

Connecting Personality Types With Careers and Jobs

The lists below represent career and jobs people of various personality types tend to enjoy doing. The job requirements are similar to the personality tendencies of the various types. It is important to remember that these do not list all of the jobs possible under the headings. And it is very important to remember that people can, and frequently do, fill jobs that are dissimilar to their personality... this happens all the time... and sometimes works out quite well. The lists are just another tool to give you ideas about careers and jobs you might enjoy. (Continued on back)

<u>ISTJ</u>	<u>ISFJ</u>	<u>INFJ</u>	<u>INTJ</u>
management accounting auditing efficiency expert engineer geologist bank examiners organizational development electricians dentist pharmacist school principals school bus drivers logistics & supply manager stock broker legal secretary/researcher computer operator computer programmer technical writer chief information officer police officer/detective real estate agent health care administrator	counseling ministry librarian/archivist/curator health care administrator secretarial speech pathologist bookkeepers dental hygienist computer operators personnel administrator paralegal real estate agent artist/musician interior decorator retail owner pharmacist primary school teachers physical therapist nurse social worker dietician/nutritionist inn keeper probation officer	career counselor psychologist special education teacher librarian artist playwright novelist/poet editor/art director information-graphics designer human resource manager merchandise planner environmental lawyer marketer job analyst dietitian/nutritionist research architect interpreter/translator social worker priest/clergy/monk/nun mediator/conflict resolver holistic health practitioner	management consultant economist scientist computer programmer environmental planner new business developer curriculum designer administrator mathematician psychologist neurologist biomedical researcher strategic planner civil/design engineer intellectual properties attorney designer editor/art director inventor informational-graphics designer financial planner judge architect
<u>ISTP</u>	<u>ISFP</u>	<u>INFP</u>	<u>INTP</u>
surveyor fire fighter private investigator pilot police officer purchasing agent chiropractor medical technician securities analyst computer repair person race car driver computer programmer electrical engineer legal secretary/paralegal coach/trainer commercial artist carpenter coach/trainer dental assistant radiological technician marine biologist software developer pharmaceutical sales logistics & supply manager economist/banker	bookkeeper clerical supervisor dental assistant physical therapist mechanic radiology technician surveyor chef forester geologist landscape designer crisis hotline operator teacher: elementary child welfare counselor jeweler gardener/botanist painter animal groomer/trainer marine biologist social worker dancer police/corrections officer fashion designer administrator dietician/nutritionist	information-graphics designer college professor researcher legal mediator social worker holistic health practitioner occupational therapist diversity manager HR development specialist minister/priest/rabbi missionary psychologist writer: poet/novelist journalist artist/musician editor/art director organizational development ...specialist social worker librarian special education teacher translator/interpreter physical therapist speech pathologist/audiologist social scientist	strategic planner writer staff development lawyer architect software designer financial analyst college professor photographer logician artist systems analyst neurologist physicist psychologist/psychiatrist research/development ...specialist computer programmer database manager chemist biologist investigator economist inventor pharmacist

<u>ESTP</u>	<u>ESFP</u>	<u>ENFP</u>	<u>ENTP</u>
mechanical engineer real estate broker chef land developer physical therapist stock broker news reporter fire fighter promoter entrepreneur pilot budget analyst insurance agent management consultant franchise owner electrical engineer technical trainer EEG technologist radiological technician emergency medical tech. corrections officer marine biologist fitness instructor/trainer professional athlete banker	veterinarian real estate agent child care provider social worker fundraiser athletic coach musician alcohol & drug addiction ...counselor special events producer teacher: preschool teacher: elementary teacher: special education emergency room nurse occupational therapist exercise physiologist team trainer travel sales public relations specialist labor relations mediator film producer photographer police/corrections officer optician/optometrist marine biologist	conference planner HR development trainer ombudsman clergy journalist newscaster career counselor housing director character actor marketing consultant musician/composer physical therapist graphics designer human resource manager merchandise planner advertising account manager dietitian/nutritionist speech pathologist editor/art director interior decorator public relations specialist strategic planner special education teacher inventor psychologist	systems designer venture capitalist actor journalist investment broker/banker real estate agent real estate developer strategic planner political manager politician special projects developer literary agent restaurant/bar owner network integration specialist diversity manager art director public relations specialist inventor logistics consultant outplacement consultant advertising creative director radio/TV talk show host industrial design manager sports marketing entrepreneur
<u>ESTJ</u>	<u>ESFJ</u>	<u>ENFJ</u>	<u>ENTJ</u>
government employee pharmaceutical sales auditor computer analyst project manager officer manager factory supervisor credit analyst electrical engineer stockbroker compliance officer chief information officer general contractor paralegal industrial engineer budget analyst database manager funeral director cook security guard dentist insurance agent military officer police/probation/ ...corrections officer purchasing agent judge corporate finance lawyer	nurse social worker caterer bookkeeper exercise physiologist elementary school teacher minister/priest/rabbi retail owner officer manager counselor special education teacher merchandise planner credit counselor athletic coach insurance agent sales representative speech pathologist child care provider bilingual education teacher veterinarian ecotourism specialist primary care physician pharmacist translator/interpreter marketing executive real estate sales customer service rep dentist	entertainer/artist recruiter newscaster writer/journalist recreational director librarian facilitator politician psychologist social worker career counselor sales trainer travel agent program designer corporate/team trainer child welfare worker speech pathologist/ audiologist interpreter/translator occupational therapist executive: small business alcohol/drug counselor sales manager public relations specialist college professor (humanities) early education teacher holistic health practitioner dietician/nutritionist	program designer attorney administrator senior or office manager chemical engineer sales manager logistics consultant franchise owner new business developer personnel manager investment banker labor relations management trainer credit investigator mortgage broker corporate team trainer environmental engineer biomedical engineer business consultant personal financial planner network integration specialist media planner/buyer judge psychologist economist advertising account manager executive science/social science teacher

If you are not familiar with an particular career or job listed under your personality type, you can go to the Occupational Outlook Handbook online (<http://stats.bls.gov/oco/home.htm>), click on the OOH Search on the left midway down, then type in the job title. This site will give you a summary of the occupation, working conditions, average earnings, training requirements, outlook, etc.

(Revised 9/15/10)