

20

THE POSSESSIVE INVESTMENT IN WHITENESS

Racialized Social Democracy

George Lipsitz

GEORGE LIPSITZ researches racialization in U.S. society, including the racialization of space, urban culture, collective memory, and movements for social change. He is the author of *American Studies in a Moment of Danger* (2001) and *The Possessive Investment in Whiteness: How White People Profit from Identity Politics* (1998).

SHORTLY AFTER WORLD WAR II, A FRENCH reporter asked expatriate Richard Wright his opinion about the “Negro problem” in the United States. The author replied “There isn’t any Negro problem; there is only a white problem.”¹ By inverting the reporter’s question, Wright called attention to its hidden assumptions—that racial polarization comes from the existence of blacks rather than from the behavior of whites, that black people are a “problem” for whites rather than fellow citizens entitled to justice, and that unless otherwise specified “American” means whites.² But Wright’s formulation also placed political mobilization by African Americans in context, attributing it “to the systemic practices of aversion, exploitation,

denigration, and discrimination practiced by people who think of themselves as white.”

Whiteness is everywhere in American culture, but it is very hard to see. As Richard Dyer argues, “white power secures its dominance by seeming not to be anything in particular.”³ As the unmarked category against which difference is constructed, whiteness never has to speak its name, never has to acknowledge its role as an organizing principle in social and cultural relations.⁴

To identify, analyze, and oppose the destructive consequences of whiteness, we need what Walter Benjamin called “presence of mind.” Benjamin wrote that people visit fortune-tellers not so much out of a desire to know the future but rather out of a fear of not noticing some important aspect of

Questions to Consider

What does George Lipsitz mean by a "possessive investment in whiteness"? How is it possible that being a member of a particular racial group could confer social and economic privileges (or disadvantages) that are both institutional and intergenerational? How many specific programs does Lipsitz identify as being party to institutional racism?

the present. "Presence of mind," he argued, "is an abstract of the future, and precise awareness of the present moment more decisive than foreknowledge of the most distant events."⁵ In our society at this time, precise awareness of the present moment requires an understanding of the existence and the destructive consequences of "white" identity.

In recent years, an important body of American studies scholarship has started to explore the role played by cultural practices in creating "whiteness" in the United States. More than the product of private prejudices, whiteness emerged as a relevant category in American life largely because of realities created by slavery and segregation, by immigration restriction and Indian policy, by conquest and colonialism. A fictive identity of "whiteness" appeared in law as an abstraction, and it became actualized in everyday life in many ways. American economic and political life gave different racial groups unequal access to citizenship and property, while cultural practices including Wild West shows, minstrel shows, racist images in advertising, and Hollywood films institutionalized racism by uniting ethnically diverse European-American audiences into an imagined community—one called into being through inscribed appeals to the solidarity of white supremacy.⁶ Although cross-ethnic identification and pan-ethnic antiracism in culture, politics, and economics have often interrupted and resisted racialized white supremacist notions of American identity, from colonial days to the present, successful political

coalitions serving dominant interests have often relied on exclusionary concepts of whiteness to fuse unity among otherwise antagonistic individuals and groups.⁷

In these accounts by American studies scholars, cultural practices have often played crucial roles in prefiguring, presenting, and preserving political coalitions based on identification with the fiction of "whiteness." Andrew Jackson's coalition of the "common man," Woodrow Wilson's "New Freedom," and Franklin D. Roosevelt's New Deal all echoed in politics the alliances announced on stage and screen by the nineteenth-century minstrel show, by D. W. Griffith's cinema, and by Al Jolson's ethnic and racial imagery.⁸ This impressive body of scholarship helps us understand how people who left Europe as Calabrians or Bohemians became something called "whites" when they got to America and how that designation made all the difference in the world.

Yet, while cultural expressions have played an important role in the construction of white supremacist political alliances, the reverse is also true (i.e., political activity has also played a constitutive role in racializing U.S. culture). Race is a cultural construct, but one with sinister structural causes and consequences. Conscious and deliberate actions have institutionalized group identity in the United States, not just through the dissemination of cultural stories but also through systematic efforts from colonial times to the present to create a possessive investment in whiteness for European Americans. Studies of culture too far removed from studies of social structure leave us with inadequate explanations for understanding racism and inadequate remedies for combatting it.

From the start, European settlers in North America established structures encouraging possessive investment in whiteness. The colonial and early-national legal systems authorized attacks on Native Americans and encouraged the appropriation of their lands. They legitimated racialized chattel slavery, restricted naturalized citizenship to "white" immigrants, and provided pretexts for exploiting labor, seizing property, and denying the franchise to Asian Americans, Mexican Americans,

Native Americans, and African Americans. Slavery and "Jim Crow" segregation institutionalized possessive identification with whiteness visibly and openly, but an elaborate interaction of largely *covert* public and private decisions during and after the days of slavery and segregation also produced a powerful legacy with enduring effects on the racialization of experience, opportunities, and rewards in the United States. Possessive investment in whiteness pervades public policy in the United States past and present—not just long ago during slavery and segregation but in the recent past and present as well—through the covert but no less systematic racism inscribed within U.S. social democracy.

