

# 21 Social Movements and Social Change



**Figure 21.1** In many ways, this mask, which perhaps became infamous due to its use by the "hacktivist" group Anonymous, has come to stand for revolution and social change around the world. (Photo courtesy of Coco Curranski/flickr)

## Learning Objectives

### 21.1. Collective Behavior

- Describe different forms of collective behavior
- Differentiate between types of crowds
- Discuss emergent norm, value-added, and assembling perspective analyses of collective behavior

### 21.2. Social Movements

- Demonstrate awareness of social movements on a state, national, and global level
- Distinguish between different types of social movements
- Identify stages of social movements
- Discuss theoretical perspectives on social movements, like resource mobilization, framing, and new social movement theory

### 21.3. Social Change

- Explain how technology, social institutions, population, and the environment can bring about social change
- Discuss the importance of modernization in relation to social change

## Introduction to Social Movements and Social Change

Perhaps the social movement that ran the most contrary to theory in recent history is Occupy Wall Street (OWS). Although it contains many of the classic developmental elements of a social movement we will describe in this chapter, it is set apart by its lack of a single message, its leaderless organization, and its target—financial institutions instead of the government. OWS baffled much of the public, and certainly the mainstream media, leading many to ask, "Who are they, and what do they want?"

On July 13, 2011, the organization Adbusters posted on its blog, "Are you ready for a Tahrir moment? On September 17th, flood into lower Manhattan, set up tents, kitchens, peaceful barricades and occupy Wall Street" (Castells 2012).

The "Tahrir moment" was a reference to the 2010 political uprising that began in Tunisia and spread throughout the Middle East and North Africa, including Egypt's Tahrir Square in Cairo. Although OWS was a reaction to the continuing financial chaos that resulted from the 2008 market meltdown and not a political movement, the Arab Spring was its catalyst.

Manuel Castells (2012) notes that the years leading up to the Occupy movement had witnessed a dizzying increase in the disparity of wealth in the United States, stemming back to the 1980s. The top 1 percent in the nation had secured 58 percent of the economic growth in the period for themselves, while real hourly wages for the average worker had increased by only 2 percent. The wealth of the top 5 percent had increased by 42 percent. The average pay of a CEO was now 350 times that of the average worker, compared to less than 50 times in 1983 (AFL-CIO 2014). The country's leading financial institutions, to many clearly to blame for the crisis and dubbed "too big to fail," were in trouble after many poorly qualified borrowers defaulted on their mortgage loans when the loans' interest rates rose. The banks were eventually "bailed" out by the government with \$700 billion of taxpayer money. According to many reports, that same year top executives and traders received large bonuses.

On September 17, 2011, an anniversary of the signing of the U.S. Constitution, the occupation began. One thousand outraged protestors descended upon Wall Street, and up to 20,000 people moved into Zuccotti Park, only two blocks away, where they began building a village of tents and organizing a system of communication. The protest soon began spreading throughout the nation, and its members started calling themselves "the 99 percent." More than a thousand cities and towns had Occupy demonstrations.

In answer to the question "Who are they?" Castells notes ". . . by and large the movement was made up of a large majority of democratic voters, as well as of politically independent minded people who were in search of new forms of changing the world . . ." (Castells 2012). What do they want? Castells has dubbed OWS "A non-demand movement: The process is the message." Using Facebook, Twitter, Tumblr, and live-stream video, the protesters conveyed a multifold message with a long list of reforms and social change, including the need to address the rising disparity of wealth, the influence of money on election outcomes, the notion of "corporate personhood," a corporatized political system (to be replaced by "direct democracy"), political favoring of the rich, and rising student debt. Regardless, some in the media appeared confused about the protesters' intentions, and articles carried titles like, "The Wall Street Protesters: What the Hell Do They Want?" (Gell 2011) from *The New York Observer*, and person-in-the-street quotations like, "I think they're idiots. They have no agenda . . ." from the *Los Angeles Times* (Le Tellier 2012).

The late James C. Davies suggested in his 1962 paper, "Toward a Theory of Revolution" (from the *American Sociological Review*, Vol, 27 Issue 1) that revolution depends upon the mood of the people, and that it is extremely unlikely those in absolute poverty will be able to overturn a government, simply because the government has infinitely more power. Instead, a revolution is more possible when expected need satisfaction and actual need satisfaction are out of sync. As actual need satisfaction trends downward and away from what a formerly prosperous people have come to expect—tracing a curve that looks somewhat like an upside-down J and is called the Davies-J curve—the gap between expectations and reality widens. Eventually an intolerable point is reached, and revolution occurs. Thus, change comes not from the very bottom of the social hierarchy, but from somewhere in the middle. Indeed, the Arab Spring was driven by mostly young people whose education had offered promise and expectations that were thwarted by corrupt autocratic governments. OWS too came not from the bottom but from people in the middle, who exploited the power of social media to enhance communication.

## 21.1 Collective Behavior

Making Connections:

Sociology in the Real World



### Flash Mobs



**Figure 21.2** Is this a good time had by all? Some flash mobs may function as political protests, while others are for fun. This flash mob pillow fight's purpose was to entertain. (Photo courtesy of Mattwi1S0n/flickr)

In March 2014, a group of musicians got together in a fish market in Odessa for a spontaneous performance of Beethoven's "Ode to Joy" from his Ninth Symphony. While tensions were building over Ukraine's efforts to join the European Union, and even as Russian troops had taken control of the Ukrainian airbase in Belbek, the Odessa Philharmonic Orchestra and Opera Chorus tried to lighten the troubled times for shoppers with music and song.

Spontaneous gatherings like this are called **flash mobs**. They often are captured on video and shared on the Internet; frequently they go viral. Humans seek connections and shared experiences. Perhaps experiencing a flash mob event enhances this bond. It certainly interrupts our otherwise mundane routine with a reminder that we are social animals.

### Forms of Collective Behavior

Flash mobs are examples of **collective behavior**, noninstitutionalized activity in which several or many people voluntarily engage. Other examples are a group of commuters traveling home from work and a population of teens adopting a favorite singer's hairstyle. In short, collective behavior is any group behavior that is not mandated or regulated by an institution. There are three primary forms of collective behavior: the crowd, the mass, and the public.

It takes a fairly large number of people in close proximity to form a **crowd** (Lofland 1993). Examples include a group of people attending an Ani DiFranco concert, tailgating at a Patriots game, or attending a worship service. Turner and Killian (1993) identified four types of crowds. **Casual crowds** consist of people who are in the same place at the same time but who aren't really interacting, such as people standing in line at the post office. **Conventional crowds** are those who come together for a scheduled event that occurs regularly, like a religious service. **Expressive crowds** are people who join together to express emotion, often at funerals, weddings, or the like. The final type, **acting crowds**, focuses on a specific goal or action, such as a protest movement or riot.

