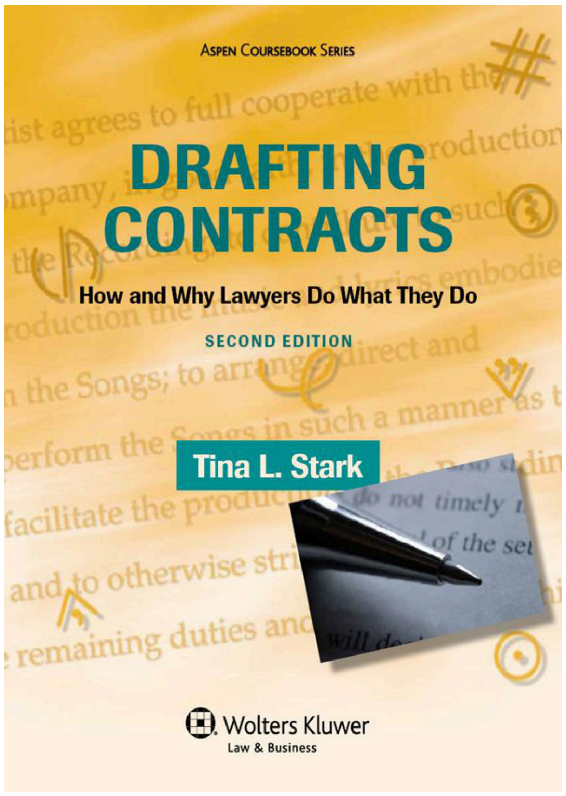


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DRAFTING CONTRACTS

How and Why Lawyers Do What They Do

Second Edition

Tina L. Stark
Visiting Professor
Fordham University School of Law



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For Bobby and Mort Weisenfeld, my mother- and father-in-law, who have always treated me as if I were their daughter

For their son Dave, my best friend and beloved husband

and

For their grandson Andy, my wondrous treasure

About the Author

Tina L. Stark is a Visiting Professor at Fordham University School of Law, where she was an adjunct from 1993-2007. In 2012, the Burton Foundation honored her with its Award for Outstanding Contributions to Legal Writing Education for her work on contract drafting. In 2011, she was one of 26 professors chosen from a nationwide search to be included in the study *What the Best Law Teachers Do.*[1]

From 2007-2011, Professor Stark taught at Emory University School of Law, where she was a Professor in the Practice of Law and the first Executive Director of that school's Cen-ter for Transactional Law and Practice. While there, she created a multi-year, integrated transactional skills curriculum designed to graduate students with both a doctrinal founda-tion and the skills to provide an employer value beginning on Day 1. During the 2011-2012 academic year, Professor Stark was a Professor of the Practice of Law at Boston University School of Law and the Founding Director of that school's Transactional Program.

Professor Stark is a former corporate partner at Chadbourne & Parke LLP. While there, she had a broad-based transactional practice that included acquisitions, dispositions, recap-italizations, and financings. In addition, she developed and implemented the firm's corporate training program. Before entering law school, Professor Stark was a commercial banker at Irving Trust Company.

When teaching, Professor Stark emphasizes the relationship between law and busi-ness, drawing on her experience as a corporate partner at Chadbourne and as a commercial banker at Irving Trust Company. In addition to teaching at law schools, Professor Stark has lectured on law and business issues for CLE organizations and at firms, corporations, and government agencies in the United States, Canada, England, Italy, China, and Poland. As a consultant, she assisted a London law school in creating and implementing its transactional skills curriculum.

After receiving her A.B., with honors, from Brown University, Professor Stark earned her J.D. from New York University School of Law, where she was a contributing editor to the *Journal of International Law & Politics.* Following law school, she clerked for Judge Jacob D. Fuchsberg of the New York State Court of Appeals and was an associate with Bar-rett Smith Schapiro Simon & Armstrong.

Professor Stark is the editor-in-chief and co-author of *Negotiating and Drafting Con-tract Boilerplate,* publisher, American Lawyer Media (2003).

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1. Michael Hunter Schwartz, Gerald F. Hess, & Sophie M. Sparrow, *What the Best Law Teachers Do* (Harv. U. Press 2013).

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