



to be sent without people having to commit to a telephone conversation. A person is able to say what is needed, and the other person will receive the information and respond when it's convenient to do so.

In order to more quickly type what they are trying to say, many people use abbreviations instead of words. The language created by these abbreviations is called textspeak. Some people believe that using these abbreviations is hindering the writing abilities of students, and others argue that texting is actually having a positive effect on writing. In fact, it seems likely that texting has no significant effect on student writing.

—Michaela Cullington, "Does Texting Affect Writing?"

If you're writing for a nonacademic audience or genre—for a newspaper or a website, for example—your introduction may need to entice your readers to read on by connecting your text to their interests through shared experiences, anecdotes, or some other attention-getting device. Cynthia Bass, writing a newspaper article about the Gettysburg Address on its 135th anniversary, connects that date—the day her audience would read it—to Lincoln's address. She then develops the rationale for thinking about the speech and introduces her specific topic: debates about the writing and delivery of the Gettysburg Address:

November 19 is the 135th anniversary of the Gettysburg Address. On that day in 1863, with the Civil War only half over and the worst yet to come, Abraham Lincoln delivered a speech now universally regarded as both the most important oration in U.S. history and the best explanation—"government of the people, by the people, for the people"—of why this nation exists.

We would expect the history of an event so monumental as the Gettysburg Address to be well established. The truth is just the opposite. The only thing scholars agree on is that the speech is short—only ten sentences—and that it took Lincoln under five minutes to stand up, deliver it, and sit back down.

Everything else—when Lincoln wrote it, where he wrote it, how quickly he wrote it, how he was invited, how the audience reacted—has been open to debate since the moment the words left his mouth.

—Cynthia Bass, "Gettysburg Address: Two Versions"

academic
literacies

rhetorical
situations

genres

fields

processes

strategies

research
MLA / APA

media /
design

readings



Ways of Beginning

Explain the larger context of your topic. Most essays are part of an ongoing conversation, so you might begin by outlining the context of the subject to which your writing responds. An essay exploring the “emotional climate” of the United States after Barack Obama became president in 2008 begins by describing the national moods during some of his predecessors’ administrations:

Every president plays a symbolic, almost mythological role that’s hard to talk about, much less quantify—it’s like trying to grab a ball of mercury. I’m not referring to using the bully pulpit to shape the national agenda but to the way that the president, as America’s most inescapably powerful figure, colors the emotional climate of the country. John Kennedy and Ronald Reagan did this affirmatively, expressing ideals that shaped the whole culture. Setting a buoyant tone, they didn’t just change movies, music, and television; they changed attitudes. Other presidents did the same, only unpleasantly. Richard Nixon created a mood of angry paranoia, Jimmy Carter one of dreary defeatism, and George W. Bush, especially in that seemingly endless second term, managed to do both at once.

—John Powers, “Dreams from My President”

State your thesis. Sometimes the best beginning is a clear **THESIS** stating your position, like the following statement in an essay arguing that fairy tales and nursery rhymes introduce us to “the rudiments and the humanness of engineering”:

We are all engineers of sorts, for we all have the principles of machines and structures in our bones. We have learned to hold our bodies against the forces of nature as surely as we have learned to walk. We calculate the paths of our arms and legs with the computer of our brain, and we catch baseballs and footballs with more dependability than the most advanced weapons systems intercept missiles. We may wonder if human evolution may not have been the greatest engineering feat of all time. And though many of us forget how much we once knew about the principles and practices of engineering, the nursery rhymes and fairy tales of our youth preserve the evidence that we did know quite a bit.

—Henry Petroski, “Falling Down Is Part of Growing Up”



Forecast your organization. You might begin by briefly outlining the way in which you will organize your text. The following example from a scholarly paper on the role of immigrants in the U.S. labor market offers background on the subject and describes the points that the writer's analysis will discuss:

Debates about illegal immigration, border security, skill levels of workers, unemployment, job growth and competition, and entrepreneurship all rely, to some extent, on perceptions of immigrants' role in the U.S. labor market. These views are often shaped as much by politics and emotion as by facts.

To better frame these debates, this short analysis provides data on immigrants in the labor force at the current time of slowed immigration, high unemployment, and low job growth and highlights eight industries where immigrants are especially vital. How large a share of the labor force are they and how does that vary by particular industry? How do immigrants compare to native-born workers in their educational attainment and occupational profiles?