In addition to the different types of crowds, collective groups can also be identified in two other ways. A **mass** is a relatively large number of people with a common interest, though they may not be in close proximity (Lofland 1993), such as players of the popular Facebook game Farmville. A **public**, on the other hand, is an unorganized, relatively diffused group of people who share ideas, such as the Libertarian political party. While these two types of crowds are similar, they are not the same. To distinguish between them, remember that members of a mass share interests, whereas members of a public share ideas.

## Theoretical Perspectives on Collective Behavior

Early collective behavior theories (LeBon 1895; Blumer 1969) focused on the irrationality of crowds. Eventually, those theorists who viewed crowds as uncontrolled groups of irrational people were supplanted by theorists who viewed the behavior some crowds engaged in as the rational behavior of logical beings.

### Emergent-Norm Perspective



**Figure 21.3** According to the emergent-norm perspective, Hurricane Katrina victims sought supplies for survival, but to outsiders their behavior would normally be seen as looting. (Photo courtesy of Infrogmation/Wikimedia Commons)

Sociologists Ralph Turner and Lewis Killian (1993) built on earlier sociological ideas and developed what is known as emergent norm theory. They believe that the norms experienced by people in a crowd may be disparate and fluctuating. They emphasize the importance of these norms in shaping crowd behavior, especially those norms that shift quickly in response to changing external factors. **Emergent norm theory** asserts that, in this circumstance, people perceive and respond to the crowd situation with their particular (individual) set of norms, which may change as the crowd experience evolves. This focus on the individual component of interaction reflects a symbolic interactionist perspective.

For Turner and Killian, the process begins when individuals suddenly find themselves in a new situation, or when an existing situation suddenly becomes strange or unfamiliar. For example, think about human behavior during Hurricane Katrina. New Orleans was decimated and people were trapped without supplies or a way to evacuate. In these extraordinary circumstances, what outsiders saw as “looting” was defined by those involved as seeking needed supplies for survival. Normally, individuals would not wade into a corner gas station and take canned goods without paying, but given that they were suddenly in a greatly changed situation, they established a norm that they felt was reasonable.

Once individuals find themselves in a situation ungoverned by previously established norms, they interact in small groups to develop new guidelines on how to behave. According to the emergent-norm perspective, crowds are not viewed as irrational, impulsive, uncontrolled groups. Instead, norms develop and are accepted as they fit the situation. While this theory offers insight into why norms develop, it leaves undefined the nature of norms, how they come to be accepted by the crowd, and how they spread through the crowd.

### Value-Added Theory

Neil Smelser’s (1962) meticulous categorization of crowd behavior, called **value-added theory**, is a perspective within the functionalist tradition based on the idea that several conditions must be in place for collective behavior to occur. Each condition adds to the likelihood that collective behavior will occur. The first condition is *structural conduciveness*, which occurs when people are aware of the problem and have the opportunity to gather, ideally in an open area. *Structural strain*, the second condition, refers to people’s expectations about the situation at hand being unmet, causing tension and strain. The next condition is the *growth and spread of a generalized belief*, wherein a problem is clearly identified and attributed to a person or group.

Fourth, *precipitating factors* spur collective behavior; this is the emergence of a dramatic event. The fifth condition is *mobilization for action*, when leaders emerge to direct a crowd to action. The final condition relates to action by the agents. Called *social control*, it is the only way to end the collective behavior episode (Smelser 1962).

A real-life example of these conditions occurred after the fatal police shooting of teenager Michael Brown, an unarmed eighteen-year-old African American, in Ferguson, MO on August 9, 2014. The shooting drew national attention almost immediately. A large group of mostly black, local residents assembled in protest—a classic example of structural conduciveness. When the community perceived

that the police were not acting in the people's interest and were withholding the name of the officer, structural strain became evident. A growing generalized belief evolved as the crowd of protesters were met with heavily armed police in military-style protective uniforms accompanied by an armored vehicle. The precipitating factor of the arrival of the police spurred greater collective behavior as the residents mobilized by assembling a parade down the street. Ultimately they were met with tear gas, pepper spray, and rubber bullets used by the police acting as agents of social control. The element of social control escalated over the following days until August 18, when the governor called in the National Guard.



**Figure 21.4** Agents of social control bring collective behavior to an end. (Photo courtesy of hozinja/flickr)

### Assembling Perspective

Interactionist sociologist Clark McPhail (1991) developed **assembling perspective**, another system for understanding collective behavior that credited individuals in crowds as rational beings. Unlike previous theories, this theory refocuses attention from collective behavior to collective action. Remember that collective behavior is a noninstitutionalized gathering, whereas collective action is based on a shared interest. McPhail's theory focused primarily on the processes associated with crowd behavior, plus the lifecycle of gatherings. He identified several instances of convergent or collective behavior, as shown on the chart below.

**Table 21.1** Clark McPhail identified various circumstances of convergent and collective behavior (McPhail 1991).

Type of crowd	Description	Example
Convergence clusters	Family and friends who travel together	Carpooling parents take several children to the movies
Convergent orientation	Group all facing the same direction	A semi-circle around a stage
Collective vocalization	Sounds or noises made collectively	Screams on a roller coaster
Collective verbalization	Collective and simultaneous participation in a speech or song	Pledge of Allegiance in the school classroom
Collective gesticulation	Body parts forming symbols	The YMCA dance
Collective manipulation	Objects collectively moved around	Holding signs at a protest rally
Collective locomotion	The direction and rate of movement to the event	Children running to an ice cream truck

As useful as this is for understanding the components of how crowds come together, many sociologists criticize its lack of attention on the large cultural context of the described behaviors, instead focusing on individual actions.

## 21.2 Social Movements

**Social movements** are purposeful, organized groups that strive to work toward a common social goal. While most of us learned about social movements in history classes, we tend to take for granted the fundamental changes they caused—and we may be completely unfamiliar with the trend toward global social movements. But from the antitobacco movement that has worked to outlaw smoking in public buildings and raise the cost of cigarettes, to political uprisings throughout the Arab world, movements are creating social change on a global scale.

### Levels of Social Movements

Movements happen in our towns, in our nation, and around the world. Let's take a look at examples of social movements, from local to global. No doubt you can think of others on all of these levels, especially since modern technology has allowed us a near-constant stream of information about the quest for social change around the world.

#### Local

Chicago is a city of highs and lows, from corrupt politicians and failing schools to innovative education programs and a thriving arts scene. Not surprisingly, it has been home to a number of social movements over time. Currently, AREA Chicago is a social movement focused on “building a socially just city” (AREA Chicago 2011). The organization seeks to “create relationships and sustain community through art, research, education, and activism” (AREA Chicago 2011). The movement offers online tools like the Radicalendar—a calendar for getting radical and connected—and events such as an alternative to the traditional Independence Day picnic. Through its offerings, AREA Chicago gives local residents a chance to engage in a movement to help build a socially just city.