Even though there has always been racism in American history, it has not always been the same racism. Political and cultural struggles over power shape the contours and dimensions of racism in any era. Mass mobilizations against racism during the Civil War and civil rights eras meaningfully curtailed the reach and scope of white supremacy, but in each case reactionary forces then engineered a renewal of racism, albeit in new forms, during successive decades. Racism changes over time, taking on different forms and serving different social purposes in different eras.

Contemporary racism is not just a residual consequence of slavery and **de jure segregation** but rather something that has been created anew in our own time by many factors including the putatively race-neutral liberal social democratic reforms of the past five decades. Despite hard-fought battles for change that secured important concessions during the 1960s in the form of civil rights legislation, the racialized nature of social democratic policies in the United States since the Great Depression has, in my judgment, actually increased the possessive investment in whiteness among European Americans over the past half-century.

The possessive investment in whiteness is not a simple matter of black and white; all racialized minority groups have suffered from it, albeit to

de jure segregation Segregation that is imposed by law; versus **de facto segregation**, which exists "in fact" or practice but is not specified by law.

different degrees and in different ways. Most of my argument here addresses relations between European Americans and African Americans because they contain many of the most vivid oppositions and contrasts, but the possessive investment in whiteness always emerges from a fused sensibility drawing on many sources at once—on antiblack racism to be sure, but also on the legacies of racialization left by federal, state, and local policies toward Native Americans, Asian Americans, Mexican Americans, and other groups designated by whites as "racially other."

During the New Deal, both the Wagner Act and the Social Security Act excluded farm workers and domestics from coverage, effectively denying those disproportionately minority sectors of the work force protections and benefits routinely channeled to whites. The Federal Housing Act of 1934 brought home ownership within reach of millions of citizens by placing the credit of the federal government behind private lending to home buyers, but overtly racist categories in the Federal Housing Administration's (FHA's) "confidential" city surveys and appraisers' manuals channeled almost all of the loan money toward whites and away from communities of color.⁹ In the post-World War II era, trade unions negotiated contract provisions giving private medical insurance, pensions, and job security largely to the mostly white workers in unionized mass-production industries rather than fighting for full employment, universal medical care, and old age pensions for all or for an end to discriminatory hiring and promotion practices by employers.¹⁰

Each of these policies widened the gap between the resources available to whites and those available to aggrieved racial communities, but the most damaging long-term effects may well have come from the impact of the racial discrimination codified by the policies of the FHA. By channeling loans away from older inner-city neighborhoods and toward white home buyers moving into segregated suburbs, the FHA and private lenders after World War II aided and abetted the growth and development of increased segregation in U.S. residential neighborhoods. For example, FHA appraisers denied

federally supported loans to prospective home buyers in the racially mixed Boyle Heights neighborhood of Los Angeles because it was a “**melting pot**” area literally honeycombed with diverse and subversive racial elements.¹¹ Similarly, mostly white St. Louis County secured five times as many FHA mortgages as the more racially mixed city of St. Louis between 1943 and 1960. Home buyers in the county received six times as much loan money and enjoyed per capita mortgage spending 6.3 times greater than those in the city.¹²

In concert with FHA support for segregation in the suburbs, federal and state tax monies routinely provided water supplies and sewage facilities for racially exclusive suburban communities in the 1940s and 1950s. By the 1960s, these areas often incorporated themselves as independent municipalities in order to gain greater access to federal funds allocated for “urban aid.”¹³ At the same time that FHA loans and federal highway building projects subsidized the growth of segregated suburbs, urban renewal programs in cities throughout the country devastated minority neighborhoods.

During the 1950s and 1960s, federally assisted urban renewal projects destroyed 20 percent of the central city housing units occupied by blacks, as opposed to only 10 percent of those inhabited by whites.¹⁴ Even after most major urban renewal programs had been completed in the 1970s, black central city residents continued to lose housing units at a rate equal to 80 percent of what had been lost in the 1960s. Yet white displacement declined back to the relatively low levels of the 1950s.¹⁵ In addition, the refusal first to pass, then to enforce, fair housing laws has enabled realtors, buyers, and sellers to profit from racist collusion against minorities without fear of legal retribution.