The answers matter because our economy is dependent on immigrant labor now and for the future. The U.S. population is aging rapidly as the baby boom cohort enters old age and retirement. As a result, the labor force will increasingly depend upon immigrants and their children to replace current workers and fill new jobs. This analysis puts a spotlight on immigrant workers to examine their basic trends in the labor force and how these workers fit into specific industries and occupations of interest.

—Audrey Singer, "Immigrant Workers in the U.S. Labor Force"

Offer background information. If your readers may not know as much as you do about your topic, giving them information to help them understand your position can be important, as David Guterson does in an essay on the Mall of America:

Last April, on a visit to the new Mall of America near Minneapolis, I carried with me the public-relations press kit provided for the benefit of reporters. It included an assortment of "fun facts" about the mall: 140,000 hot dogs sold each week, 10,000 permanent jobs, 44 escalators and 17 elevators, 12,750 parking places, 13,300 short tons of steel, \$1 million in cash disbursed weekly from 8 automatic-teller machines.



Opened in the summer of 1992, the mall was built on the 78-acre site of the former Metropolitan Stadium, a five-minute drive from the Minneapolis–St. Paul International Airport. With 4.2 million square feet of floor space—including twenty-two times the retail footage of the average American shopping center—the Mall of America was “the largest fully enclosed combination retail and family entertainment complex in the United States.”

—David Guterson, “Enclosed. Encyclopedic. Endured. One Week at the Mall of America”

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VISUALS can also help provide context. For example, this essay on the Mall of America might have included a photo like the one on the preceding page to convey the size of the structure.

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Define key terms or concepts. The success of an argument often hinges on how key terms are **DEFINED**. You may wish to provide definitions up front, as an advocacy website, *Health Care Without Harm*, does in a report on the hazards of fragrances in health-care facilities:

To many people, the word “fragrance” means something that smells nice, such as perfume. We don’t often stop to think that scents are chemicals. Fragrance chemicals are organic compounds that volatilize, or vaporize into the air—that’s why we can smell them. They are added to products to give them a scent or to mask the odor of other ingredients. The volatile organic chemicals (VOCs) emitted by fragrance products can contribute to poor indoor air quality (IAQ) and are associated with a variety of adverse health effects.

—“Fragrances,” *Health Care Without Harm*

Connect your subject to your readers’ interests or values. You’ll always want to establish common ground with your readers, and sometimes you may wish to do so immediately, in your introduction, as in this example:

We all want to feel safe. Most Americans lock their doors at night, lock their cars in parking lots, try to park near buildings or under lights, and wear seat belts. Many invest in expensive security systems, carry pepper spray or a stun gun, keep guns in their homes, or take self-defense classes. Obviously, safety and security are important issues in American life.

—Andy McDonie, “Airport Security: What Price Safety?”



Start with something that will provoke readers' interest. Anna Quindlen opens an essay on feminism with the following eye-opening assertion:

Let's use the F word here. People say it's inappropriate, offensive, that it puts people off. But it seems to me it's the best way to begin, when it's simultaneously devalued and invaluable.

Feminist. Feminist, feminist, feminist.

—Anna Quindlen, "Still Needing the F Word"

Start with an anecdote. Sometimes a brief **NARRATIVE** helps bring a topic to life for readers. See, for example, how an essay on the dozens, a type of verbal contest played by some African Americans, begins:

Alfred Wright, a nineteen-year-old whose manhood was at stake on Longwood Avenue in the South Bronx, looked fairly calm as another teenager called him Chicken Head and compared his mother to Shamu the whale.

He fingered the gold chain around his thin neck while listening to a detailed complaint about his sister's sexual abilities. Then he slowly took the toothpick out of his mouth; the jeering crowd of young men quieted as he pointed at his accuser.

"He was so ugly when he was born," Wright said, "the doctor smacked his mom instead of him."

—John Tierney, "Playing the Dozens"

Ask a question. Instead of a thesis statement, you might open with a question about the topic your text will explore, as this study of the status of women in science does:

Are women's minds different from men's minds? In spite of the women's movement, the age-old debate centering around this question continues. We are surrounded by evidence of de facto differences between men's and women's intellects—in the problems that interest them, in the ways they try to solve those problems, and in the professions they choose. Even though it has become fashionable to view such differences as environmental in origin, the temptation to seek an explanation in terms of innate differences remains a powerful one.