#### State



**Figure 21.5** Texas Secede! is an organization which would like Texas to secede from the United States. (Photo courtesy of Tim Pearce/flickr)

At the other end of the political spectrum from AREA Chicago is the Texas Secede! social movement in Texas. This statewide organization promotes the idea that Texas can and should secede from the United States to become an independent republic. The organization, which as of 2014 has over 6,000 “likes” on Facebook, references both Texas and national history in promoting secession. The movement encourages Texans to return to their rugged and individualistic roots, and to stand up to what proponents believe is the theft of their rights and property by the U.S. government (Texas Secede! 2009).

#### National

A polarizing national issue that has helped spawn many activist groups is gay marriage. While the legal battle is being played out state by state, the issue is a national one.

The Human Rights Campaign, a nationwide organization that advocates for LGBT civil rights, has been active for over thirty years and claims more than a million members. One focus of the organization is its Americans for Marriage Equality campaign. Using public celebrities such as athletes, musicians, and political figures, it seeks to engage the public in the issue of equal rights under the law. The campaign

raises awareness of the over 1,100 different rights, benefits, and protections provided on the basis of marital status under federal law and seeks to educate the public about why these protections should be available to all committed couples regardless of gender (Human Rights Campaign 2014).

A movement on the opposite end is the National Organization for Marriage, an organization that funds campaigns to stop same-sex marriage (National Organization for Marriage 2014). Both these organizations work on the national stage and seek to engage people through grassroots efforts to push their message. In February 2011, U.S. Attorney General Eric Holder released a statement saying President Barack Obama had concluded that “due to a number of factors, including a documented history of discrimination, classification based on sexual orientation should be subject to a more heightened standard of scrutiny.” The statement said, “Section 3 of DOMA [the Defense of Marriage Act of 1993], as applied to legally married same-sex couples, fails to meet that standard and is therefore unconstitutional.” With that the Department was instructed not to defend the statute in such cases (Department of Justice, Office of Public Affairs 2011; AP/Huffington Post 2011).



**Figure 21.6** At the time of this writing, more than thirty states and the District of Columbia allow marriage for same-sex couples. State constitutional bans are more difficult to overturn than mere state bans because of the higher threshold of votes required to change a constitution. Now that the Supreme Court has stricken a key part of the Defense of Marriage Act, same-sex couples married in states that allow it are now entitled to federal benefits afforded to heterosexual couples (CNN 2014). (Photo courtesy of Jose Antonio Navas/flickr).

## Global

Social organizations worldwide take stands on such general areas of concern as poverty, sex trafficking, and the use of genetically modified organisms (GMOs) in food. **Nongovernmental organizations (NGOs)** are sometimes formed to support such movements, such as the International Federation of Organic Agriculture Movement (FOAM). Global efforts to reduce poverty are represented by the Oxford Committee for Famine Relief (OXFAM), among others. The Fair Trade movement exists to protect and support food producers in developing countries. Occupy Wall Street, although initially a local movement, also went global throughout Europe and, as the chapter’s introductory photo shows, the Middle East.

## Types of Social Movements

We know that social movements can occur on the local, national, or even global stage. Are there other patterns or classifications that can help us understand them? Sociologist David Aberle (1966) addresses this question by developing categories that distinguish among social movements based on what they want to change and how much change they want. **Reform movements** seek to change something specific about the social structure. Examples include antinuclear groups, Mothers Against Drunk Driving (MADD), the Dreamers movement for immigration reform, and the Human Rights Campaign’s advocacy for Marriage Equality. **Revolutionary movements** seek to completely change every aspect of society. These include the 1960s counterculture movement, including the revolutionary group The Weather Underground, as well as anarchist collectives. Texas Secede! is a revolutionary movement. **Religious/Redemptive movements** are “meaning seeking,” and their goal is to provoke inner change or spiritual growth in individuals. Organizations pushing these movements include Heaven’s Gate or the Branch Davidians. The latter is still in existence despite government involvement that led to the deaths of numerous Branch Davidian members in 1993. **Alternative movements** are focused on self-improvement and limited, specific changes to individual beliefs and behavior. These include trends like transcendental meditation or a macrobiotic diet. **Resistance movements** seek to prevent or undo change to the social structure. The Ku Klux Klan, the Minutemen, and pro-life movements fall into this category.

## Stages of Social Movements

Later sociologists studied the lifecycle of social movements—how they emerge, grow, and in some cases, die out. Blumer (1969) and Tilly (1978) outline a four-stage process. In the *preliminary stage*, people become aware of an issue, and leaders emerge. This is followed by the *coalescence stage* when people join together and organize in order to publicize the issue and raise awareness. In the *institutionalization stage*, the movement no longer requires grassroots volunteerism: it is an established organization, typically with a paid staff. When people fall away and adopt a new movement, the movement successfully brings about the change it sought, or when people no longer take the issue seriously, the movement falls into the *decline stage*. Each social movement discussed earlier belongs in one of these four stages. Where would you put them on the list?

### Making Connections: the Big Picture

## Social Media and Social Change: A Match Made in Heaven



**Figure 21.7** In 2008, Obama's campaign used social media to tweet, like, and friend its way to victory. (Photo courtesy of bradleyolin/flickr)

Chances are you have been asked to tweet, friend, like, or donate online for a cause. Maybe you were one of the many people who, in 2010, helped raise over \$3 million in relief efforts for Haiti through cell phone text donations. Or maybe you follow presidential candidates on Twitter and retweet their messages to your followers. Perhaps you have “liked” a local nonprofit on Facebook, prompted by one of your neighbors or friends liking it too. Nowadays, social movements are woven throughout our social media activities. After all, social movements start by activating people.

Referring to the ideal type stages discussed above, you can see that social media has the potential to dramatically transform how people get involved. Look at stage one, the *preliminary stage*: people become aware of an issue, and leaders emerge. Imagine how social media speeds up this step. Suddenly, a shrewd user of Twitter can alert his thousands of followers about an emerging cause or an issue on his mind. Issue awareness can spread at the speed of a click, with thousands of people across the globe becoming informed at the same time. In a similar vein, those who are savvy and engaged with social media emerge as leaders. Suddenly, you don't need to be a powerful public speaker. You don't even need to leave your house. You can build an audience through social media without ever meeting the people you are inspiring.

At the next stage, the *coalescence stage*, social media also is transformative. Coalescence is the point when people join together to publicize the issue and get organized. President Obama's 2008 campaign was a case study in organizing through social media. Using Twitter and other online tools, the campaign engaged volunteers who had typically not bothered with politics and empowered those who were more active to generate still more activity. It is no coincidence that Obama's earlier work experience included grassroots community organizing. What is the difference between his campaign and the work he did in Chicago neighborhoods decades earlier? The ability to organize without regard to geographical boundaries by using social media. In 2009, when student protests erupted in Tehran, social media was considered so important to the

organizing effort that the U.S. State Department actually asked Twitter to suspend scheduled maintenance so that a vital tool would not be disabled during the demonstrations.