During the decades following World War II, urban renewal helped construct a new “white” identity in the suburbs by helping destroy ethnically specific European-American urban inner-city neighborhoods. Wrecking balls and bulldozers

eliminated some of these sites, while others became transformed by an influx of minority residents desperately competing for a declining number of affordable housing units. As increasing numbers of racial minorities moved into cities, increasing numbers of European-American ethnics moved out. Consequently, ethnic differences among whites became a less important dividing line in American culture, while race became more important. The suburbs helped turn European Americans into “whites” who could live near each other and intermarry with relatively little difficulty. But this “white” unity rested on residential segregation and on shared access to housing and life chances largely unavailable to communities of color.¹⁶

During the 1950s and 1960s, local “pro-growth” coalitions led by liberal mayors often justified **urban renewal** as a program designed to build more housing for poor people, but it actually destroyed more housing than it created. Ninety percent of the low-income units removed for urban renewal were never replaced. Commercial, industrial, and municipal projects occupied more than 80 percent of the land cleared for these projects, with less than 20 percent allocated for replacement housing. In addition, the loss of taxable properties and tax abatements granted to new enterprises in urban renewal zones often meant serious tax increases for poor, working-class, and middle-class home owners and renters.¹⁷ Although the percentage of black suburban dwellers also increased during this period, no significant desegregation of the suburbs took place. From 1960 to 1977, four million whites moved out of central cities, while the number of whites living in suburbs increased by twenty-two million.¹⁸ During the same years, the inner-city black population grew by six million, but the number of blacks living in suburbs increased by only 500,000 people.¹⁹ By 1993, 86 percent of suburban whites still lived in places with a black population below

melting pot The blending or “melting” of different racial, cultural, and ethnic groups into a new configuration.

urban renewal Also known as slum clearance, these policies attempted to renew blighted urban areas by redeveloping the land. Many have viewed these policies as a way to dislocate the urban poor and working classes, seize the land, and create development opportunity for the elites.

1 percent. At the same time, cities with large numbers of minority residents found themselves cut off from loans by the FHA; in 1966, because of their growing black and Puerto Rican populations, Camden and Paterson, New Jersey, received no FHA-sponsored mortgages between them.²⁰

Federally funded highways designed to connect suburban commuters with downtown places of employment destroyed already scarce housing in minority communities and often disrupted neighborhood life as well. Construction of the Harbor Freeway in Los Angeles, the Gulf Freeway in Houston, and the Mark Twain Freeway in St. Louis displaced thousands of residents and bisected previously connected neighborhoods, shopping districts, and political precincts. The process of urban renewal and highway construction set in motion a vicious cycle: population loss led to decreased political power, which made minority neighborhoods more likely to be victimized by further urban renewal and freeway construction, not to mention more susceptible to the placement of prisons, waste dumps, and other projects that further depopulated these areas.

In Houston, Texas—where blacks make up slightly more than one-quarter of the local population—more than 75 percent of municipal garbage incinerators and 100 percent of the city-owned garbage dumps are located in black neighborhoods.²¹ A 1992 study by staff writers for the *National Law Journal* examined the Environmental Protection Agency's response to 1,177 toxic waste cases and found that polluters of sites near the greatest white population received penalties 500 percent higher than penalties imposed on polluters in minority areas—an average of \$335,566 for white areas contrasted with \$55,318 for minority areas. Income did not account for these differences—penalties for low-income areas on average actually exceeded those for areas with the highest median incomes by about 3 percent. The penalties for violating all federal environmental laws about air, water, and waste pollution in minority communities were 46 percent lower than in white communities. In addition, **Superfund** remedies left minority communities with longer

waiting times for being placed on the national priority list, cleanups that begin from 12 to 42 percent later than at white sites, and a 7 percent greater likelihood of “containment” (walling off a hazardous site) than cleanup, while white sites experienced treatment and cleanup 22 percent more often than containment.²²

Urban renewal failed as a program for providing new housing for the poor, but it played an important role in transforming the U.S. urban economy away from factory production and toward producer services. Urban renewal projects subsidized the development of downtown office centers on land previously used for residences, and they frequently created buffer zones of empty blocks dividing poor neighborhoods from new shopping centers designed for affluent commuters. In order to help cities compete for corporate investment by making them appealing to high-level executives, federal urban aid favored construction of luxury housing units and cultural centers, such as symphony halls and art museums, over affordable housing for workers. Tax abatements granted to these producer-services centers further aggravated the fiscal crisis that cities faced, leading to tax increases on existing industries, businesses, and residences.

Workers from aggrieved racial minorities bore the brunt of this transformation. Because the 1964 Civil Rights Act came so late, minority workers who received jobs because of it found themselves more vulnerable to seniority-based layoffs when businesses automated or transferred operations overseas. Although the act initially made real progress in reducing employment discrimination, lessened the gaps between rich and poor and black and white, and helped bring minority poverty to its lowest level in history in 1973, that year's recession initiated a reversal of minority progress and a reassertion of white privilege.²³ In 1977, the U.S. Civil Rights Commission reported on the disproportionate impact of layoffs on minority workers. In cases where minority workers made up only 10 to 12 percent of the work force in their area,

Superfund Aid to communities for cleanup and abatement of the effects of living near abandoned industrial waste sites.

clearance, these policies
s by redeveloping the land.
y to dislocate the urban poor.
create development oppor-

they accounted for from 60 to 70 percent of those laid off in 1974. The principle of seniority, a social democratic triumph, in this case worked to guarantee that minority workers would suffer most from technological changes because the legacy of past discrimination by their employers left them with less seniority than white workers.²⁴

