PRINT

Annual Report

Annual Report | **Baldwin** | **C104959_177** | **Round: 8 Dec. 31, 2027**

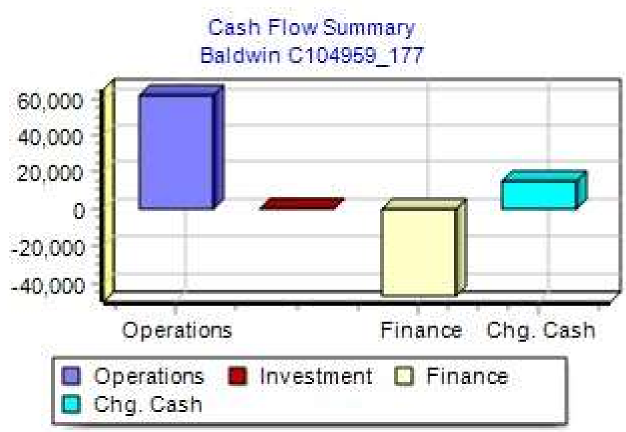
Balance Sheet

DEFINITIONS: Common Size: The common size column simply represents each item as a percentage of total assets for that year. **Cash**: Your end-of-year cash position. **Accounts Receivable**: Reflects the lag between delivery and payment of your products. **Inventories**: The current value of your inventory across all products. A zero indicates your company stocked out. Unmet demand would, of course, fall to your competitors. **Plant & Equipment**: The current value of your plant. **Accum Deprec**: The total accumulated depreciation from your plant. **Accts Payable**: What the company currently owes suppliers for materials and services. **Current Debt**: The debt the company is obligated to pay during the next year of operations. It includes emergency loans used to keep your company solvent should you run out of cash during the year. **Long Term Debt**: The company's long term debt is in the form of bonds, and this represents the total value of your bonds. **Common Stock**: The amount of capital invested by shareholders in the company. **Retained Earnings**: The profits that the company chose to keep instead of paying to shareholders as dividends.

ASSETS			2027 Common Size	2026
Cash	$14,935		7.6%	$0
Accounts Receivable	$27,804		14.1%	$28,501
Inventory	$20,960		10.7%	$29,962
Total Current Assets		$63,699	32.4%	$58,463
Plant & Equipment	$288,810		146.9%	$288,810
Accumulated Depreciation	($155,937)		-79.3%	($136,683)
Total Fixed Assets		$132,873	67.6%	$152,127
Total Assets		$196,572	100.0%	$210,590
LIABILITIES & OWNERS' EQUITY				
Accounts Payable	$7,270		3.7%	$7,030
Current Debt	$0		0.0%	$4,903
Long Term Debt	$54,400		27.7%	$54,400
Total Liabilities		$61,670	31.4%	$66,333
Common Stock	$24,453		12.4%	$27,344
Retained Earnings	$110,450		56.2%	$116,912
Total Equity		$134,903	68.6%	$144,256
Total Liab. & O. Equity		$196,572	100.0%	$210,590

Cash Flow Statement

The **Cash Flow Statement** examines what happened in the Cash Account during the year. Cash injections appear as positive numbers and cash withdrawals as negative numbers. The Cash Flow Statement is an excellent tool for diagnosing emergency loans. When negative cash flows exceed positives, you are forced to seek emergency funding. For example, if sales are bad and you find yourself carrying an abundance of excess inventory, the report would show the increase in inventory as a huge negative cash flow. Too much unexpected inventory could outstrip your inflows, exhaust your starting cash and force you to beg for money to keep your company afloat.