So what is the real impact of this technology on the world? Did Twitter bring down Mubarak in Egypt? Author Malcolm Gladwell (2010) doesn't think so. In an article in *New Yorker* magazine, Gladwell tackles what he considers the myth that social media gets people more engaged. He points out that most of the tweets relating to the Iran protests were in English and sent from Western accounts (instead of people on the ground). Rather than increasing engagement, he contends that social media only increases participation; after all, the cost of participation is so much lower than the cost of engagement. Instead of risking being arrested, shot with rubber bullets, or sprayed with fire hoses, social media activists can click "like" or retweet a message from the comfort and safety of their desk (Gladwell 2010).

There are, though, good cases to be made for the power of social media in propelling social movements. In the article, "Parrhesia and Democracy: Truth-telling, WikiLeaks and the Arab Spring," Theresa Sauter and Gavin Kendall (2011) describe the importance of social media in the Arab Spring uprisings. Parrhesia means "the practice of truth-telling," which describes the protestors' use of social media to make up for the lack of coverage and even misrepresentation of events by state-controlled media. The Tunisian blogger Lina Ben Mhenni posted photographs and videos on Facebook and Twitter of events exposing the violence committed by the government. In Egypt the journalist Asmaa Mahfouz used Facebook to gather large numbers of people in Tahrir Square in the capital city of Cairo. Sauter and Kendall maintain that it was the use of Web 2.0 technologies that allowed activists not only to share events with the world but also to organize the actions.

When the Egyptian government shut down the Internet to stop the use of social media, the group Anonymous, a hacking organization noted for online acts of civil disobedience initiated "Operation Egypt" and sent thousands of faxes to keep the public informed of their government's activities (CBS Interactive Inc. 2014) as well as attacking the government's web site (Wagensiel 2011). In its Facebook press release the group stated the following: "Anonymous wants you to offer free access to uncensored media in your entire country. When you ignore this message, not only will we attack your government websites, Anonymous will also make sure that the international media sees the horrid reality you impose upon your people."

Sociologists have identified high-risk activism, such as the civil rights movement, as a "strong-tie" phenomenon, meaning that people are far more likely to stay engaged and not run home to safety if they have close friends who are also engaged. The people who dropped out of the movement—who went home after the danger got too great—did not display any less ideological commitment. But they lacked the strong-tie connection to other people who were staying. Social media, by its very makeup, is "weak-tie" (McAdam and Paulsen 1993). People follow or friend people they have never met. But while these online acquaintances are a source of information and inspiration, the lack of engaged personal contact limits the level of risk we'll take on their behalf.



Donation Update: Over \$21 Million in  
\$10 donations raised for the people of  
#Haiti through the @RedCross text  
HAITI to 90999 campaign.



**Figure 21.8** After a devastating earthquake in 2010, Twitter and the Red Cross raised millions for Haiti relief efforts through phone donations alone. (Photo courtesy of Cambodia4KidsOrg/flickr)

## Theoretical Perspectives on Social Movements

Most theories of social movements are called collective action theories, indicating the purposeful nature of this form of collective behavior. The following three theories are but a few of the many classic and modern theories developed by social scientists.

## Resource Mobilization

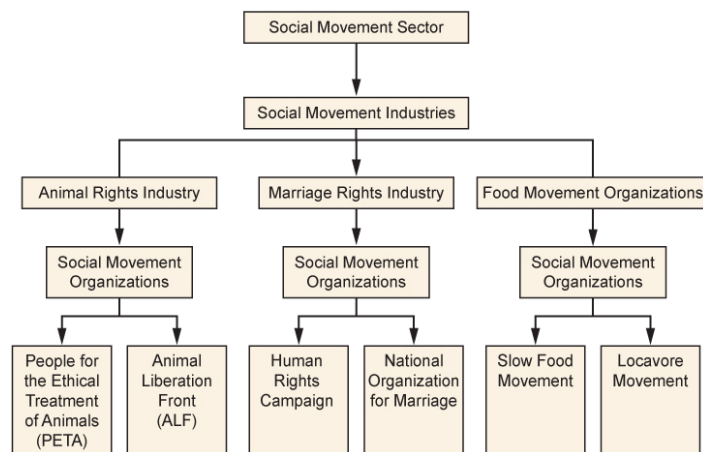
McCarthy and Zald (1977) conceptualize **resource mobilization theory** as a way to explain movement success in terms of the ability to acquire resources and mobilize individuals. Resources are primarily time and money, and the more of both, the greater the power of organized movements. Numbers of social movement organizations (SMOs), which are single social movement groups, with the same goals constitute a social movement industry (SMI). Together they create what McCarthy and Zald (1977) refer to as "the sum of all social movements in a society."

## Resource Mobilization and the Civil Rights Movement

An example of resource mobilization theory is activity of the civil rights movement in the decade between the mid 1950s and the mid 1960s. Social movements had existed before, notably the Women's Suffrage Movement and a long line of labor movements, thus constituting an **existing social movement sector**, which is the multiple social movement industries in a society, even if they have widely varying constituents and goals. The civil rights movement had also existed well before Rosa Parks refused to give up her bus seat to a white man. Less known is that Parks was a member of the NAACP and trained in leadership (A&E Television Networks, LLC. 2014). But her action that day was spontaneous and unplanned (Schmitz 2014). Her arrest triggered a public outcry that led to the famous Montgomery bus boycott, turning the movement into what we now think of as the "civil rights movement" (Schmitz 2014).

Mobilization had to begin immediately. Boycotting the bus made other means of transportation necessary, which was provided through car pools. Churches and their ministers joined the struggle, and the protest organization In Friendship was formed as well as The Friendly Club and the Club From Nowhere. A **social movement industry**, which is the collection of the social movement organizations that are striving toward similar goals, was growing.

Martin Luther King Jr. emerged during these events to become the charismatic leader of the movement, gained respect from elites in the federal government, and aided by even more emerging SMOs such as the Student Non-Violent Coordinating Committee (SNCC), the Congress of Racial Equality (CORE), the National Association for the Advancement of Colored People (NAACP), and the Southern Christian Leadership Conference (SCLC), among others. Several still exist today. Although the movement in that period was an overall success, and laws were changed (even if not attitudes), the "movement" continues. So do struggles to keep the gains that were made, even as the U.S. Supreme Court has recently weakened the Voter Rights Act of 1965, once again making it more difficult for black Americans and other minorities to vote.



**Figure 21.9** Multiple social movement organizations concerned about the same issue form a social movement industry. A society's many social movement industries comprise its social movement sector. With so many options, to whom will you give your time and money?