When housing prices doubled during the 1970s, white home owners who had been able to take advantage of discriminatory FHA financing policies received increased equity in their homes, while those excluded from the housing market by earlier policies found themselves facing higher costs of entry into the market in addition to the traditional obstacles presented by the discriminatory practices of sellers, realtors, and lenders. The contrast between European Americans and African Americans is instructive in this regard. Because whites have access to broader housing choices than blacks, whites pay 15 percent less than blacks for similar housing in the same neighborhood. White neighborhoods typically experience housing costs 25 percent less expensive than would be the case if the residents were black.²⁵

A recent Federal Reserve Bank of Boston study showed that minority applicants had a 60 percent greater chance of being denied home loans than white applicants with the same credit-worthiness. Boston bankers made 2.9 times as many mortgage loans per one thousand housing units in neighborhoods inhabited by low-income whites than they did to neighborhoods populated by low-income blacks.²⁶ In addition, loan officers were far more likely to overlook flaws in the credit records of white applicants or to arrange creative financing for them than they were with black applicants.²⁷

A Los Angeles study found that loan officers more frequently used dividend income and underlying assets criteria for judging black applicants than they did for whites.²⁸ In Houston, the NCNB Bank of Texas disqualified 13 percent of middle-income white loan applicants but disqualified 36 percent of middle-income black applicants.²⁹ Atlanta's home loan institutions gave five times as many home loans to whites as to blacks in the late 1980s. An analysis of sixteen Atlanta neighborhoods found

that home buyers in white neighborhoods received conventional financing four times as often as those in black sections of the city.³⁰ Nationwide, financial institutions get more money in deposits from black neighborhoods than they invest in them in the form of home mortgage loans, making home lending a vehicle for the transfer of capital away from black savers and toward white investors.³¹ In many locations, high-income blacks were denied loans more often than low-income whites.³²

Federal home loan policies have placed the power of the federal government behind private discrimination. Urban renewal and highway construction programs have enhanced the possessive investment in whiteness directly through government initiatives. In addition, decisions about the location of federal jobs have also systematically supported the subsidy for whiteness. Federal civilian employment dropped by 41,419 in central cities between 1966 and 1973, but total federal employment in metropolitan areas grew by 26,558.³³ While one might naturally expect the location of government buildings that serve the public to follow population trends, the federal government's policies in locating offices and records centers in suburbs helped aggravate the flight of jobs to suburban locations less accessible to inner-city residents. Since racial discrimination in the private sector forces minority workers to seek government positions disproportionate to their numbers, these moves exact particular hardships on them. In addition, minorities who follow their jobs to the suburbs generally encounter increased commuter costs because housing discrimination makes it harder and more expensive for them to relocate than for whites.

The racialized aspects of fifty years of these social democratic policies became greatly exacerbated by the anti-social democratic policies of neoconservatives in the Reagan and Bush administrations during the 1980s and 1990s. They clearly contributed to the reinforcement of possessive investments in whiteness through their regressive policies in respect to federal aid to education and their refusal to challenge segregated education, housing, and hiring, as well as their cynical cultivation of an antiblack, counter-subversive consensus

through attacks on affirmative action and voting rights legislation. In the U.S. economy, where 86 percent of available jobs do not appear in classified advertisements and where personal connections provide the most important factor in securing employment, attacks on affirmative action guarantee that whites will be rewarded for their historical advantages in the labor market rather than for their individual abilities or efforts.³⁴

Yet even seemingly race-neutral policies supported by both neoconservatives and social democrats in the 1980s and 1990s have also increased the absolute value of being white. In the 1980s, changes in federal tax laws decreased the value of wage income and increased the value of investment income—a move harmful to minorities who suffer from an even greater gap between their total wealth and that of whites than in the disparity between their income and white income. Failure to raise the minimum wage between 1981 and 1989 and the more than one-third decline in value of Aid for Families with Dependent Children payments hurt all poor people, but they exacted special costs on nonwhites facing even more constricted markets for employment, housing, and education than poor whites.³⁵

Similarly, the “tax reforms” of the 1980s made the effective rate of taxation higher on investment in actual goods and services than it was on profits from speculative enterprises. This encouraged the flight of capital away from industrial production with its many employment opportunities and toward investments that can be turned over quickly to allow the greatest possible tax write-offs. Consequently, government policies actually discouraged investments that might produce high-paying jobs and encouraged investors to strip companies of their assets in order to make rapid short-term profits. These policies hurt almost all workers, but they exacted particularly high costs from minority workers who, because of employment discrimination in the retail and small business sectors, were overrepresented in blue-collar industrial jobs.