Cash Flows from Operating Activities:	2027	2026
Net Income (Loss)	$32,466	$37,359
Depreciation	$19,254	$19,254
Extraordinary gains/losses/writeoffs	$0	$0
Accounts Payable	$239	($1,007)
Inventory	$9,002	$3,600
Accounts Receivable	$697	($2,233)
Net cash from operations	$61,658	$56,974
Cash Flows from Investing Activities:		
Plant Improvements	$0	($27,600)
Cash Flows from Financing Activities:		
Dividends Paid	($26,565)	($8,604)
Sales of Common Stock	$0	$0
Purchase of Common Stock	($15,255)	($15,023)
Cash from long term debt	$0	$0
Retirement of long term debt	$0	$0
Change in current debt (net)	($4,903)	($6,041)
Net cash from financing activities	($46,723)	($29,668)
Net change in cash position	$14,935	($294)
Closing cash position	$14,935	$0

Annual Report	Baldwin	C104959_177	Round: 8 Dec. 31, 2027

2027 Income Statement

(Product Name:)	Baker	Bead	Bid	Bold	Buddy	Blue	NA	NA	2027 Total	Common Size
Sales	$75,934	$23,192	$60,598	$42,979	$36,021	$14,989	$0	$0	$253,713	100.0%
Variable Costs:										
Direct Labor	$13,402	$1,897	$14,384	$11,902	$10,147	$3,861	$0	$0	$55,592	21.9%
Direct Material	$25,299	$5,535	$21,050	$17,365	$11,779	$5,054	$0	$0	$86,083	33.9%
Inventory Carry	$945	$1,124	$0	$0	$447	$0	$0	$0	$2,515	1.0%
Total Variable	$39,646	$8,556	$35,434	$29,267	$22,373	$8,915	$0	$0	$144,190	56.8%
Contribution Margin	$36,289	$14,636	$25,164	$13,712	$13,648	$6,075	$0	$0	$109,523	43.2%
Period Costs:										
Depreciation	$4,991	$9,890	$1,560	$1,040	$1,040	$733	$0	$0	$19,254	7.6%
SG&A: R&D	$683	$0	$494	$674	$434	$477	$0	$0	$2,762	1.1%
Promotions	$1,400	$1,400	$1,400	$1,400	$1,400	$1,400	$0	$0	$8,400	3.3%
Sales	$3,000	$3,000	$3,000	$2,400	$3,000	$2,000	$0	$0	$16,400	6.5%
Admin	$932	$285	$743	$527	$442	$184	$0	$0	$3,112	1.2%
Total Period	$11,005	$14,575	$7,197	$6,041	$6,316	$4,795	$0	$0	$49,929	19.7%
Net Margin	$25,283	$61	$17,967	$7,671	$7,332	$1,280	$0	$0	$59,594	23.5%

Definitions: **Sales**: Unit sales times list price. **Direct Labor**: Labor costs incurred to produce the product that was sold. **Inventory Carry Cost**: the cost to carry unsold goods in inventory. **Depreciation**: Calculated on straight-line 15-year depreciation of plant value. **R&D Costs**: R&D department expenditures for each product. **Admin**: Administration overhead is estimated at 0.7% of sales. **Promotions**: The promotion budget for each product. **Sales**: The sales force budget for each product. **Other**: Charges not included in other categories such as Fees, Write Offs, and TQM. The fees include money paid to investment bankers and brokerage firms to issue new stocks or bonds plus consulting fees your instructor might assess. Write-offs include the loss you might experience when you sell capacity or liquidate inventory as the result of eliminating a production line. If the amount appears as a negative amount, then you actually made money on the liquidation of capacity or inventory. **EBIT**: Earnings Before Interest and Taxes. **Short Term Interest**: Interest expense based on last year's current debt, including short term debt, long term notes that have become due, and emergency loans. **Long Term Interest**: Interest paid on outstanding bonds. **Taxes**: Income tax based upon a 35% tax rate. **Profit Sharing**: Profits shared with employees under the labor contract. **Net Profit**: EBIT minus interest, taxes, and profit sharing.

Other	$1,929	0.8%
EBIT	$57,665	22.7%
Short Term Interest	$0	0.0%
LongTerm Interest	$6,699	2.6%
Taxes	$17,838	7.0%
Profit Sharing	$663	0.3%
Net Profit	$32,466	12.8%