democracy. This does not mean that they invariably would introduce democratic institutions if they had the opportunity to do so, but

at least they articulated the rhetoric of democracy. In authoritarian Islamic societies, by contrast, movements explicitly campaigning for democratic politics have been relatively weak, and the most powerful opposition has come from Islamic fundamentalists.

In the late 1980s, domestic economic problems combined with the snowballing effects of democratization elsewhere led the governments of several Islamic countries to relax their controls on the opposition and to attempt to renew their legitimacy through elections. The principal initial beneficiaries of these openings were Islamic fundamentalist groups. In Algeria, the Islamic Salvation Front swept the June 1990 local elections, the first free elections since the country became independent in 1962. In the 1989 Jordanian elections, Islamic fundamentalists won 36 of 80 seats in parliament. In Egypt, many candidates associated with the Muslim Brotherhood were elected to parliament in 1987. In several countries, Islamic fundamentalist groups were reportedly plotting insurrections. The strong electoral showings of the Islamic groups partly reflected the absence of other opposition parties, some because they were under government proscription, others because they were boycotting the elections. Nonetheless, fundamentalism seemed to be gaining strength in Middle Eastern countries, particularly among younger people. The strength of this tendency induced secular heads of government in Tunisia, Turkey, and elsewhere to adopt policies advocated by the fundamentalists and to make political gestures demonstrating their own commitment to Islam.

Liberalization in Islamic countries thus enhanced the power of important social and political movements whose commitment to democracy was uncertain. In some respects, the position of fundamentalist parties in Islamic societies in the early 1990s raised questions analogous to those posed by communist parties in Western Europe in the 1940s and again in the 1970s. Would the existing governments continue to open up their politics and hold elections in which Islamic groups could compete freely and equally? Would the Islamic groups gain majority support in those elections? If they did win the elections, would the military, which in many Islamic societies (e.g., Algeria, Turkey, Pakistan, and Indonesia) is strongly secular, allow them to form a government? If they did form a government, would it pursue radical Islamic policies that would undermine democracy and alienate the modern and Western-oriented elements in society?

The Limits of Cultural Obstacles

Strong cultural obstacles to democratization thus appear to exist in Confucian and Islamic societies. There are, nonetheless, reasons to doubt whether these must necessarily prevent democratic development. First,

similar cultural arguments have not held up in the past. At one point many scholars argued that Catholicism was an obstacle to democracy. Others, in the Weberian tradition, contended that Catholic countries were unlikely to develop economically in the same manner as Protestant countries. Yet in the 1960s, 1970s, and 1980s Catholic countries became democratic and, on average, had higher rates of economic growth than Protestant countries. Similarly, at one point Weber and others argued that countries with Confucian cultures would not achieve successful capitalist development. By the 1980s, however, a new generation of scholars saw Confucianism as a major cause of the spectacular economic growth of East Asian societies. In the longer run, will the thesis that Confucianism prevents democratic development be any more viable than the thesis that Confucianism prevents economic development? Arguments that particular cultures are permanent obstacles to change should be viewed with a certain skepticism.

Second, great cultural traditions like Islam and Confucianism are highly complex bodies of ideas, beliefs, doctrines, assumptions, and behavior patterns. Any major culture, including Confucianism, has some elements that are compatible with democracy, just as both Protestantism and Catholicism have elements that are clearly undemocratic. Confucian democracy may be a contradiction in terms, but democracy in a Confucian society need not be. The real question is which elements in Islam and Confucianism are favorable to democracy, and how and under what circumstances these can supersede the undemocratic aspects of those cultural traditions.

Third, cultures historically are dynamic, not stagnant. The dominant beliefs and attitudes in a society change. While maintaining elements of continuity, the prevailing culture of a society in one generation may differ significantly from what it was one or two generations earlier. In the 1950s, Spanish culture was typically described as traditional, authoritarian, hierarchical, deeply religious, and honor-and-status oriented. By the 1970s and 1980s, these words had little place in a description of Spanish attitudes and values. Cultures evolve and, as in Spain, the most important force bringing about cultural changes is often economic development itself.

Economics

Few relationships between social, economic, and political phenomena are stronger than that between the level of economic development and the existence of democratic politics. Most wealthy countries are democratic, and most democratic countries—India is the most dramatic exception—are wealthy. The correlation between wealth and democracy implies that transitions to democracy should occur primarily in countries

at the mid-level of economic development. In poor countries democratization is unlikely; in rich countries it usually has already occurred. In between there is a "political transition zone": countries in this middle economic stratum are those most likely to transit to democracy, and most countries that transit to democracy will be in this stratum. As countries develop economically and move into the transition zone, they become good prospects for democratization.

In fact, shifts from authoritarianism to democracy during the third wave were heavily concentrated in this transition zone, especially at its upper reaches. The conclusion seems clear. Poverty is a principal—probably *the* principal—obstacle to democratic development. The future of democracy depends on the future of economic development. Obstacles to economic development are obstacles to the expansion of democracy.

The third wave of democratization was propelled forward by the extraordinary global economic growth of the 1950s and 1960s. That era of growth came to an end with the oil price increases of 1973-74. Between 1974 and 1990, democratization accelerated around the world, but global economic growth slowed down. There were, however, substantial differences in growth rates among regions. East Asian rates remained high throughout the 1970s and 1980s, and overall rates of growth in South Asia increased. On the other hand, growth rates in the Middle East, North Africa, Latin America, and the Caribbean declined sharply from the 1970s to the 1980s. Those in sub-Saharan Africa plummeted. Per capita GNP in Africa was stagnant during the late 1970s and declined at an annual rate of 2.2 percent during the 1980s. The economic obstacles to democratization in Africa thus clearly grew during the 1980s. The prospects for the 1990s are not encouraging. Even if economic reforms, debt relief, and economic assistance materialize, the World Bank has predicted an average annual rate of growth in per capita GDP for Africa of only 0.5 percent for the remainder of the century.¹⁰ If this prediction is accurate, the economic obstacles to democratization in sub-Saharan Africa will remain overwhelming well into the twenty-first century.