—Evelyn Fox Keller, "Women in Science: A Social Analysis"



Jump right in. Occasionally you may wish to start as close to the key action as possible. See how one writer jumps right into his profile of a blues concert:

Long Tongue, the Blues Merchant, strolls onstage. His guitar rides side-saddle against his hip. The drummer slides onto the tripod seat behind the drums, adjusts the high-hat cymbal, and runs a quick, off-beat tattoo on the tom-tom, then relaxes. The bass player plugs into the amplifier, checks the settings on the control panel, and nods his okay. Three horn players stand off to one side, clustered, lurking like brilliant sorcerer-wizards waiting to do magic with their musical instruments.

—Jerome Washington, "The Blues Merchant"

Ending

Endings are important because they're the last words readers read. How you end a text will depend in part on your **RHETORICAL SITUATION**. You may end by wrapping up loose ends, or you may wish to give readers something to think about. Some endings do both, as Cynthia Bass does in a report on the debate over the Gettysburg Address. In her two final paragraphs, she first summarizes the debate and then shows its implications:

What's most interesting about the Lincoln-as-loser and Lincoln-as-winner versions is how they marshal the same facts to prove different points. The invitation asks Lincoln to deliver "a few appropriate remarks." Whether this is a putdown or a reflection of the protocol of the time depends on the "spin"—an expression the highly politicized Lincoln would have readily understood—which the scholar places on it.

These diverse histories should not in any way diminish the power or beauty of Lincoln's words. However, they should remind us that history, even the history of something as deeply respected as the Gettysburg Address, is seldom simple or clear. This reminder is especially useful today as we watch expert witnesses, in an effort to divine what the founders meant by "high crimes and misdemeanors," club one another with conflicting interpretations of the same events, the same words, the same precedents, and the same laws.

—Cynthia Bass, "Gettysburg Address: Two Versions"

Bass summarizes the dispute about Lincoln's address and then moves on to discuss the role of scholars in interpreting historical events. Writing in 1999 during President Bill Clinton's impeachment hearings, she concludes by pointing out the way in which expert government witnesses often offer conflicting interpretations of events to suit their own needs. The ending combines several strategies to bring various strands of her essay together, leaving readers to interpret her final words themselves.

Ways of Ending

Restate your main point. Sometimes you'll simply **SUMMARIZE** your central idea, as in this example from an essay arguing that we have no "inner" self and that we should be judged by our actions alone:

The inner man is a fantasy. If it helps you to identify with one, by all means, do so; preserve it, cherish it, embrace it, but do not present it to others for evaluation or consideration, for excuse or exculpation, or, for that matter, for punishment or disapproval.

Like any fantasy, it serves your purposes alone. It has no standing in the real world which we share with each other. Those character traits, those attitudes, that behavior—that strange and alien stuff sticking out all over you—*that's the real you!*

—Willard Gaylin, "What You See Is the Real You"

Discuss the implications of your argument. The following conclusion of an essay on the development of Post-it notes leads readers to consider how failure sometimes leads to innovation:

Post-it notes provide but one example of a technological artifact that has evolved from a perceived failure of existing artifacts to function without frustrating. Again, it is not that form follows function but, rather, that the form of one thing follows from the failure of another thing to function as we would like. Whether it be bookmarks that fail to stay in place or taped-on notes that fail to leave a once-nice surface clean and intact, their failure and perceived failure is what leads to the true evolution of artifacts. That the perception of failure may take



centuries to develop, as in the case of loose bookmarks, does not reduce the importance of the principle in shaping our world.

—Henry Petroski, "Little Things Can Mean a Lot"

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End with an anecdote, maybe finishing a **NARRATIVE** that was begun earlier in your text or adding one that illustrates the point you are making. See how Sarah Vowell uses a story to end an essay on students' need to examine news reporting critically:

I looked at Joanne McGlynn's syllabus for her media studies course, the one she handed out at the beginning of the year, stating the goals of the class. By the end of the year, she hoped her students would be better able to challenge everything from novels to newscasts, that they would come to identify just who is telling a story and how that person's point of view affects the story being told. I'm going to go out on a limb here and say that this lesson has been learned. In fact, just recently, a student came up to McGlynn and told her something all teachers dream of hearing. The girl told the teacher that she was listening to the radio, singing along with her favorite song, and halfway through the sing-along she stopped and asked herself, "What am I singing? What do these words mean? What are they trying to tell me?" And then, this young citizen of the republic jokingly complained, "I can't even turn on the radio without thinking anymore."

