

INTRODUCTION TO SOCIOLOGY

Directions: Select the answer choice that *best* completes the sentence or answers the question and blacken the corresponding space on the answer sheet. (1 point each)

1. According to sociologists, which of the following makes the existence of the self possible?
 - a. The development of biological instincts
 - b. The internal drive for survival
 - c. The natural intelligence of the individual
 - d. The exchange of symbols over the life course

2. Which of the following refers to the norms that govern everyday behavior, the violation of which raises relatively little concern?
 - a. Laws
 - b. Mores
 - c. Folkways
 - d. Cultural universals

3. Which of the following refers to collective conceptions of what is good, desirable, and proper, as well as bad, undesirable, and improper?
 - a. Mores
 - b. Values
 - c. Sanctions
 - d. Folkways

4. What argument did Marx and Engels make in *The Communist Manifesto*?
 - a. The bourgeoisie must attempt to return to feudalism.
 - b. The capitalists must disregard class divisions.
 - c. The working class must overthrow the class system of capitalist societies.
 - d. The working class must work with capitalists to improve society.

5. Which of the following refers to people's awareness of the link between their immediate social settings and the remote, impersonal social world?
 - a. The sociological imagination
 - b. The anthropologic experience
 - c. The social recognition
 - d. The rationalization process

6. Maxine, age 14, decides that she wants to become an Olympic runner. She takes running lessons, joins her school's running team, reads magazine articles about Olympic runners, and goes to track meets at a nearby university. This is an example of
 - a. desocialization
 - b. resocialization
 - c. reverse socialization
 - d. anticipatory socialization

7. "Women who receive welfare are less likely than other women to have babies." This statement is an example of a(n)
- operational definition
 - dysfunction
 - correlation
 - hypothesis
8. Which of the following best describes a bureaucracy?
- A two-member group with a great deal of intimacy and mutual understanding
 - A small, impersonal group with little intimacy or mutual understanding
 - A component of formal organizations that uses rules and hierarchical ranking to achieve efficiency
 - An organization established on the basis of common interest whose members volunteer or even pay to participate
9. Which of the following best describes social interaction?
- The relationships that link a person to others and indirectly to still more people
 - The process of learning the requirements for effective participation in social groups
 - The way in which a society is organized into relationships
 - The ways in which people respond to one another
10. According to the classical theory of formal organizations, what motivates workers almost entirely?
- Job satisfaction
 - Fear of superiors
 - Conformity to the group
 - Economic rewards
11. Two people arrive at the scene of an accident and do not know what just happened or what to do. This is an example of
- alienation
 - anomie*
 - role conflict
 - the sociological imagination
12. Juana, an American traveling abroad, observes locals eating insects. She does not eat any herself, but she also does not judge the practice. Juana is exhibiting
- polycentrism
 - xenocentrism
 - cultural relativism
 - cross-cultural communication

13. Kevin, a sociology student, has completed a literature review. What is his next step?
- Define the problem.
 - Develop a hypothesis.
 - Choose a research design.
 - Generate ideas for future research.
14. Ben joins a group of indigenous people in Guatemala for two years to get an accurate sense of how the group operates. This approach is called
- survey design
 - experimentation
 - face-to-face interaction
 - participant observation
15. Studies of "feral children" (those raised in isolation from human interaction) show that
- social interaction is necessary for language and intellectual development
 - social interaction is necessary for the preservation of survival instincts
 - feral children have more violent tendencies than other children
 - feral children learn the same way as other children
16. The _____ perspective emphasizes that social roles contribute to a society's stability by enabling people to anticipate others' behavior and pattern their own actions accordingly.
- conflict
 - feminist
 - functionalist
 - interactionist
17. The _____ perspective views education as an instrument of elite domination.
- global
 - conflict
 - functionalist
 - interactionist
18. A(n) _____ would view sports as an "opiate" that distracts people from the realities of personal problems and social issues.
- functionalist
 - interactionist
 - conflict theorist
 - global sociologist
19. A formal, impersonal group in which there is little social intimacy or mutual understanding is a _____ group.
- primary
 - secondary
 - tertiary
 - reference