The World Bank was more optimistic in its predictions of economic growth for China and the nondemocratic countries of South Asia. The current low levels of wealth in those countries, however, generally mean that even with annual per capita growth rates of 3 to 5 percent, the economic conditions favorable to democratization would still be long in coming.

In the 1990s, the majority of countries where the economic conditions for democratization are already present or rapidly emerging are in the Middle East and North Africa (see Table 1). The economies of many of these countries (United Arab Emirates, Kuwait, Saudi Arabia, Iraq, Iran,

Table 1 — Upper and Middle Income Nondemocratic Countries - GNP Per Capita (1988)

INCOME LEVEL	ARAB-MIDDLE EAST	SOUTHEAST ASIA	AFRICA	OTHER
Upper Income (>\$6,000)	(UAE) (Kuwait) (Saudi Arabia)	Singapore		
Upper Middle Income (\$2,000-5,500)	(Iraq) (Iran) (Libya) (Oman)* Algeria*		(Gabon)	Yugoslavia
Lower Middle Income (\$500-2,200)	Syria Jordan* Tunisia*	Malaysia* Thailand*	Cameroon*	Paraguay
\$1,000-----	Morocco* Egypt* Yemen* Lebanon*		Congo* Côte d'Ivoire Zimbabwe Senegal* Angola	

Note: () = major oil exporter

* = average annual GDP growth rate 1980-1988 > 3.0%

Source: World Bank, *World Bank Development Report 1990* (New York: Oxford University Press, 1990), 178-181.

Libya, Oman) depend heavily on oil exports, which enhances the control of the state bureaucracy. This does not, however, make democratization impossible. The state bureaucracies of Eastern Europe had far more power than do those of the oil exporters. Thus at some point that power could collapse among the latter as dramatically as it did among the former.

In 1988 among the other states of the Middle East and North Africa, Algeria had already reached a level conducive to democratization; Syria was approaching it; and Jordan, Tunisia, Morocco, Egypt, and North Yemen were well below the transition zone, but had grown rapidly during the 1980s. Middle Eastern economies and societies are approaching the point where they will become too wealthy and too complex for their various traditional, military, and one-party systems of authoritarian rule to sustain themselves. The wave of democratization that swept the world in the 1970s and 1980s could become a dominant feature of Middle Eastern and North African politics in the 1990s. The issue of economics versus culture would then be joined: What forms of

politics might emerge in these countries when economic prosperity begins to interact with Islamic values and traditions?

In China, the obstacles to democratization are political, economic, and cultural; in Africa they are overwhelmingly economic; and in the rapidly developing countries of East Asia and in many Islamic countries, they are primarily cultural.

Economic Development and Political Leadership

History has proved both optimists and pessimists wrong about democracy. Future events will probably do the same. Formidable obstacles to the expansion of democracy exist in many societies. The third wave, the "global democratic revolution" of the late twentieth century, will not last forever. It may be followed by a new surge of authoritarianism sustained enough to constitute a third reverse wave. That, however, would not preclude a fourth wave of democratization developing some time in the twenty-first century. Judging by the record of the past, the two most decisive factors affecting the future consolidation and expansion of democracy will be economic development and political leadership.

Most poor societies will remain undemocratic so long as they remain poor. Poverty, however, is not inevitable. In the past, nations such as South Korea, which were assumed to be mired in economic backwardness, have astonished the world by rapidly attaining prosperity. In the 1980s, a new consensus emerged among developmental economists on the ways to promote economic growth. The consensus of the 1980s may or may not prove more lasting and productive than the very different consensus among economists that prevailed in the 1950s and 1960s. The new orthodoxy of neo-orthodoxy, however, already seems to have produced significant results in many countries.

Yet there are two reasons to temper our hopes with caution. First, economic development for the late, late, late developing countries—meaning largely Africa—may well be more difficult than it was for earlier developers because the advantages of backwardness come to be outweighed by the widening and historically unprecedented gap between rich and poor countries. Second, new forms of authoritarianism could emerge in wealthy, information-dominated, technology-based societies. If unhappy possibilities such as these do not materialize, economic development should create the conditions for the progressive replacement of authoritarian political systems by democratic ones. Time is on the side of democracy.

Economic development makes democracy possible; political leadership makes it real. For democracies to come into being, future political elites will have to believe, at a minimum, that democracy is the least bad form

of government for their societies and for themselves. They will also need the skills to bring about the transition to democracy while facing both radical oppositionists and authoritarian hard-liners who inevitably will attempt to undermine their efforts. Democracy will spread to the extent that those who exercise power in the world and in individual countries want it to spread. For a century and a half after Tocqueville observed the emergence of modern democracy in America, successive waves of democratization have washed over the shore of dictatorship. Buoyed by a rising tide of economic progress, each wave advanced further—and receded less—than its predecessor. History, to shift the metaphor, does not sail ahead in a straight line, but when skilled and determined leaders are at the helm, it does move forward.

NOTES

1. *New York Times*, 28 December 1989, A13; *International Herald Tribune*, 12-13 May 1990, 6.

2. *The Times* (London), 27 May 1990; *Time*, 21 May 1990, 34-35; *Daily Telegraph*, 22 May 1990.