## Framing/Frame Analysis

Over the past several decades, sociologists have developed the concept of frames to explain how individuals identify and understand social events and which norms they should follow in any given situation (Goffman 1974; Snow et al. 1986; Benford and Snow 2000). Imagine entering a restaurant. Your "frame" immediately provides you with a behavior template. It probably does not occur to you to wear pajamas to a fine-dining establishment, throw food at other patrons, or spit your drink onto the table. However, eating food at a sleepover pizza party provides you with an entirely different behavior

template. It might be perfectly acceptable to eat in your pajamas and maybe even throw popcorn at others or guzzle drinks from cans.

Successful social movements use three kinds of frames (Snow and Benford 1988) to further their goals. The first type, **diagnostic framing**, states the problem in a clear, easily understood way. When applying diagnostic frames, there are no shades of gray: instead, there is the belief that what “they” do is wrong and this is how “we” will fix it. The anti-gay marriage movement is an example of diagnostic framing with its uncompromising insistence that marriage is only between a man and a woman. **Prognostic framing**, the second type, offers a solution and states how it will be implemented. Some examples of this frame, when looking at the issue of marriage equality as framed by the anti-gay marriage movement, include the plan to restrict marriage to “one man/one woman” or to allow only “civil unions” instead of marriages. As you can see, there may be many competing prognostic frames even within social movements adhering to similar diagnostic frames. Finally, **motivational framing** is the call to action: what should you do once you agree with the diagnostic frame and believe in the prognostic frame? These frames are action-oriented. In the gay marriage movement, a call to action might encourage you to vote “no” on Proposition 8 in California (a move to limit marriage to male-female couples), or conversely, to contact your local congressperson to express your viewpoint that marriage should be restricted to male-female couples.

With so many similar diagnostic frames, some groups find it best to join together to maximize their impact. When social movements link their goals to the goals of other social movements and merge into a single group, a **frame alignment process** (Snow et al. 1986) occurs—an ongoing and intentional means of recruiting participants to the movement.

This frame alignment process has four aspects: bridging, amplification, extension, and transformation. *Bridging* describes a “bridge” that connects uninvolved individuals and unorganized or ineffective groups with social movements that, though structurally unconnected, nonetheless share similar interests or goals. These organizations join together to create a new, stronger social movement organization. Can you think of examples of different organizations with a similar goal that have banded together?

In the *amplification* model, organizations seek to expand their core ideas to gain a wider, more universal appeal. By expanding their ideas to include a broader range, they can mobilize more people for their cause. For example, the Slow Food movement extends its arguments in support of local food to encompass reduced energy consumption, pollution, obesity from eating more healthfully, and more.

In *extension*, social movements agree to mutually promote each other, even when the two social movement organization’s goals don’t necessarily relate to each other’s immediate goals. This often occurs when organizations are sympathetic to each others’ causes, even if they are not directly aligned, such as women’s equal rights and the civil rights movement.



(a)



(b)



(c)

**Figure 21.10** Extension occurs when social movements have sympathetic causes. Women's rights, racial equality, and LGBT advocacy are all human rights issues. (Photos (a) and (b) courtesy of Wikimedia Commons; Photo (c) courtesy of Charlie Nguyen/flickr)

*Transformation* means a complete revision of goals. Once a movement has succeeded, it risks losing relevance. If it wants to remain active, the movement has to change with the transformation or risk becoming obsolete. For instance, when the women's suffrage movement gained women the right to vote, members turned their attention to advocating equal rights and campaigning to elect women to office. In short, transformation is an evolution in the existing diagnostic or prognostic frames that generally achieves a total conversion of the movement.

### New Social Movement Theory

**New social movement theory**, a development of European social scientists in the 1950s and 1960s, attempts to explain the proliferation of postindustrial and postmodern movements that are difficult to analyze using traditional social movement theories. Rather than being one specific theory, it is more of a perspective that revolves around understanding movements as they relate to politics, identity, culture, and social change. Some of these more complex interrelated movements include ecofeminism, which focuses on the patriarchal society as the source of environmental problems, and the transgender rights movement. Sociologist Steven Buechler (2000) suggests that we should be looking at the bigger picture in which these movements arise—shifting to a macro-level, global analysis of social movements.

## The Movement to Legalize Marijuana

The early history of marijuana in the United States includes its use as an over-the-counter medicine as well as various industrial applications. Its recreational use eventually became a focus of regulatory concern. Public opinion, swayed by a powerful propaganda campaign by the Federal Bureau of Narcotics in the 1930s, remained firmly opposed to the use of marijuana for decades. In the 1936 church-financed propaganda film "Reefer Madness," marijuana was portrayed as a dangerous drug that caused insanity and violent behavior.

One reason for the recent shift in public attitudes about marijuana, and the social movement pushing for its decriminalization, is a more-informed understanding of its effects that largely contradict its earlier characterization. The public has also become aware that penalties for possession have been significantly disproportionate along racial lines. U.S. Census and FBI data reveal that blacks in the United States are between two to eight times more likely than whites to be arrested for possession of marijuana (Urbina 2013; Matthews 2013). Further, the resulting incarceration costs and prison overcrowding are causing states to look closely at decriminalization and legalization.

In 2012, marijuana was legalized for recreational purposes in Washington and Colorado through ballot initiatives approved by voters. While it remains a Schedule One controlled substance under federal law, the federal government has indicated that it will not intervene in state decisions to ease marijuana laws.

## 21.3 Social Change

Collective behavior and social movements are just two of the forces driving **social change**, which is the change in society created through social movements as well as external factors like environmental shifts or technological innovations. Essentially, any disruptive shift in the status quo, be it intentional or random, human-caused or natural, can lead to social change. Below are some of the likely causes.

### Causes of Social Change

Changes to technology, social institutions, population, and the environment, alone or in some combination, create change. Below, we will discuss how these act as agents of social change, and we'll examine real-world examples. We will focus on four agents of change that social scientists recognize: technology, social institutions, population, and the environment.

#### Technology

Some would say that improving technology has made our lives easier. Imagine what your day would be like without the Internet, the automobile, or electricity. In *The World Is Flat*, Thomas Friedman (2005) argues that technology is a driving force behind globalization, while the other forces of social change (social institutions, population, environment) play comparatively minor roles. He suggests that we can view globalization as occurring in three distinct periods. First, globalization was driven by military expansion, powered by horsepower and wind power. The countries best able to take advantage of these power sources expanded the most, and exert control over the politics of the globe from the late fifteenth century to around the year 1800. The second shorter period from approximately 1800 C.E. to 2000 C.E. consisted of a globalizing economy. Steam and rail power were the guiding forces of social change and globalization in this period. Finally, Friedman brings us to the post-millennial era. In this period of globalization, change is driven by technology, particularly the Internet (Friedman 2005).

But also consider that technology can create change in the other three forces social scientists link to social change. Advances in medical technology allow otherwise infertile women to bear children, which indirectly leads to an increase in population. Advances in agricultural technology have allowed us to genetically alter and patent food products, which changes our environment in innumerable ways. From the way we educate children in the classroom to the way we grow the food we eat, technology has impacted all aspects of modern life.