20. Which of the following theorists is known as a symbolic interactionist?
- Immanuel Kant
 - Morris Rosenberg
 - Peter Berger
 - Erving Goffman
21. Mikey is starting to use words and symbols to distinguish objects and ideas. According to Jean Piaget's cognitive theory of development, Mikey is in the _____ stage.
- sensorimotor
 - preoperational
 - concrete operational
 - formal operational
22. Which of the following best describes the dramaturgical approach?
- A framework for understanding child development proposed by George Herbert Mead
 - A view of social interaction in which people are seen as theatrical performers
 - A process of discarding dysfunctional behavior patterns as part of a transition in one's life
 - An approach that emphasizes that the self is the product of one's social interaction with others
23. Which of the following is a total institution?
- A psychiatric hospital
 - A Girl Scout troop
 - An elementary school
 - The Chicago Cubs
24. When a 10-year-old child recognizes the impact of her behavior on others, she is at the _____ stage of the development of the self.
- preparatory
 - play
 - sensorimotor
 - game
25. Which of the following is an example of material culture?
- A smart phone
 - A regional dialect
 - Hand gestures
 - Table manners
26. Nick was raised in an Italian-American family. He believes that the Italian-American tradition of spending holidays with a large number of family members, eating copious amounts of food, is the best way to celebrate. This is an example of
- insensitivity
 - pluralism
 - discrimination
 - ethnocentrism

27. Jacob repeatedly commits crimes and continues to go into and out of prison. He is engaging in
- social criminality
 - vocational rehabilitation
 - criminal recidivism
 - illicit recurrence
28. Marilyn is born into a homeless, single-parent family. She is a very talented musician, and as an adult she becomes a wealthy, world-acclaimed violinist. This situation can occur in which of the following stratification systems?
- Class
 - Caste
 - Slavery
 - Estate
29. In the town of Smallville, the children attend the same school, most families belong to the same church, and everyone knows each other and has shared numerous experiences. This community would be characterized by Ferdinand Tönnies with which term?
- Gemeinschaft*
 - Gesellschaft*
 - Mechanical solidarity
 - Organic solidarity
30. The steady trend of moving American manufacturing jobs overseas is called
- deindustrialization
 - gentrification
 - urbanization
 - reification
31. A(n) _____ group is set apart from others because of physical differences that have taken on social significance.
- social
 - ethnic
 - racial
 - reference
32. Attempts by society to regulate people's thoughts and behavior are called
- organizational cohesion
 - structural functionalism
 - social control
 - social conflict

33. Which of the following describes an invisible barrier preventing the promotion of qualified individual in a work environment because of their gender, race or ethnicity?
- a. Glass ceiling
 - b. Exploitation theory
 - c. Professional stereotyping
 - d. Institutional discrimination
34. Denying equal rights and opportunities to individuals and groups because of prejudice or for other arbitrary reasons is known as
- a. segregation
 - b. discrimination
 - c. stereotyping
 - d. ethnocentrism
35. According to Arlie Hochschild, how much more do women work than men in a year, due to the second shift?
- a. 7 hours
 - b. 7 workdays
 - c. A week of 24-hour days
 - d. A month of 24-hour days
36. Which of the following describes a society that is primarily concerned with providing services rather than manufacturing goods?
- a. Postindustrial
 - b. Preindustrial
 - c. Industrial
 - d. Postmodern
37. John is an African American man born in the southern U.S. in the pre-civil rights era. According to some sociologists, John was born into a status that would always be subordinate to the status of all of the White members of the community. What kind of system does this illustrate?
- a. Class system
 - b. Caste system
 - c. Estate system
 - d. Mobility system
38. John, the president of a small corporation, spends a weekend gambling illegally and using street drugs. According to some sociologists, John has committed _____ crimes.
- a. inchoate
 - b. victimless
 - c. corporate
 - d. white-collar