On the other hand, while neoconservative tax policies created incentives for employers to move their enterprises elsewhere, they created

disincentives for home owners to move. Measures such as California’s Proposition 13 granting tax relief to property owners badly misallocate housing resources because they make it financially unwise for the elderly to move out of large houses, further reducing the supply of housing available to young families. While one can well understand the necessity for protecting senior citizens on fixed incomes from tax increases that would make them lose their homes, the rewards and punishments provided by Proposition 13 are so extreme that they prevent the kinds of generational succession that have routinely opened up housing to young families in the past. This reduction works particular hardships on those who also face discrimination by sellers, realtors, and lending institutions.

Subsidies to the private sector by government agencies also tend to reward the results of past discrimination. Throughout the country, tax increment redevelopment programs give tax-free, low-interest loans to developers whose projects use public services, often without having to pay taxes to local school boards or county governments. Industrial development bonds resulted in a \$7.4 billion tax loss in 1983, a loss that ordinary tax payers had to make up through increased payroll taxes. Compared to white Americans, people of color, who are more likely to be poor or working class, suffer disproportionately from these changes as tax payers, as workers, and as tenants. A study by the Citizens for Tax Justice found that wealthy Californians spend less than eleven cents in taxes for every dollar earned, while poor residents of the state paid fourteen cents out of every dollar in taxes. As groups overrepresented among the poor, minorities have been forced to shoulder this burden in order to subsidize the tax breaks given to the wealthy.³⁶ While holding property tax assessments for businesses and some home owners to about half of their market value, California’s Proposition 13 deprived cities and counties of \$13 billion a year in taxes. Businesses alone avoided \$3.3 billion to \$8.6 billion in taxes per year under this statute.³⁷

Because they are ignorant of even the recent history of the possessive investment in whiteness—generated by slavery and segregation but augmented

by social democratic reform—Americans produce largely cultural explanations for structural social problems. The increased possessive investment in whiteness generated by disinvestment in America's cities, factories, and schools since the 1970s disguises the general problems posed to our society by deindustrialization, economic restructuring, and **neoconservative** attacks on the welfare state as *racial* problems. It fuels a discourse that demonizes people of color for being victimized by these changes, while hiding the privileges of whiteness by attributing them to family values, fatherhood, and foresight—rather than to favoritism.

The demonization of black families in public discourse since the 1970s is particularly instructive in this regard. During the 1970s, the share of low-income households headed by blacks increased by one-third, while black family income fell from 60 percent of white family income in 1971 to 58 percent in 1980. Even when adjusting for unemployment and for African-American disadvantages in life-cycle employment (more injuries, more frequently interrupted work histories, confinement to jobs most susceptible to layoffs), the wages of full-time year-round black workers fell from 77 percent of white workers' income to 73 percent by 1986. In 1986, white workers with high school diplomas earned three thousand dollars per year more than African Americans with the same education.³⁸ Even when they had the same family structure as white workers, blacks found themselves more likely to be poor.

Among black workers between the ages of twenty and twenty-four, 46 percent held blue-collar jobs in 1976, but that percentage fell to only 20 percent by 1984. Earnings by young black families had reached 60 percent of the amount secured by white families in 1973, but by 1986 they fell back to 46 percent. Younger African-American families experienced a 50 percent drop in real earnings between 1973 and 1986, with the decline in black male wages particularly steep.³⁹

neoconservatism A response to the liberalism of the 1960s, this political philosophy is an attempt to return to the conservatism of the 1950s. The movement is characterized by privatizing public goods, nation building through military intervention abroad, and minimum government regulation.

Many recent popular and scholarly studies have explained clearly the causes for black economic decline over the past two decades.⁴⁰ Deindustrialization has decimated the industrial infrastructure that formerly provided high-wage jobs and chances for upward mobility to black workers. Neoconservative attacks on government spending for public housing, health, education, and transportation have deprived African Americans of needed services and opportunities for jobs in the public sector. A massive retreat from responsibility to enforce anti-discrimination laws at the highest levels of government has sanctioned pervasive overt and covert racial discrimination by bankers, realtors, and employers.

Yet public opinion polls conducted among white Americans display little recognition of these devastating changes. Seventy percent of whites in one poll said that African Americans "have the same opportunities to live a middle-class life as whites."⁴¹ Nearly three-fourths of white respondents to a 1989 poll believed that opportunities for blacks had improved during the Reagan presidency.⁴²

Optimism about the opportunities available to African Americans does not necessarily demonstrate ignorance of the dire conditions facing black communities, but, if not, it then indicates that many whites believe that blacks suffer deservedly, that they do not take advantage of the opportunities offered them. In the opinion polls, favorable assessments of black chances for success often accompanied extremely negative judgments about the abilities, work habits, and character of black people. A National Opinion Research Report in 1990 disclosed that more than 50 percent of American whites viewed blacks as innately lazy and less intelligent and less patriotic than whites.⁴³ Furthermore, more than 60 percent of whites questioned in that survey said that they believed that blacks suffer from poor housing and employment opportunities because of their own lack of willpower. Some 56.3 percent of whites said that blacks preferred welfare to employment, while 44.6 percent contended that blacks tended toward laziness.⁴⁴ Even more important, research by Mary and Thomas Byrne Edsall indicates that many whites structure nearly all of their decisions about

by social democratic reform—Americans produce largely cultural explanations for structural social problems. The increased possessive investment in whiteness generated by disinvestment in America's cities, factories, and schools since the 1970s disguises the general problems posed to our society by deindustrialization, economic restructuring, and *neoliberalist* attacks on the welfare state as *racial* problems. It finds a discourse that demonizes people of color for being victimized by these changes, while hiding the privileges of whiteness by attributing them to family values, fatherhood, and foresight—rather than to favoritism.

