

Contracts Midterm Essay Exam Requirements:

1. Follow the submission and format instructions in Chapter 5 of this syllabus.
2. Midterm essay exam answers must not exceed eight pages. The typical length for a good answer is 3½ to 6 pages. It is unlikely a paper of less than 3 pages will have sufficient coverage of the issues or sufficient argument to receive a good grade. On the other hand, it is equally unlikely that a paper of more than about 6 pages will be concise and focused enough on the proper issues to receive a good grade.
3. Use IRAC format, and write the essay in a narrative fashion.
4. Include a copy of the midterm essay exam question with your answer when it is submitted for grading.

Contracts
Midterm Essay Examination Question

Sarah wanted to buy new patio furniture and listed her old set on a popular online site for sale. Her listing included a photo, her address and cell phone number, and a description that said "Good condition patio chairs with table. First \$400 takes them."

Bob sent a text message to Sarah that said, "Interested in patio set. Will you take \$200?"

Sarah texted back, "No. But I'll take \$300."

Just then, Sarah received a text message from Carl that said, "I'll give you \$350 for the patio furniture."

Sarah immediately sent Carl a text that said, "Deal!"

Sarah then began to type a text to Bob, stating: "Sorry, I've sold the patio set to someone else." But before Sarah could send the message, Bob called her. When Sarah answered her phone, Bob said, "Hi, this is Bob. I'll pay the \$300 you asked for the patio furniture. I have your address and I'm on the way to pick them now."

Sarah quickly hung up the phone without saying anything at all to Bob.

Bob then texted Sarah a message that said, "Sorry, must be bad connection. On my way for patio set for \$300."

While Sarah wondered what to do, she received a text from Dan that said, "I'll take your patio furniture set. Am I the first with \$400?"

Ten minutes later, Bob, Carl, and Dan each arrived at Sarah's house. Is Sarah obligated to sell the patio furniture to any of them?