39. Frank works as a cashier in a hardware store. His boss, Sally, instructs him to include the price of a new hammer—which she has deceptively placed near the register—on everyone's bill. Sally also encourages him to charge customers more than the listed price for their items. Eventually, Frank develops his own deceptive sales practices. This is an example of
- deviant anomie
 - deceptive labeling
 - fraudulent dramaturgy
 - differential association
40. Which of the following describes segregation?
- Deliberately and systematically killing the members of an ethnic, racial or nationality group
 - Imposing a physical separation of two groups, usually a minority group from a dominant group
 - Denying opportunities and equal rights to individuals and groups because of prejudice or for other arbitrary reasons
 - Combining a majority and a minority group through intermarriage
41. Brendan is attending a business lunch. During the meal, he reaches in front of a corporate executive for a roll and hits her arm as she is holding a cup of coffee. The coffee spills on her suit, and she glares at Brendan. The glare is an example of a(n)
- folkway
 - norm
 - informal sanction
 - formal sanction
42. An employee at a homeless shelter is so concerned with paperwork that she does not have time to address the needs of the homeless individuals who seek assistance. According to Merton's theory, this worker is a(n)
- rebel
 - ritualist
 - retreatist
 - innovator
43. In general, what is true about a stigma?
- It empowers the stigmatized person to have lifelong success.
 - It prevents full inclusion in the human community.
 - It is well understood by the stigmatized person.
 - It is easily overcome.
44. Many Puerto Rican individuals living in Chicago were once unable to serve in the police department there because they did not meet the height requirement. This illustrates which of the following?
- Minority scapegoating
 - Workplace prejudice
 - Institutional discrimination
 - Ethnic exploitation

45. Carrie is caught cheating on a test, and a college disciplinary committee decides to expel her from the college. The committee's action is an example of which of the following?
- Neutralization
 - Formal social control
 - Informal social control
 - Enforcement of regulatory law
46. Which of the following refers to an individual's salary and wages?
- Class
 - Wealth
 - Income
 - Prosperity
47. Alex, an inner-city youth, spends many hours in the neighborhood playground playing basketball. He becomes an excellent player, wins a college scholarship, and then signs a lucrative contract with the National Basketball Association. This illustrates _____ mobility.
- status
 - structural
 - vertical
 - horizontal
48. Tim, the owner of a professional football team, can fire players for not winning a championship, have the city build him a new stadium, and control which advertisements are shown during the team's televised games. According to Max Weber's view, Tim has
- class
 - status
 - esteem
 - power
49. Which term refers to a position within a group or society?
- Status
 - Mobility
 - Stratification
 - Gemeinschaft*
50. Brian, a corporate vice president, is convicted of attempting to bribe a presidential aide. Brian has committed a(n) _____ crime.
- index
 - white-collar
 - professional
 - organized

51. Which of the following theorists were most responsible for refining the theory of socialism?

- a. Friedrich Engels and Karl Marx
- b. Max Weber and Karl Marx
- c. Max Weber and Émile Durkheim
- d. Adam Smith and James William Gibson

52. Which of the following describes *incest taboo*?

- a. The prohibition of marriage between close relatives and neighbors
- b. The prohibition of having sex with neighbors or business associates
- c. The prohibition of sexual relationships between culturally specified relatives
- d. The requirement that one's sexual initiation occur within the safety of a family relationship

53. A type of societal condition in which men primarily control almost all key social institutions is called

- a. matriarchy
- b. patriarchy
- c. plutocracy
- d. communism

54. Using Karl Marx's idea of the two distinct classes in capitalist society, women and minorities would be considered a part of the

- a. bourgeoisie
- b. proletariat
- c. working poor
- d. upper class

55. Which of the following refers to recruitment of minority group members for jobs, promotions and educational opportunities?

- a. Inclusionism
- b. Quota system
- c. Affirmative action
- d. Reverse discrimination

56. In some societies, men are away from home for long periods of time, and women are fully responsible for the household and for making the major family decisions. This is a _____ pattern of authority.