Of course there are drawbacks. The increasing gap between the technological haves and have-nots—sometimes called the digital divide—occurs both locally and globally. Further, there are added security risks: the loss of privacy, the risk of total system failure (like the Y2K panic at the turn of the millennium), and the added vulnerability created by technological dependence. Think about the technology that goes into keeping nuclear power plants running safely and securely. What happens if an earthquake or other disaster, like in the case of Japan's Fukushima plant, causes the technology to malfunction, not to mention the possibility of a systematic attack to our nation's relatively vulnerable technological infrastructure?

## Making Connections:

## Sociology in the Real World



## Crowdsourcing: Using the Web to Get Things Done

Millions of people today walk around with their heads tilted toward a small device held in their hands. Perhaps you are reading this textbook on a phone or tablet. People in developed societies now take communication technology for granted. How has this technology affected social change in our society and others? One very positive way is crowdsourcing.

Thanks to the web, digital **crowdsourcing** is the process of obtaining needed services, ideas, or content by soliciting contributions from a large group of people, and especially from an online community rather than from traditional employees or suppliers. Web-based companies such as Kickstarter have been created precisely for the purposes of raising large amounts of money in a short period of time, notably by sidestepping the traditional financing process. This book, or virtual book, is the product of a kind of crowdsourcing effort. It has been written and reviewed by several authors in a variety of fields to give you free access to a large amount of data produced at a low cost. The largest example of crowdsourced data is Wikipedia, the online encyclopedia which is the result of thousands of volunteers adding and correcting material.

Perhaps the most striking use of crowdsourcing is disaster relief. By tracking tweets and e-mails and organizing the data in order of urgency and quantity, relief agencies can address the most urgent calls for help, such as for medical aid, food, shelter, or rescue. On January 12, 2010 a devastating earthquake hit the nation of Haiti. By January 25, a crisis map had been created from more than 2,500 incident reports, and more reports were added every day. The same technology was used to assist victims of the Japanese earthquake and tsunami in 2011.

### The Darker Side of Technology: Electronic Aggression in the Information Age

The U.S. Center for Disease Control (CDC) uses the term "electronic aggression" to describe "any type of harassment or bullying that occurs through e-mail, a chat room, instant messaging, a website (including blogs), or text messaging" (CDC, n.d.) We generally think of this as cyberbullying. A 2011 study by the U.S. Department of Education found that 27.8 percent of students aged twelve through eighteen reported experiencing bullying. From the same sample 9 percent specifically reported having been a victim of cyberbullying (Robers et al. 2013).

Cyberbullying represents a powerful change in modern society. William F. Ogburn (1922) might have been describing it nearly a century ago when he defined "cultural lag," which occurs when material culture precedes nonmaterial culture. That is, society may not fully comprehend all the consequences of a new technology and so may initially reject it (such as stem cell research) or embrace it, sometimes with unintended negative consequences (such as pollution).

Cyberbullying is a special feature of the Internet. Unique to electronic aggression is that it can happen twenty-four hours a day, every day; it can reach a child (or an adult) even though she or he might otherwise feel safe in a locked house. The messages and images may be posted anonymously and to a very wide audience, and they might even be impossible to trace. Finally, once posted, the texts and images are very hard to delete. Its effects range from the use of alcohol and drugs to lower self-esteem, health problems, and even suicide (CDC, n.d.).

## Making Connections:

## Sociology in the Real World



## The Story of Megan Meier

According to the Megan Meier Foundation web site (2014a), Megan Meier had a lifelong struggle with weight, attention deficit disorder, and depression. But then a sixteen-year-old boy named Josh Evans asked Megan, who was thirteen years old, to be friends on the social networking web site

MySpace. The two began communicating online regularly, though they never met in person or spoke on the phone. Now Megan finally knew a boy who, she believed, really thought she was pretty.

But things changed, according to the Megan Meier Foundation web site (2014b). Josh began saying he didn't want to be friends anymore, and the messages became cruel on October 16, 2006, when Josh concluded by telling Megan, "The world would be a better place without you." The cyberbullying escalated when additional classmates and friends on MySpace began writing disturbing messages and bulletins. That night Megan hanged herself in her bedroom closet, three weeks before what would have been her fourteenth birthday.

According to an ABC News article titled, "Parents: Cyber Bullying Led to Teen's Death" (2007), it was only later that a neighbor informed Megan's parents that Josh was not a real person. Instead, "Josh's" account was created by the mother of a girl who used to be friends with Megan.

You can find out more of Megan's story at her mother's web site:

<http://www.meganmeierfoundation.org/> (<http://www.meganmeierfoundation.org/>)

## Social Institutions

Each change in a single social institution leads to changes in all social institutions. For example, the industrialization of society meant that there was no longer a need for large families to produce enough manual labor to run a farm. Further, new job opportunities were in close proximity to urban centers where living space was at a premium. The result is that the average family size shrunk significantly.

This same shift toward industrial corporate entities also changed the way we view government involvement in the private sector, created the global economy, provided new political platforms, and even spurred new religions and new forms of religious worship like Scientology. It has also informed the way we educate our children: originally schools were set up to accommodate an agricultural calendar so children could be home to work the fields in the summer, and even today, teaching models are largely based on preparing students for industrial jobs, despite that being an outdated need. A shift in one area, such as industrialization, means an interconnected impact across social institutions.

## Population

Population composition is changing at every level of society. Births increase in one nation and decrease in another. Some families delay childbirth while others start bringing children into their folds early. Population changes can be due to random external forces, like an epidemic, or shifts in other social institutions, as described above. But regardless of why and how it happens, population trends have a tremendous interrelated impact on all other aspects of society.

In the United States, we are experiencing an increase in our senior population as baby boomers begin to retire, which will in turn change the way many of our social institutions are organized. For example, there is an increased demand for housing in warmer climates, a massive shift in the need for elder care and assisted living facilities, and growing awareness of elder abuse. There is concern about labor shortages as boomers retire, not to mention the knowledge gap as the most senior and accomplished leaders in different sectors start to leave. Further, as this large generation leaves the workforce, the loss of tax income and pressure on pension and retirement plans means that the financial stability of the country is threatened.

Globally, often the countries with the highest fertility rates are least able to absorb and attend to the needs of a growing population. Family planning is a large step in ensuring that families are not burdened with more children than they can care for. On a macro level, the increased population, particularly in the poorest parts of the globe, also leads to increased stress on the planet's resources.

## The Environment

Turning to human ecology, we know that individuals and the environment affect each other. As human populations move into more vulnerable areas, we see an increase in the number of people affected by natural disasters, and we see that human interaction with the environment increases the impact of those disasters. Part of this is simply the numbers: the more people there are on the planet, the more likely it is that some will be affected by a natural disaster.