The demonization of black families in public discourse since the 1970s is particularly instructive in this regard. During the 1970s, the share of low-income households headed by blacks increased by one-third, while black family income fell from 60 percent of white family income in 1971 to 58 percent in 1980. Even when adjusting for unemployment and for African-American disadvantages in life-cycle employment (more injuries, more frequently interrupted work histories, confinement to jobs most susceptible to layoffs), the wages of full-time year-round black workers fell from 77 percent of white workers' income to 73 percent by 1986. In 1986, three thousand dollars per year more than African Americans with the same education.³⁸ Even when they had the same family structure as white workers, blacks found themselves more likely to be poor.

Among black workers between the ages of twenty and twenty-four, 46 percent held blue-collar jobs in 1976, but that percentage fell to only 20 percent by 1984. Earnings by young black families had reached 60 percent of the amount secured by white families in 1973, but by 1986 they fell back to 46 percent. Younger African-American families experienced a 50 percent drop in real earnings between 1973 and 1986, with the decline in black male wages particularly steep.³⁹

neoliberalism A response to the liberalism of the 1960s, this political philosophy is an attempt to return to the conservatism of the 1950s. The movement is characterized by privatizing public goods, nation building through military intervention abroad, and minimum government regulation.

Many recent popular and scholarly studies have explained clearly the causes for black economic decline over the past two decades.⁴⁰ Deindustrialization has decimated the industrial infrastructure that formerly provided high-wage jobs and chances for upward mobility to black workers. Neoliberalist attacks on government spending for public housing, health, education, and transportation have deprived African Americans of needed services and opportunities for jobs in the public sector. A massive retreat from responsibility to enforce anti-discrimination laws at the highest levels of government has sanctioned pervasive overt and covert racial discrimination by bankers, realtors, and employers.

Yet public opinion polls conducted among white Americans display little recognition of these devastating changes. Seventy percent of whites in one poll said that African Americans "have the same opportunities to live a middle-class life as whites."⁴¹ Nearly three-fourths of white respondents to a 1989 poll believed that opportunities for blacks had improved during the Reagan presidency.⁴²

Optimism about the opportunities available to African Americans does not necessarily demonstrate ignorance of the dire conditions facing black communities, but, if not, it then indicates that many whites believe that blacks suffer deservedly, that they do not take advantage of the opportunities offered them. In the opinion polls, favorable assessments of black chances for success often accompanied extremely negative judgments about the abilities, work habits, and character of black people. A National Opinion Research Report in 1990 disclosed that more than 50 percent of American whites viewed blacks as innately lazy and less intelligent and less patriotic than whites.⁴³ Furthermore, more than 60 percent of whites questioned in that survey said that they believed that blacks suffer from poor housing and employment opportunities because of their own lack of willpower. Some 56.3 percent of whites said that blacks preferred welfare to employment, while 44.6 percent contended that blacks tended toward laziness.⁴⁴ Even more important, research by Mary and Thomas Byrne Edsall indicates that many whites structure nearly all of their decisions about

housing, education, and politics in response to their aversions to black people.⁴⁵

The present political culture in this country gives broad sanction for viewing white supremacy and antiblack racism as forces from the past, as demons finally put to rest by the passage of the 1964 Civil Rights Act and the 1965 Voting Rights Act.⁴⁶ Jurists, journalists, and politicians have generally been more vocal in their opposition to "quotas" and to "reverse discrimination," mandating race-specific remedies for discrimination than to the thousands of well-documented incidents every year of routine, systematic, and unyielding discrimination against blacks.

It is my contention that the stark contrast between black experiences and white opinions during the past two decades cannot be attributed solely to ignorance or intolerance on the part of individuals but stems instead from the overdetermined inadequacy of the language of liberal individualism to describe collective experience.⁴⁷ As long as we define social life as the sum total of conscious and deliberate individual activities, then only *individual* manifestations of personal prejudice and hostility will be seen as racist. Systemic, collective, and coordinated behavior disappears from sight. Collective exercises of group power relentlessly channeling rewards, resources, and opportunities from one group to another will not appear to be "racist" from this perspective because they rarely announce their intention to discriminate against individuals. But they work to construct racial identities by giving people of different races vastly different life chances.