- a. matrilineal
- b. matricentric
- c. matriarchal
- d. feminist

57. Matt comforts his niece about her romantic troubles, works as a plumber, and reads bedtime stories to his children. Matt is portraying
- male expressiveness
 - multiple masculinities
 - gender instrumentality
 - gender expectations
58. What world religion has the most practitioners?
- Islam
 - Judaism
 - Hinduism
 - Christianity
59. Members of a religion adhere to statements that are known as religious
- norms
 - rituals
 - beliefs
 - experiences
60. Jews are expected to eat unleavened bread, or matzo, during the Seder dinner that marks the beginning of the Passover holiday. Eating the matzo and having a Seder are examples of religious
- rituals
 - beliefs
 - values
 - experiences
61. _____ is the ideology that one sex is superior to the other.
- Sexism
 - Feminism
 - Sex stratification
 - Gender discrimination
62. In the United States, what is the most typical pattern of descent?
- Bilateral
 - Bilineal
 - Matrilineal
 - Patrilineal
63. A man marrying a woman and her sisters is an example of
- polyandry
 - polygyny
 - group marriage
 - genetic monogamy

64. Which of the following is an example of a man "redoing" traditional gender roles?
- Racing a sports car
 - Not crying when sad
 - Organizing a holiday party
 - Fixing household appliances
65. Which of the following best describes liberation theology?
- The beliefs of those who support a literal interpretation of the book of Genesis
 - A religious organization that claims to include most of the members of a society
 - The struggle of a church to denounce the government as violent, hypocritical and idolatrous
 - The use of a church in a political effort to eliminate poverty, discrimination and injustice
66. In the larger society, male nurses, grade school teachers and librarians may experience some scorn. Within the profession, they
- are automatically considered better at their jobs than women
 - are often similarly scorned by their female colleagues
 - receive more encouragement than women to become administrators
 - typically earn the same salaries as their female colleagues
67. The _____ perspective would suggest that family decision making reflects the inequality of traditional gender stratification.
- interactionist
 - functionalist
 - labeling
 - conflict
68. According to the _____ perspective, the family gratifies the needs of its members and contributes to the stability of society.
- conflict
 - functionalist
 - feminist
 - interactionist
69. When an individual takes the words from a religious text and interprets them literally, it is called
- religious ritualism
 - fanaticism
 - fundamentalism
 - secularization
70. According to the _____ perspective, marriage is a social institution closely tied to human reproduction.
- interactionist
 - functionalist
 - feminist
 - conflict

71. Rosa and Manuel, a young Mexican American couple, have formed a nuclear family, but they enjoy their relationships with parents and relatives and interact with them regularly. This is an example of
- familism
 - marianismo
 - endogamy
 - cohabitation
72. Which of the following family types refers to a married couple and their unmarried children living together?
- Matrilocal
 - Patrilocal
 - Nuclear
 - Extended
73. Which of the following refers to marriage outside of one's own social group?
- Exogamy
 - Hypergamy
 - Consanguinity
 - Open marriage
74. A teenage couple has a baby, and they feel that they are too young to raise it. The girl's aunt and uncle cannot produce a child of their own, and they all agree that the aunt and uncle should take legal custody of the baby. This is an example of
- endogamy
 - heterogamy
 - cohabitation
 - adoption
75. A sociologist studies a society in which a woman may have more than one husband at a time. This type of family structure is an example of
- monogamy
 - matriliny
 - polygyny
 - polyandry
76. The Patriot Act allows federal officials more latitude in which of the following?
- Monitoring the voting patterns of criminal suspects
 - Photographing suspects in public
 - Videotaping suspects as they are interrogated
 - Gathering electronic data, such as banking records