—Sarah Vowell, "Democracy and Things Like That"

Refer to the beginning. One way to bring closure to a text is to bring up something discussed in the beginning; often the reference adds to or even changes the original meaning. For example, Amy Tan opens an essay on her Chinese mother's English by establishing herself as a writer and lover of language who uses many versions of English in her writing:

I am not a scholar of English or literature. I cannot give you much more than personal opinions on the English language and its variations in this country or others.

I am a writer. And by that definition, I am someone who has always loved language. I am fascinated by language in daily life. I spend a



great deal of my time thinking about the power of language—the way it can evoke an emotion, a visual image, a complex idea, or a simple truth. Language is the tool of my trade. And I use them all—all the Englishes I grew up with.

At the end of her essay, Tan repeats this phrase, but now she describes language not in terms of its power to evoke emotions, images, and ideas but in its power to evoke “the essence” of her mother. When she began to write fiction, she says,

[I] decided I should envision a reader for the stories I would write. And the reader I decided upon was my mother, because these were stories about mothers. So with this reader in mind—and in fact she did read my early drafts—I began to write stories using all the Englishes I grew up with: the English I spoke to my mother, which for lack of a better term might be described as “simple”; the English she used with me, which for lack of a better term might be described as “broken”; my translation of her Chinese, which could certainly be described as “watered down”; and what I imagined to be her translation of her Chinese if she could speak in perfect English, her internal language, and for that I sought to preserve the essence, but neither an English nor a Chinese structure. I wanted to capture what language ability tests can never reveal: her intent, her passion, her imagery, the rhythms of her speech and the nature of her thoughts.

—Amy Tan, “Mother Tongue”

Note how Tan not only repeats “all the Englishes I grew up with” but also provides parallel lists of what those Englishes can do for her: “evoke an emotion, a visual image, a complex idea, or a simple truth,” on the one hand, and, on the other, capture her mother’s “intent, her passion, her imagery, the rhythms of her speech and the nature of her thoughts.”

Propose some action, as in the following conclusion of a report on the consequences of binge drinking among college students:

The scope of the problem makes immediate results of any interventions highly unlikely. Colleges need to be committed to large-scale and long-term behavior-change strategies, including referral of alcohol abusers



to appropriate treatment. Frequent binge drinkers on college campuses are similar to other alcohol abusers elsewhere in their tendency to deny that they have a problem. Indeed, their youth, the visibility of others who drink the same way, and the shelter of the college community may make them less likely to recognize the problem. In addition to addressing the health problems of alcohol abusers, a major effort should address the large group of students who are not binge drinkers on campus who are adversely affected by the alcohol-related behavior of binge drinkers.

—Henry Wechsler et al., "Health and Behavioral Consequences of Binge Drinking in College: A National Survey of Students at 140 Campuses"

Considering the Rhetorical Situation

As a writer or speaker, think about the message that you want to articulate, the audience you want to reach, and the larger context you are writing in.

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PURPOSE

Your purpose will affect the way you begin and end. If you're trying to persuade readers to do something, you may want to open by clearly stating your thesis and end by calling for a specific action.

57–60

AUDIENCE

Who do you want to reach, and how does that affect the way you begin and end? You may want to open with an intriguing fact or anecdote to entice your audience to read a profile, for instance, whereas readers of a report may expect it to conclude with a summary of your findings.

61–65

GENRE

Does your genre require a certain type of beginning or ending? Arguments, for example, often provide a statement of the thesis near the beginning; proposals typically end with a call for some solution.

66–68

STANCE

What is your stance, and can your beginning and ending help you convey that stance? For example, beginning an argument on the distribution of AIDS medications to underdeveloped countries with an anecdote may



demonstrate concern for the human costs of the disease, whereas starting with a statistical analysis may suggest the stance of a careful researcher. Ending a proposal by weighing the advantages and disadvantages of the solution you propose may make you seem reasonable.

MEDIA / DESIGN

Your medium may affect the way you begin and end. A web text, for instance, may open with a homepage listing a menu of the site—and giving readers a choice of where they will begin. With a print text, you get to decide how it will begin and end.

IF YOU NEED MORE HELP

See also the guides to writing in Chapters 10–13 for ways of beginning and ending a **LITERACY NARRATIVE**, an essay **ANALYZING TEXT**, a **REPORT**, or an **ARGUMENT**.

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