But it goes beyond that. Movements like 350.org describe how we have already seen five extinctions of massive amounts of life on the planet, and the crisis of global change has put us on the verge of yet another. According to their website, "The number 350 means climate safety: to preserve a livable

planet, scientists tell us we must reduce the amount of CO<sub>2</sub> in the atmosphere from its current level of 400 parts per million to below 350 ppm" (350.org).

The environment is best described as an ecosystem, one that exists as the interplay of multiple parts including 8.7 million species of life. However dozens of species are going extinct every day, a number 1,000 times to 10,000 times the normal "background rate" and the highest rate since the dinosaurs disappeared 65 million years ago. The Center for Biological Diversity states that this extinction crisis, unlike previous ones caused by natural disasters, is "caused almost entirely by us" (Center for Biological Diversity, n.d.). The growth of the human population, currently over seven billion and expected to rise to nine or ten billion by 2050, perfectly correlates with the rising extinction rate of life on earth.

## Making Connections:

## Sociology in the Real World



### Hurricane Katrina: When It All Comes Together

The four key elements that affect social change that are described in this chapter are the environment, technology, social institutions, and population. In 2005, New Orleans was struck by a devastating hurricane. But it was not just the hurricane that was disastrous. It was the converging of all four of these elements, and the text below will connect the elements by putting the words in parentheses.

Before Hurricane Katrina (environment) hit, poorly coordinated evacuation efforts had left about 25 percent of the population, almost entirely African Americans who lacked private transportation, to suffer the consequences of the coming storm (demographics). Then "after the storm, when the levees broke, thousands more [refugees] came. And the city buses, meant to take them to proper shelters, were underwater" (Sullivan 2005). No public transportation was provided, drinking water and communications were delayed, and FEMA, the Federal Emergency Management Agency (institutions), was headed by an appointee with no real experience in emergency management. Those who were eventually evacuated did not know where they were being sent or how to contact family members. African Americans were sent the farthest from their homes. When the displaced began to return, public housing had not been reestablished, yet the Superdome stadium, which had served as a temporary disaster shelter, had been rebuilt. Homeowners received financial support, but renters did not.

As it turns out, it was not entirely the hurricane that cost the lives of 1,500 people, but the fact that the city's storm levees (technology), which had been built too low and which failed to meet numerous other safety specifications, gave way, flooding the lower portions of the city, occupied almost entirely by African Americans.

Journalist Naomi Klein, in her book *The Shock Doctrine: The Rise of Disaster Capitalism*, presents a theory of a "triple shock," consisting of an initial disaster, an economic shock that replaces public services with private (for-profit) ones, and a third shock consisting of the intense policing of the remaining public. Klein supports her claim by quoting then-Congressman Richard Baker as saying, "We finally cleaned up public housing in New Orleans. We couldn't do it, but God did." She quotes developer Joseph Canizaro as stating, "I think we have a clean sheet to start again. And with that clean sheet we have some very big opportunities."

One clean sheet was that New Orleans began to replace public schools with charters, breaking the teachers' union and firing all public school teachers (Mullins 2014). Public housing was seriously reduced and the poor were forced out altogether or into the suburbs far from medical and other facilities (The Advocate 2013). Finally, by relocating African Americans and changing the ratio of African Americans to whites, New Orleans changed its entire demographic makeup.

## Modernization

**Modernization** describes the processes that increase the amount of specialization and differentiation of structure in societies resulting in the move from an undeveloped society to developed, technologically driven society (Irwin 1975). By this definition, the level of modernity within a society is judged by the sophistication of its technology, particularly as it relates to infrastructure, industry, and the like. However, it is important to note the inherent ethnocentric bias of such assessment. Why do we assume

that those living in semi-peripheral and peripheral nations would find it so wonderful to become more like the core nations? Is modernization always positive?

One contradiction of all kinds of technology is that they often promise time-saving benefits, but somehow fail to deliver. How many times have you ground your teeth in frustration at an Internet site that refused to load or at a dropped call on your cell phone? Despite time-saving devices such as dishwashers, washing machines, and, now, remote control vacuum cleaners, the average amount of time spent on housework is the same today as it was fifty years ago. And the dubious benefits of 24/7 e-mail and immediate information have simply increased the amount of time employees are expected to be responsive and available. While once businesses had to travel at the speed of the U.S. postal system, sending something off and waiting until it was received before the next stage, today the immediacy of information transfer means there are no such breaks.

Further, the Internet bought us information, but at a cost. The morass of information means that there is as much poor information available as trustworthy sources. There is a delicate line to walk when core nations seek to bring the assumed benefits of modernization to more traditional cultures. For one, there are obvious procapitalist biases that go into such attempts, and it is short-sighted for western governments and social scientists to assume all other countries aspire to follow in their footsteps. Additionally, there can be a kind of neo-liberal defense of rural cultures, ignoring the often crushing poverty and diseases that exist in peripheral nations and focusing only on a nostalgic mythology of the happy peasant. It takes a very careful hand to understand both the need for cultural identity and preservation as well as the hopes for future growth.

## Chapter Review

### Key Terms

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**acting crowds:** crowds of people who are focused on a specific action or goal

**alternative movements:** social movements that limit themselves to self-improvement changes in individuals

**assembling perspective:** a theory that credits individuals in crowds as behaving as rational thinkers and views crowds as engaging in purposeful behavior and collective action

**casual crowds:** people who share close proximity without really interacting

**collective behavior:** a noninstitutionalized activity in which several people voluntarily engage

**conventional crowds:** people who come together for a regularly scheduled event

**crowd:** a fairly large number of people who share close proximity

**crowdsourcing:** the process of obtaining needed services, ideas, or content by soliciting contributions from a large group of people

**diagnostic framing:** a the social problem that is stated in a clear, easily understood manner

**emergent norm theory:** a perspective that emphasizes the importance of social norms in crowd behavior

**expressive crowds:** crowds who share opportunities to express emotions

**flash mob:** a large group of people who gather together in a spontaneous activity that lasts a limited amount of time

**frame alignment process:** using bridging, amplification, extension, and transformation as an ongoing and intentional means of recruiting participants to a movement

**mass:** a relatively large group with a common interest, even if they may not be in close proximity

**modernization:** the process that increases the amount of specialization and differentiation of structure in societies

**motivational framing:** a call to action

**new social movement theory:** a theory that attempts to explain the proliferation of postindustrial and postmodern movements that are difficult to understand using traditional social movement theories

**NGO:** nongovernmental organizations working globally for numerous humanitarian and environmental causes

**prognostic framing:** social movements that state a clear solution and a means of implementation

**public:** an unorganized, relatively diffuse group of people who share ideas

**reform movements:** movements that seek to change something specific about the social structure

**religious/redemptive movements:** movements that work to promote inner change or spiritual growth in individuals

**resistance movements:** those who seek to prevent or undo change to the social structure

**resource mobilization theory:** a theory that explains social movements' success in terms of their ability to acquire resources and mobilize individuals