77. After a presidential election in the U.S., nearly half the population accepts the leadership of a president for whom they did not vote. This illustrates _____ authority.
- traditional
 - egalitarian
 - charismatic
 - rational-legal
78. Which sociologist noted that capitalist societies have increasing demands for products, for obtaining natural resources at minimal costs, and for manufacturing products as quickly and cheaply as possible, no matter the long-term environmental consequences?
- Rachel Carson
 - Karl Marx
 - Allan Schnaiberg
 - Paul Ehrlich
79. Which of the following refers to an individual worker who believes he/she is better off than he/she actually is?
- Class confusion
 - Dialectical change
 - Double benchmark
 - False consciousness
80. Which college subculture values knowledge for its own sake and identifies with the intellectual concerns of the faculty?
- Fraternal
 - Collegiate
 - Academic
 - Nonconformist
81. The 1989 Exxon *Valdez* incident illuminates the problem of
- nuclear contamination
 - water pollution
 - land contamination
 - air pollution
82. Which of the following refers to "who gets what, when, and how"?
- Economics
 - Culture
 - Society
 - Politics

83. Immigrants with multiple social relationships linking their societies of origin with their societies of settlement are known as
- transnationals
 - transglobals
 - global citizens
 - international citizens
84. Who were the rebellious craft workers that resisted the Industrial Revolution by destroying new factory machinery?
- Amish
 - Shakers
 - Chartists
 - Luddites
85. What is the second most used language on the Internet?
- Spanish
 - Chinese
 - Arabic
 - Japanese
86. In the past, which of the following was the most obvious aspect of the integrative function of education in the United States?
- Teaching students that they share a common history
 - Embracing diversity in the classroom
 - Enforcing strict discipline
 - Promoting a common language
87. According to Karl Marx, humanity will move toward its final stage of development through
- unilinear development
 - evolutionary change
 - socialist revolution
 - individual enlightenment
88. Prominent civil rights leaders, such as Martin Luther King and Malcolm X, would be considered examples of what type of authority?
- Egalitarian
 - Charismatic
 - Traditional
 - Rational-legal

89. A society in which the wealthiest individuals control the processes of government would best fit into what type of political model?
- Pluralist
 - Marxist
 - Socialist
 - Elitist
90. Which of the following describes *social change*?
- Society's continuous movement in a specific direction
 - An alteration over time in behavior patterns and culture
 - A view of society as moving toward instability
 - A view that society is moving in many directions at the same time
91. According to world systems analysis, a nation with marginal economic status is at the
- core
 - semiperiphery
 - periphery
 - border
92. Consistent with Immanuel Wallerstein's world systems analysis, peripheral nations connecting to the Internet are required to depend on industrial giants to provide
- hardware
 - biometrics
 - network hosts
 - cellular connections
93. Which of the following is true about Karl Marx's model of economic determinism?
- It explains why we experience alienation.
 - It claims that all social institutions emerge from an economic base.
 - It describes two economic classes: the capitalists and the proletarians.
 - It is not demonstrated in military actions that clearly have American economic interests at heart.
94. The emigration of skilled workers who are desperately needed in their home countries is known as
- mass exodus
 - opportunity loss
 - brain drain
 - techno-flow
95. The concept that describes how people in modern society distribute tasks in an effort to achieve a common goal is called
- rules and regulations
 - mechanical solidarity
 - division of labor
 - charismatic authority

96. Morbidity rates are the
- incidence of death in a given population
 - incidence of diseases in a given population
 - total number of cases of a specific disorder at a given time
 - number of new cases of a specific disorder in a population during a stated period of time
97. According to Talcott Parsons, physicians function as _____, because they verify that a patient is either ill or recovered.
- negotiators
 - ambassadors
 - functionalists
 - gatekeepers
98. What is true about the Mental Health Parity and Addiction Equity Act of 2008?
- It required insurers to extend comparable benefits for mental and physical health care.
 - It recommended government-sponsored community-based mental health centers.
 - It established standard criteria for diagnosing mental disorders.
 - It was the first federal action taken to address mental illness.
99. With regard to public perceptions of mental illness in the U.S. since 1950, people have become
- less likely to associate mental illness with violence
 - less sophisticated in their discussions of mental illness
 - more likely to use holistic remedies for mental illness
 - more open to disclosure and response to mental illness
100. Which of the following intellectuals is credited with beginning the conversation about natural selection?
- Herbert Spencer
 - Charles Darwin
 - Émile Durkheim
 - Jeremy Bentham

END OF TEST