The gap between white perceptions and minority experiences can have explosive consequences. Little more than a year after the 1992 Los Angeles rebellion, a sixteen-year-old high school junior shared her opinions with a reporter from the *Los Angeles Times*: "I don't think white people owe anything to black people," she explained. "We didn't sell them into slavery, it was our ancestors. What they did was wrong, but we've done our best to make up for it."⁴⁸ A seventeen-year-old senior echoed those comments, telling the reporter:

I feel we spend more time in my history class talking about what whites owe blacks than

just about anything else when the issue of slavery comes up. I often received dirty looks.

This seems strange given that I wasn't even alive then. And the few members of my family from that time didn't have the luxury of owning much, let alone slaves. So why, I ask you, am I constantly made to feel guilty?⁴⁹

More ominously, after pleading guilty to bombing two homes and one car, to vandalizing a synagogue, and attempting to start a race war by murdering Rodney King and bombing Los Angeles's First African Methodist Episcopal Church, twenty-year-old Christopher David Fisher explained that "sometimes whites were picked on because of the color of their skin. . . . Maybe we're blamed for slavery."⁵⁰ Fisher's actions were certainly extreme, but his justification of them drew knowingly and justly on a broadly shared narrative about the victimization of innocent whites by irrational and ungrateful minorities.

The comments and questions raised about the legacy of slavery by these young whites illuminate broader currents in our culture that have enormous implications for understanding the enduring significance of race in our country. These young people associate black grievances solely with slavery, and they express irritation at what they perceive as efforts to make them feel guilty or unjustly privileged in the present because of things that happened in the distant past. Because their own ancestors may not have been slave owners or because "we've done our best to make up for it," they feel that it is unreasonable for anyone to view them as people who owe "anything" to blacks. On the contrary, Fisher felt that his discomfort with being "picked on" and "blamed" for slavery gave him good reason to bomb homes, deface synagogues, and plot to kill black people.

Unfortunately for our society, these young whites accurately reflect the logic of the language of liberal individualism and its ideological predispositions in discussions of race. They seem to have no knowledge of the disciplined, systemic, and collective *group* activity that has structured white identities in American history. They are not alone in their ignorance; in a 1979 law journal article, future Supreme

Court Justice Antonin Scalia argued that affirmative action "is based upon concepts of racial indebtedness and racial entitlement rather than individual worth and individual need" and is thus "racist."⁵¹

Yet liberal individualism is not completely color-blind on this issue. As Cheryl I. Harris demonstrates, the legacy of liberal individualism has not prevented the Supreme Court from recognizing and protecting the group interests of *whites* in the Bakke, Croson, and Wygant cases.⁵² In each case, the Court nullified affirmative action programs because they judged efforts to help blacks as harmful to whites: to white expectations of entitlement, expectations based on the possessive investment in whiteness they held as members of a group. In the Bakke case, for instance, neither Bakke nor the court contested the legitimacy of medical school admissions standards that reserved five seats in each class for children of wealthy donors to the university or that penalized Bakke for being older than most of the other applicants. The group rights of not-wealthy people or of people older than their classmates did not compel the Court or Bakke to make any claim of harm. But they did challenge and reject a policy designed to offset the effects of past and present discrimination when they could construe the medical school admission policies as detrimental to the interests of whites as a group—and as a consequence they applied the "strict scrutiny" standard to protect whites while denying that protection to people of color. In this case, as in so many others, the language of liberal individualism serves as a cover for coordinated collective group interests.

Group interests are not monolithic, and aggregate figures can obscure serious differences within racial groups. All whites do not benefit from the possessive investment in whiteness in precisely the same way; the experiences of members of minority groups are not interchangeable. But the possessive investment in whiteness always affects individual and group life chances and opportunities. Even in cases where minority groups secure political and economic power through collective mobilization, the terms and conditions of their collectivity and the logic of group solidarity are always influenced and intensified by the absolute

value of whiteness in American politics, economics, and culture.⁵³

In the 1960s, members of the Black Panther Party used to say that "if you're not part of the solution, you're part of the problem." But those of us who are "white" can only become part of the solution if we recognize the degree to which we are already part of the problem—not because of our race, but because of our possessive investment in it. Neither conservative "free market" policies nor liberal social democratic reforms can solve the "white problem" in America because both of them reinforce the possessive investment in whiteness. But an explicitly antiracist pan-ethnic movement that acknowledges the existence and power of whiteness might make some important changes. Pan-ethnic, antiracist coalitions have a long history in the United States—in the political activism of John Brown, Sojourner Truth, and the Magon brothers, among others—but we also have a rich cultural tradition of panethnic antiracism connected to civil rights activism of the kind detailed so brilliantly in rhythm and blues musician Johnny Otis's recent book, *Upside Your Head! Rhythm and Blues on Central Avenue*.⁵⁴ These efforts by whites to fight racism, not out of sympathy for someone else but out of a sense of self-respect and simple justice, have never completely disappeared; they remain available as models for the present.⁵⁵

Walter Benjamin's praise for "presence of mind" came from his understanding of how difficult it may be to see the present. But more important, he called for presence of mind as the means for implementing what he called "the only true telepathic miracle"—turning the forbidding future into the fulfilled present.⁵⁶ Failure to acknowledge our society's possessive investment in whiteness prevents us from facing the present openly and honestly. It hides from us the devastating costs of disinvestment in America's infrastructure over the past two decades

free market A system of exchange in which buyers and sellers come to agreement about pricing with no outside influences. The idea of a free market is that there is little or no government intervention in the private transactions of individuals.

