

今天 下午 4:36

Hello!!

It's Did you read time! Haha

Heyyyy

Did u read?

Laughed at "It's Did you read time!
Haha "

Yea I did! It's actually my favorite
chapter

Ohh can u talk more about it?

I love this chapter too

Because the idea about negotiation
is my favorite haha

I love negotiating with people and
actually I learned a lot from my
parents as well. They taught me a
lot about it!

What do u think the style you use to
negotiate with people?

I'm always collaborating

I love collaborating with people so that I can come up with an idea that is good for both

Hahahaha I can relate to your personality

You are creative so you can come out with new ideas

I am a little different

I thinking I am leaning more towards compromising

Yea? Tell me about it!

Usually it's hard to have win win situation so I usually find the balance between

I would choose the deal that's fair and equal to us

Also it's more efficient to close the discussion which will prevent further stress

I don't like to arguing and discussing problem with others for too long 🥲

I will try to solve the problem as fast as possible but it also have some downside which I am not able to do the best solution for both of us

Hope it's clear that I am talking about

Yes It's really interesting that is related to our personalities. And I'm very similar to you. Since I don't like arguing with people, I'm more like a listener

Yeah

But there are a lot of competing Individuals which is really hard to negotiate with them!

Yea I find the same way, although I try to back up sometimes but still they will keep going and going and it makes me really uncomfortable

Recently I was selling something on EBay and the buyer wants return and it's so hard to negotiate with her

She just wants the money back

I feel my style after I read this chapter

Yes

Liked “Yea I find the same way, although I try to back up sometimes but still they will keep going and going and it makes me really uncomfortable ”

Yea I feel you. Let's move on to the negotiation play! Let's see what we can do about it!