**revolutionary movements:** movements that seek to completely change every aspect of society

**social change:** the change in a society created through social movements as well as through external factors like environmental shifts or technological innovations

**social movement industry:** the collection of the social movement organizations that are striving toward similar goals

**social movement organization:** a single social movement group

**social movement sector:** the multiple social movement industries in a society, even if they have widely varying constituents and goals

**social movement:** a purposeful organized group hoping to work toward a common social goal

**value-added theory:** a functionalist perspective theory that posits that several preconditions must be in place for collective behavior to occur

## Section Summary

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### 21.1 Collective Behavior

Collective behavior is noninstitutionalized activity in which several people voluntarily engage. There are three different forms of collective behavior: crowd, mass, and public. There are three main theories on collective behavior. The first, the emergent-norm perspective, emphasizes the importance of social norms in crowd behavior. The next, the value-added theory, is a functionalist perspective that states that several preconditions must be in place for collective behavior to occur. Finally the assembling perspective focuses on collective action rather than collective behavior, addressing the processes associated with crowd behavior and the lifecycle and various categories of gatherings.

### 21.2 Social Movements

Social movements are purposeful, organized groups, either with the goal of pushing toward change, giving political voice to those without it, or gathering for some other common purpose. Social movements intersect with environmental changes, technological innovations, and other external factors to create social change. There are a myriad of catalysts that create social movements, and the reasons that people join are as varied as the participants themselves. Sociologists look at both the macro- and microanalytical reasons that social movements occur, take root, and ultimately succeed or fail.

### 21.3 Social Change

There are numerous and varied causes of social change. Four common causes, as recognized by social scientists, are technology, social institutions, population, and the environment. All four of these areas

can impact when and how society changes. And they are all interrelated: a change in one area can lead to changes throughout. Modernization is a typical result of social change. Modernization refers to the process of increased differentiation and specialization within a society, particularly around its industry and infrastructure. While this assumes that more modern societies are better, there has been significant pushback on this western-centric view that all peripheral and semi-peripheral countries should aspire to be like North America and Western Europe.

## Section Quiz

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### 21.1 Collective Behavior

1. Which of the following organizations is *not* an example of a social movement?
  - a. National Football League
  - b. Tea Party
  - c. Greenpeace
  - d. NAACP
2. Sociologists using conflict perspective might study what?
  - a. How social movements develop
  - b. What social purposes a movement serves
  - c. What motivates inequitably treated people to join a movement
  - d. What individuals hope to gain from taking part in a social movement
3. Which of the following is an example of collective behavior?
  - a. A soldier questioning orders
  - b. A group of people interested in hearing an author speak
  - c. A class going on a field trip
  - d. Going shopping with a friend
4. The protesters at the Egypt uprising rally were:
  - a. a casual crowd
  - b. a conventional crowd
  - c. a mass
  - d. an acting crowd
5. According to emergent-norm theory, crowds are:
  - a. irrational and impulsive
  - b. often misinterpreted and misdirected
  - c. able to develop their own definition of the situation
  - d. prone to criminal behavior
6. A boy throwing rocks during a demonstration might be an example of \_\_\_\_\_.
  - a. structural conduciveness
  - b. structural strain
  - c. precipitating factors
  - d. mobilization for action

### 21.2 Social Movements

7. If we divide social movements according to their positions among all social movements in a society, we are using the \_\_\_\_\_ theory to understand social movements.
  - a. framing
  - b. new social movement
  - c. resource mobilization
  - d. value-added
8. While PETA is a social movement organization, taken together, the animal rights social movement organizations PETA, ALF, and Greenpeace are a \_\_\_\_\_.
  - a. social movement industry
  - b. social movement sector
  - c. social movement party
  - d. social industry
9. Social movements are:
  - a. disruptive and chaotic challenges to the government
  - b. ineffective mass movements
  - c. the collective action of individuals working together in an attempt to establish new norms, beliefs, or values

- d. the singular activities of a collection of groups working to challenge the status quo
- 10.** When the League of Women Voters successfully achieved its goal of women being allowed to vote, they had to undergo frame \_\_\_\_\_, a means of completely changing their goals to ensure continuing relevance.
- extension
  - amplification
  - bridging
  - transformation
- 11.** If a movement claims that the best way to reverse climate change is to reduce carbon emissions by outlawing privately owned cars, “outlawing cars” is the \_\_\_\_\_.
- prognostic framing
  - diagnostic framing
  - motivational framing
  - frame transformation

### 21.3 Social Change

- 12.** Children in peripheral nations have little to no daily access to computers and the Internet, while children in core nations are constantly exposed to this technology. This is an example of:
- the digital divide
  - human ecology
  - modernization theory
  - dependency theory
- 13.** When sociologists think about technology as an agent of social change, which of the following is *not* an example?
- Population growth
  - Medical advances
  - The Internet
  - Genetically engineered food
- 14.** China is undergoing a shift in industry, increasing labor specialization and the amount of differentiation present in the social structure. This exemplifies:
- human ecology
  - dependency theory
  - modernization
  - conflict perspective
- 15.** Core nations that work to propel peripheral nations toward modernization need to be aware of:
- preserving peripheral nation cultural identity
  - preparing for pitfalls that come with modernization
  - avoiding hegemonistic assumptions about modernization
  - all of the above
- 16.** In addition to social movements, social change is also caused by technology, social institutions, population and \_\_\_\_\_.
- the environment
  - modernization
  - social structure
  - new social movements

## Short Answer

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### 21.1 Collective Behavior

- Discuss the differences between a mass and a crowd. What is an example of each? What sets them apart? What do they share in common?
- Can you think of a time when your behavior in a crowd was dictated by the circumstances? Give an example of emergent-norm perspective, using your own experience.
- Discuss the differences between an acting crowd and a collective crowd. Give examples of each.
- Imagine you are at a rally protesting nuclear energy use. Walk us through the hypothetical rally using the value-added theory, imagining it meets all the stages.

### 21.2 Social Movements

5. Think about a social movement industry dealing with a cause that is important to you. How do the different social movement organizations of this industry seek to engage you? Which techniques do you respond to? Why?
6. Do you think social media is an important tool in creating social change? Why, or why not? Defend your opinion.
7. Describe a social movement in the decline stage. What is its issue? Why has it reached this stage?

### 21.3 Social Change

8. Consider one of the major social movements of the twentieth century, from civil rights in the United States to Gandhi's nonviolent protests in India. How would technology have changed it? Would change have come more quickly or more slowly? Defend your opinion.
9. Discuss the digital divide in the context of modernization. Is there a real concern that poorer communities are lacking in technology? Why, or why not?
10. Which theory do you think better explains the global economy: dependency theory (global inequity is due to the exploitation of peripheral and semi-peripheral nations by core nations) or modernization theory? Remember to justify your answer and provide specific examples.
11. Do you think that modernization is good or bad? Explain, using examples.

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