Court Justice Antonin Scalia argued that affirmative action “is based upon concepts of racial indeliberateness and racial entitlement rather than individual worth and individual need” and is thus “racist.”⁵³

Yet liberal individualism is not completely color-blind on this issue. As Cheryl I. Harris demonstrates, the legacy of liberal individualism has not prevented the Supreme Court from recognizing and protecting the group interests of *whites* in the Bakke, Croson, and Wygant cases.⁵⁴ In each case, the Court nullified affirmative action programs because they judged efforts to help blacks as harmful to whites: to white expectations of entitlement, expectations based on the possessive investment in whiteness they held as members of a group. In the Bakke case, for instance, neither Bakke nor the court contested the legitimacy of medical school admissions standards that reserved five seats in each class for children of wealthy donors to the university or that penalized Bakke for being older than most of the other applicants. The group rights of non-wealthy people or of people older than their classmates did not compel the Court or Bakke to make any claim of harm. But they did challenge and reject a policy designed to offset the effects of past and present discrimination when they could construe the medical school admission policies as detrimental to the interests of whites as a group—and as a consequence they applied the “strict scrutiny” standard to protect whites while denying that protection to people of color. In this case, as in so many others, the language of liberal individualism serves as a cover for coordinated collective group interests.

Group interests are not monolithic, and aggregate figures can obscure serious differences within racial groups. All whites do not benefit from the possessive investment in whiteness in precisely the same way; the experiences of members of minority groups are not interchangeable. But the possessive investment in whiteness always affects individual and group life chances and opportunities. Even in cases where minority groups secure political and economic power through collective mobilization, the terms and conditions of their collectivity and the logic of group solidarity are always influenced and intensified by the absolute

value of whiteness in American politics, economics, and culture.⁵⁵

In the 1960s, members of the Black Panther Party used to say that “if you’re not part of the solution, you’re part of the problem.” But those of us who are “white” can only become part of the solution if we recognize the degree to which we are already part of the problem—not because of our race, but because of our possessive investment in it. Neither conservative “free market” policies nor liberal social democratic reforms can solve the “white problem” in America because both of them reinforce the possessive investment in whiteness. But an explicitly antiracist pan-ethnic movement that acknowledges the existence and power of whiteness might make some important changes. Pan-ethnic, antiracist coalitions have a long history in the United States—in the political activism of John Brown, Sojourner Truth, and the Magon brothers, among others—but we also have a rich cultural tradition of panethnic antiracism connected to civil rights activism of the kind detailed so brilliantly in rhythm and blues musician Johnny Otis’s recent book, *Upside Your Head! Rhythm and Blues on Central Avenue*.⁵⁶

These efforts by whites to fight racism, not out of sympathy for someone else but out of a sense of self-respect and simple justice, have never completely disappeared; they remain available as models for the present.⁵⁵

Walter Benjamin’s praise for “presence of mind” came from his understanding of how difficult it may be to see the present. But more important, he called for presence of mind as the means for implementing what he called “the only true telepathic miracle”—turning the forbidding future into the fulfilled present.⁵⁶ Failure to acknowledge our society’s possessive investment in whiteness prevents us from facing the present openly and honestly. It hides from us the devastating costs of disinvestment in America’s infrastructure over the past two decades

free market A system of exchange in which buyers and sellers come to agreement about prices on the basis of market forces, with little or no government intervention in the private transactions of individuals.

and keeps us from facing our responsibilities to reinvest in human capital by channeling resources toward education, health, and housing—and away from subsidies for speculation and luxury. After two decades of disinvestment, the only further disinvestment we need is to disinvest in the ruinous

pathology of whiteness that has always undermined our own best instincts and interests. In a society suffering so badly from an absence of mutuality, an absence of responsibility, and an absence of simple justice, presence of mind might be just what we need.

Seeing the Big Picture

Race as an Investment

How do rates of homeownership (Section II in the appendix) and occupations by race (Section VIII) point to historic investments that have privileged one group over another?

21

THE COST OF A BLACK CORPSE

The Racism in the Cadaver Trade

Average Value of Cadavers: \$0–\$30 [\$881 in 2014]¹

Daina Ramey Berry

DAINA RAMEY BERRY is an Associate Professor of History and African and African Diaspora Studies and the Oliver H. Radkey Regents Fellow in History at the University of Texas at Austin.